

# KITSELMAN FENCE

50<sup>th</sup>

Anniversary  
**CATALOG**  
1883 ~ 1933



THE ORIGINAL KITSELMAN FENCE  
WOVEN IN THE FIELD

**FACTORY TO YOU  
WE PAY THE FREIGHT**

## KITSELMAN BROTHERS

SINCE 1883  
**MUNCIE, INDIANA. U.S.A.**



# *A Personal Message*

from

**A.L. Kitselman, FOUNDER**



To More Than a Million  
Customer-Friends  
Everywhere

As we celebrate our 50th Anniversary, it gives me a great deal of pleasure to greet and thank all of our customers--old and new--who, by their patronage, have contributed so much to our half century of progress.

Today, we cherish your good will and your continued confidence above all else. It is our most valuable asset--our assurance of your continued faith in our products and our service.

Since the very founding of this industry, we have endeavored always to make the name KITSELMAN BROTHERS stand for honest values and fair dealing. It could not have been otherwise for we came from a modest farm home where honesty, not only was a policy, but a cardinal principle. The first lessons taught us by an industrious parentage were that "There is no excellence without labor"; and, that every effort should have our best endeavors or it is ignobly performed.

Out of our early teachings and toil has arisen a business which has served more than a million users of fence. As we enter upon our second half century, we again pledge the same excellence of product, the same satisfactory service and the same fair treatment which have earned for us your confidence and patronage.

May we continue to serve you in the future as we have in the years gone by.

Cordially yours,

KITSELMAN BROTHERS

*A.L. Kitselman*  
President





# FACTORY TO YOU FOR 50 YEARS

*F*ifty years ago A. L. and D. M. KITSELMAN founded this business upon these three cardinal principles:

*First* .... To make the best product it was possible to make;

*Second* .. To sell that product direct to the user at the lowest possible price;

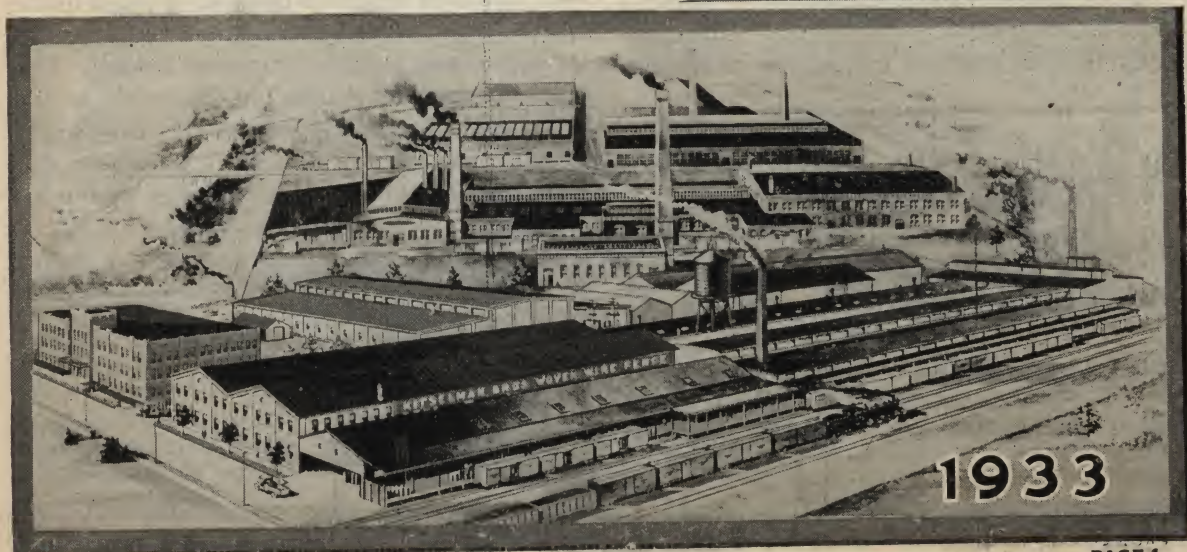
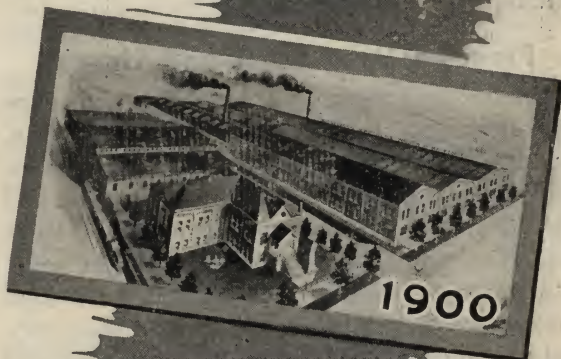
*Third* ... To keep faith with every customer on every sale.

*Today*, the success of this three-fold, time-honored policy can only be measured by the million and more satisfied users of Kitzelman Fence.

The first to sell fence direct from factory, the first to bring down fence prices, we have saved farmers thousands upon thousands of dollars annually on their fence purchases. Now, in celebration of our 50th Anniversary, we offer you and your neighbors the greatest fence values in our entire history.

As you turn the pages of this book, we want you to compare these values with those offered elsewhere! Check the description carefully! Satisfy yourself as to quality! Read our iron-clad \$25,000.00 Indemnity Bond Guarantee! Then note the savings you make by buying fence direct from our mills! And, remember,

**WE PAY THE FREIGHT!**





## From Wire Mill to You



# OUR MILL-TO-YOU SELLING PLAN SAVES YOU EVERY PENNY POSSIBLE

WHEN you send us an order for Kitzelman Fence you are absolutely sure of this significant fact: *that you are getting the best fence it is possible to produce at the lowest possible price.*

There is no mystery about our ability to make and sell highest quality fence for less. For,

### **We Make Our Own Wire—**

Draw and galvanize every foot of it right here in our own mill;

Weave it into fence on the latest, modern looms—looms designed and built in our own shops;

Sell this fence through our catalog, printed in our own printing plant;

Ship it to you direct from our factory.

### **You Save Money!**

Every dollar of your money goes to fence—

and one transportation charge. There are no middlemen—no salesmen—low sales and advertising expense—one small manufacturing profit.

Back of every rod of Kitzelman Fence you buy is a half century of manufacturing experience. For 50 years, our entire energies have been devoted to making better wire and better fence.

Out of this vast store of experience, we have learned just which kind of steel makes the most durable wire.

We have learned how to draw and temper that wire to obtain the best results.

We have learned how to protect that wire with a coating of *pure* zinc galvanizing which defies time and elements.

We know how to weave this wire into the strongest, most durable fabric.

### **Quality at Low Cost**

Today, our great wire mill and fence factory are completely equipped with modern, up-to-date machinery — machinery designed and built to make the finest fence known to the industry at lowest cost.

Every unnecessary operation has been eliminated, every practical economy, consistent with quality, has been introduced, to bring down costs. These economies are being passed along to you in the low prices we are now quoting.



Wire Working Room where Wire is Drawn to Size



Again, let us emphasize this important fact:

**Kitselman Brothers are the only manufacturers selling direct to the consumer, who make all of their own wire.**

## We Control Every Step

From the time the raw materials enter our mill until the finished rolls of fence are on their way to our customers, every step in manufacture is under our direct supervision and control.

That is why we can back every rod of our fence with an iron-clad \$25,000.00 Indemnity Bond Guarantee.

That is why we can be sure, and you can be sure, that every roll of Kitselman Fence is made in accordance with our rigid specifications—made as good as it is possible to make it.

That is one of the reasons why, year after year, our customers continue to buy fence from us with every confidence.

They know from long experience that it stands up better, looks better, lasts longer and costs them less per years of service than any fence they can buy. Thousands of voluntary letters in our files attest to the high quality of Kitselman Fence and the long years of satisfactory service it is giving on farms everywhere.

## Years Longer Service

Read what these satisfied users say about its remarkable durability:

S. H. COONEY, Hardin County, Ohio, writes:

"My first wire fence bought of you 27 years ago and erected on marshy ground is still in good serviceable condition."

W. R. ACUFF, Grainger County, Tenn., says:  
"I bought some wire fencing from you about 30 years ago. It is pretty good yet."

WM. W. MARTIN, Franklin Co., Ind., writes:  
"Have been using Kitselman Fence about 20 years and have found it better than other makes. Our first fence is still in use. Another make put up at the same time and hitched to the same corner post had to be replaced several years ago."

These extra years of service mean double savings to you as a user of fence. You not only save every penny possible by buying direct from our mills, but you save money in the years to come. And, the longer the fence lasts—the longer the time of replacement can be postponed—the more you save—in money, in time and in labor.

## Come and See Us!

Any time you are in the vicinity of our factories here in Muncie, Indiana, drop in and see us! The latch-string is always out.

Nothing would please us more than to have you visit our mills and see for yourself just how Kitselman Fence is made. You will understand then, more clearly than we ever can tell you, just how it is possible for us to make such high quality fabric and sell it for so little money.



One of Our Weaving Rooms  
Looms Making Perfect Wire Fences



Fencing Ready to Ship to Our Customers



Galvanized Wire Ready to be Made into Wire Fence





# COPPER-BLEND STEEL WIRE

**99  $\frac{92}{100}$  % PURE ZINC GALVANIZED**



1. Wire made of Steel into which Copper has been properly blended . . . .
2. Galvanized with same high quality zinc as Telephone Wire . . . .
3. Used exclusively in Kitzelman Fence . . . .
4. Costs you less than fence made of ordinary wire . . . .

**50TH  
YEAR**

Fence made of copper-bearing steel wire "as durable as wrought iron," . . . . galvanized with the same high quality zinc as is used on TELEPHONE wire . . . . at prices lower than you are asked to pay for ordinary fence.

That, in brief, is the story of this new, remarkable, longer-lasting wire which makes Kitzelman Fence today the greatest value of all time.

Only the fact that we draw and galvanize our own wire, fabricate it and ship it direct to you makes it possible for us to manufacture and sell this super-quality fence for so little money.

## Backed by Years of Research

The discovery and development of COPPER-BLEND Steel Wire is the direct result of years of exhaustive research, continued experiments and repeated tests—a constant striving for perfection in wire manufacture.

This research led us into an intensive study of fence in actual use. Fences of varied ages and in varied stages of disintegration were examined. The effect of atmospheric, climatic and soil conditions on fence wire in many parts of the country was carefully studied. Samples gathered from far and wide were analyzed in our laboratories.



Galvanizing Wire in Our Mill

## What We Discovered

Out of this research, and similar studies in the steel industry, came this vitally important fact:

Steel properly blended with copper lasts two to four times as long as steel without copper content.

## "As Durable As Wrought Iron"

Our own conclusions were verified and substantiated by steel experts everywhere. One nationally-known metallurgist, after a series of exhaustive tests, declared: "Steel fence wire containing copper is as durable as wrought iron."

The American Society for Testing Materials, after 17 years of outdoor tests, found that steel containing copper, correctly proportioned, outlasts steel without copper content AT LEAST TWO TO ONE.

Railroad companies and other large users of steel learned, through actual experience, that steel treated with copper has at least TWICE the durability of non-copper bearing steel.

## Blended Copper With Steel

Persistent experimenting and constant tests disclosed just the right amount of copper to mix with steel to make it last longer. The result was COPPER BLEND Steel wire—made of steel properly BLENDED with copper.

Then, we went a step further. We galvanized this marvelous new wire with 99  $\frac{92}{100}$  % pure zinc, the highest quality zinc obtainable for the purpose—a zinc that costs considerably more than common zinc spelter. We developed a method for applying this purer coating—a process designed to bond the zinc coating so closely to the wire that it will not crack or peel. This heavy, protective coating defies time and elements and prolongs the life of Kitzelman Fence.

## Longer Service at Lower Cost

Think, for a moment, what this new, longer-lasting wire means to you as a buyer of fence! Longer years of fence service . . . Lower costs of up-keep . . . Big savings in time, labor and money . . . Better protection for stock and crops . . . Greater net profits from your land.

And, remember too, by buying direct from our mills, you save money on the original purchase.



# OK

## by Leading Banks Leading Farm Papers Leading Citizens

"The Prairie Farmer" writes:

Gentlemen: We have had the pleasure of carrying your business for a great many years and have learned from Mr. Davis, manager of our Protective Union Department, that we have had no complaints from Prairie Farmer readers who have answered your advertisements.

Says "Southern Agriculturist":

Gentlemen: We have carried your advertisements for the past fifteen years and we have not had a single complaint from one of our subscribers on transactions with you. Every reader of our paper knows we guarantee against loss in dealing with our advertisers and the fact that we have not had any complaints against you is positive proof that you have fulfilled your promises and obligations to the letter.

From "The Breeder's Gazette"

Gentlemen: We have carried your advertising in The Gazette for a great many years. We do not recall that we have ever received a complaint from any of our readers regarding transactions had with you.

### Delaware County National Bank Muncie, Indiana

To Whom It May Concern:

Kitselman Brothers, who this year celebrate their 50th Anniversary, enjoy an enviable record in industry. By reason of fair dealing, honorable practices, progressive methods and intense attention to business, they have grown and prospered without losing the common touch so essential to the customer's interest.

For more than a generation, they have deserved and enjoyed the fullest confidence of this bank.

J. L. KIMBROUGH, Chairman of Board.

### The Merchants National Bank Muncie, Indiana

To Whom It May Concern:

It gives us pleasure to be able to state in behalf of Kitselman Brothers that over a long period of time this business has been one of our highly successful industries. Its products rank high in the trade for quality and service, and its management is composed of men of the highest business integrity as well as experience and capability.

The company is amply financed, entirely responsible, and we have no hesitation in commending it to the confidence of the users of its products.

F. B. BERNARD, President.

### Office of County Agricultural Agent Muncie, Indiana

To the Farmer:

Durability and service at a reasonable charge are necessary requisites to a growing business concern. Kitselman Brothers have been rapidly growing for many years, due to the supreme dependability of their products and the unquestionable integrity of the firm.

M. E. CROMER, County Agr'l Agent.

### Delaware County Farm Federation Muncie, Indiana

To My Brother Farmers and Others:

Kitselman Brothers have been leading business men of Muncie for many years. I remember of my father having dealt with them as long as twenty-five years ago.

They have always held a high standing in our community as being honorable and responsible business men capable of fulfilling any contract they might enter into.

KARL D. NOTTINGHAM, Chairman.

"The Hoosier Farmer" says:

Gentlemen: We have been personally acquainted with your firm for many years and have always found you to be truthful in your advertising and prompt in your service rendered to the farmers of the state.

We feel sure that every farmer will have the same pleasant relations with you in business as we have from month to month.

From "The Farmer"

Gentlemen: We were very much pleased to find that you had been a constant advertiser in our columns during every year except one since 1905. We are happy to say that we can't recall a single instance where a subscriber has registered a complaint against your company.

"The Farmers' Wife" says:

Gentlemen: We find that we have carried your advertising continuously with the exception of one year since 1909, and in all that time we do not remember of ever having had a complaint against your company.

## And by SATISFIED CUSTOMERS EVERYWHERE

### Refund of \$60.00

"Some three or four years ago, I sent you an order of near \$380.00 and in making it out I had figured \$60.00 too much money. Three days later you notified me by check for \$60.00 of my mistake.

THANK YOU AGAIN.

S. H. COONEY,  
McGuffey, Ohio.

### Big Saving on Paint

"The paint ordered from you arrived in good condition.

Have used it on all old painted surface with excellent results. Found it just as good as some paint for which I paid \$4.90 per gallon here."

A. M. ROBINSON,  
Beeville, Texas.

### Saves Money on Barbed Wire

"I have about 264 rods of your fence which is giving perfect satisfaction. The barbed wire I ordered is as good as I ever saw. I believe I saved \$1.35 on each spool."

C. C. McNEIL,  
Kingsford, Virginia.

### Fence Built in 1911 Still Good

"I bought 320 rods of your fence in the spring of 1911. The fence is just as good now as the day I put it up. I think it is the best fence on the market."

W. T. PAGE,  
Roosevelt, Utah.



# WE PAY THE FREIGHT

Prices  
Quoted in  
This Catalog are  
**ALL YOU PAY!**



## Our Customers Benefit!

**Y**OU KNOW, when you buy from our Catalog, *exactly* what your order will cost you delivered to your nearest railway station.

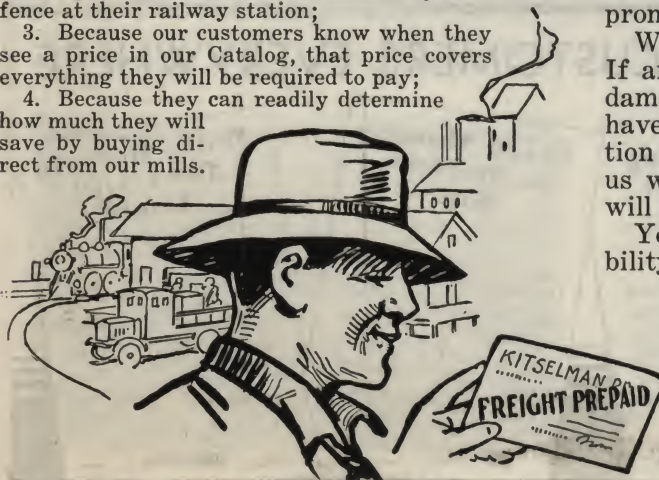
For, *We Pay the Freight* on every order amounting to \$5.00 or more.

There are no extra charges — no guesswork about freight costs. *The Prices quoted in this Catalog are all you pay.* We assume full responsibility for delivering goods purchased of us to *Your* nearest railway station.

Years of experience, in which we have sold our goods under both the F. O. B. and Freight Prepaid plans, has convinced us that our customers prefer that "We Pay the Freight." And, our half century of business success is founded upon service to our customers. Their wishes are our wishes.

### Why We Prepay Freight

1. Because we can protect our customers against possible freight overcharges;
2. Because we can save them the annoyance of having to pay the freight at the time they call for the fence at their railway station;
3. Because our customers know when they see a price in our Catalog, that price covers everything they will be required to pay;
4. Because they can readily determine how much they will save by buying direct from our mills.



It actually costs us more to quote delivered prices than F. O. B. prices. It means more detail work in our office and more clerical help. Yet, we are glad to assume this extra expense so that our customers may know just what their goods will cost layed down at their station.

### 12-to-24 Hour Service

Ninety-nine out of every 100 orders are shipped from 12 to 24 hours after their receipt in our office. Fifty out of every 100 orders received in the morning are on their way before night.

But, our responsibility does not end with filling the order. Our traffic experts route every shipment so that it will reach its destination the quickest and surest way.

Thus, when you send us an order, you know in advance your shipment will be delivered to your railway station in the shortest possible time it takes to get it there.

This prompt service means time and money to you for you are sure to have the material on hand when you want it.

### We Guarantee Safe Delivery

You may send us your orders with the positive assurance that they will be delivered promptly and in first-class condition.

We guarantee safe delivery of every item. If any part of a shipment should be lost or damaged in any way, all you need do is to have the freight agent make a full explanation on the freight receipt and forward it to us with the bill of lading. We immediately will replace the goods.

You take no risk! We assume all responsibility.

### You Get Benefit of Price Decline

We guarantee our prices against decline to date of shipment; that is, if you favor us with an order and any decline in our price occurs between the time of mailing the Catalog to you and the time goods are shipped you will receive full benefit of the lower price and we immediately will refund any excess amount remitted.



# A MONEY-BACK GUARANTEE THAT HAS STOOD FOR 50 YEARS

EVERY roll of Kitselman Fence, every article we sell, carries with it our simple, direct, straight-forward *Guarantee*—a guarantee backed by

Our 50 years of manufacturing experience;  
Our life-long reputation for fair and honest dealing;  
Our great wire mill and fence factory, and a

**\$25,000.00 Indemnity  
Bond . . . .**

a bond that binds us to carry out our guarantee to the letter.

We want you to read this guarantee. Note how simple and direct it is! No "ifs" and "ands" about it. Just a straight, plain statement of facts!

*If, for any reason, you are not satisfied with your purchases, you may return them at our expense and we immediately will refund every cent you have paid.*

No quibbling about it. You are the judge and jury. You must be satisfied or there is no sale.

## Test Kitselman Fence at Our Expense!

You need not take our word for the superior quality of KITSELMAN FENCE. You need not take anyone's word for it. Test Kitselman Fence AT OUR EXPENSE, if you wish!

Order a roll of Kitselman Fence from our regular stock! Cut a section from it and subject it to any test you like!

Then test it along with other makes of fence, but be sure to insist upon wire from actual rolls of fence—not *specialty prepared* samples.

If Kitselman Fence does not prove superior to other makes tested under the same conditions—

Return it to us at our expense and we will refund every cent you have paid for it!

## Guarantee on Machines.

As to material we guarantee the STAR WOVEN WIRE MACHINE to be made of good material and in a workman-like manner. In case of any defects or flaws in any of the parts, we will furnish said parts to replace, free of cost.



As to the Machine, we not only guarantee it to be as represented and to make the fence as represented, but we guarantee it to give satisfaction, you to be the judge, and if for any reason it should fail to do so, we are perfectly willing to take it back and refund the money paid for it, as we cannot afford to have a dissatisfied customer.

*Kitselman Bros.*

Facsimile of Original Kitselman  
SATISFACTION-OR-MONEY-BACK  
GUARANTEE

**50<sup>TH</sup>  
YEAR**



## \$25,000.00 INDEMNIFYING BOND

Know all men by these presents That Kitselman Brothers, incorporated, of Muncie, Indiana, as principal, and A. L. Kitselman, D. M. Kitselman, C. M. Kitselman and E. F. Kitselman, as surety, are held and firmly bound unto the Merchants National Bank, of Muncie, Indiana, in the sum of

**TWENTY-FIVE THOUSAND DOLLARS**

lawful money of the United States, for the payment of which sum well and truly made, hereby bind themselves firmly by these presents. Dated this 25th day of January, 1906.

The conditions of the foregoing Bond are such that: Whereas, the said Kitselman Brothers, being manufacturers of woven wire fence, steel posts, gales, etc., advertise and agree to sell their merchandise on unlimited guarantee; that if said merchandise fails to give satisfaction and is returned as per the terms of their guarantee, the said Kitselman Brothers agree to return in full the money paid for the merchandise so returned.

Now, therefore, if the said Kitselman Brothers fully and truly comply with said agreement and return in full the amount of money paid for any merchandise that may be returned in accordance with the terms of their guarantee, then this bond shall be of no force and effect.

Should the said Kitselman Brothers fail to return the money on return of the merchandise, as per this guarantee, then this bond is to be in full force and effect for whatever amount or amounts so failed to be returned, and on receipt by said Merchants National Bank of bill or information showing merchandise to have been paid for, and Railroad Agent's receipt showing return of the merchandise; as per the terms of said guarantee, said bank is hereby authorized to remit to any customer or customers the money paid for said merchandise and to charge said amounts to our account, and we, by the terms of this bond, hereby fully and without reservation bind and obligate ourselves to reimburse or pay to the said Merchants National Bank the total amount of any sum or sums so paid. Witness our hands the day and date first above written.



*A. L. Kitselman*  
*D. M. Kitselman*  
*C. M. Kitselman*  
*E. F. Kitselman*

KITSELMAN BROTHERS,  
By *A. L. Kitselman* President.  
*D. M. Kitselman*



# BUY DIRECT— —AND POCKET THE SAVINGS!

## How To Order

**50<sup>TH</sup>  
YEAR**

Prices for goods in this Catalog are for delivery freight prepaid by us in quantity mentioned, to freight station nearest the post-office to which Catalog was mailed.

**We Pay the Freight on All Orders of \$5.00 or More**

**50<sup>TH</sup>  
YEAR**

• • •

### ORDER BY NUMBER

For convenience in ordering, we indicate every height and style of fence by number. In ordering any style or height of fence, it is only necessary to give the number of rods wanted and the style number of the fence, as follows:

100 Rods of No. 83. 200 Rods of No. 11.

The number not only indicates the style of fence but also the height and size of mesh.

### OUR TERMS

All prices given are Strictly Net. They are not subject to any discount for cash or otherwise.

#### Plan No. 1—Cash With Order

Nearly all our customers send the full amount with order and in so doing complete their part of the transaction at one writing. You run absolutely no risk in sending full amount for you are sure to get your money back if for any reason you are not satisfied with your purchase. Our \$25,000 Indemnifying Bond, shown on Page 9, fully protects you. Receiving your money in advance does not change our Guarantee in any respect. In fact, buying goods of us, with a \$25,000 Indemnifying Bond as our Guarantee of good faith,

is as safe, simple, and easy as buying a pound of coffee from your grocer.

#### Plan No. 2—Collect on Delivery

If you desire, you may send one-third of the amount of your bill. We will ship the goods and draw a sight draft on you through your nearest Bank or Express Office for collection of balance due on arrival of goods. Shipments of this kind are commonly called C.O.D. shipments. Very few of our customers order under this plan, for by sending full amount with order, they save the annoyance of going to the Bank or Express Office to pay the balance due, and they also save the fee charged by Banks and Express Companies for handling collections. If you order goods shipped C.O.D. give name and address of Bank or Express Office to which you prefer us to send sight draft and bill of lading for collection of balance due. We do not ship C.O.D. orders amounting to less than \$10.00.

**NOTE**—Goods cannot be shipped C.O.D. to a Boat Landing or to a point where there is no Railroad Agent.

#### Plan No. 3—Certificate of Deposit

Deposit full amount of bill with your banker and have him fill out and sign a Certificate of Deposit, showing that amount is to be remitted to us if the fence proves satisfactory after 30 days trial. Send Certificate to us with your order. (Use blank Certificate of Deposit at bottom of this page.)

**NOTE**—When orders total less than \$10.00, please send full amount with order.

TEAR OFF AT DOTTED LINE

If you wish to deposit the purchase price in a local bank of your own choice, as per plan of purchase No 3, have your banker fill out and sign this Certificate and you send it direct to us with your order.

#### CERTIFICATE OF DEPOSIT

KITSELMAN BROTHERS,  
Muncie, Indiana.

Town..... State.....

Date.....

Mr..... has deposited \$.....

with us in payment of.....

Said amount is subject to the following conditions: It is understood and agreed that purchaser is to have free use of the fence for 30 days from the time of its receipt. If this 30 days use and test is satisfactory, then the purchase money becomes the property of Kitseلمان Brothers. If for any reason the fence is unsatisfactory, the same to be rolled up in good shape and delivered to railroad freight agent, taking therefrom the usual freight receipt.

We agree to hold the money for 30 days, which dates from the time of the receipt of the fence. If at the end of that time the fence has not been returned, as agreed in the order, this money to become your (Kitseلمان Bros.) property, and we will remit same to you promptly by New York, Chicago or St. Louis Draft.

If the fence is returned to you, we will refund the money to the depositor upon his delivering to us railroad shipping receipt showing that the same has been returned to Kitseلمان Brothers, Muncie, Ind. In such case we will notify you at once and send the shipping bill.

\* This deposit is subject to draft at the end of the 30 days' trial.

Signed.....

Name of Bank

By.....

Name of Bank Official



# 50TH ANNIVERSARY SPECIALS

BARB BOTTOM  
HOG FENCE

**20c**  
per rod

See Page 37

POULTRY  
FENCE

as Low as

**21c**  
per rod

See Page 39

**GATES**

Galvanized Pipe Frames

**\$4.16**  
and up

See Page 44

POULTRY  
AND STOCK  
FENCE

as Low as

**41c**

per rod

See Page 42

ALL NO. 10  
FARM FENCE

47 INCHES HIGH

**47c**

per rod

See Page 18

STEEL  
POSTS

as Low as

**20½c**

Each

See Page 32

LAWN FENCE

30-inches high

**6 cts.**

per running foot

See Page 50

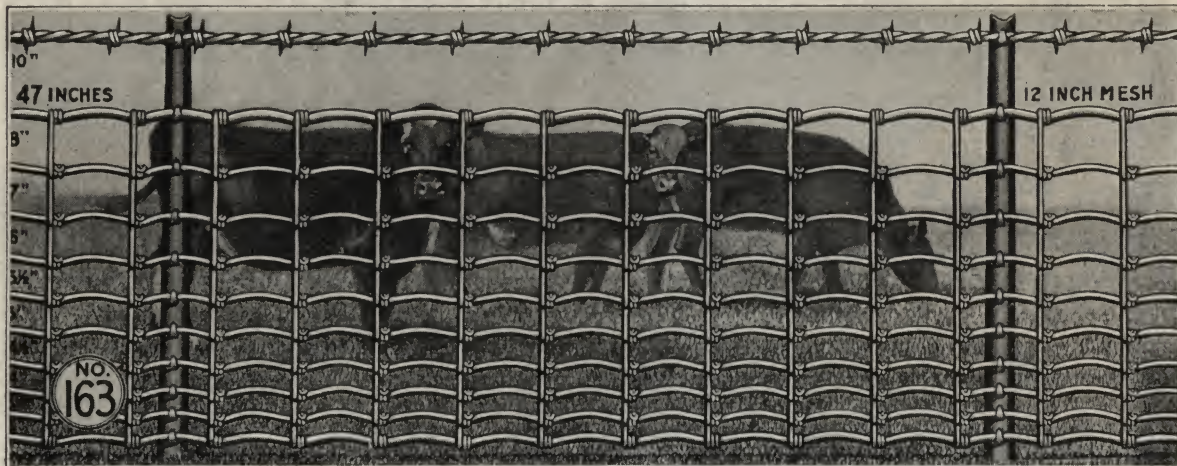


**50<sup>TH</sup>  
YEAR**

**KITSELMAN FENCE**

**1883  
TO  
1933**

**COPPER-BLEND STEEL WIRE**



**22<sup>1</sup>/<sub>2</sub>**  
**cents  
a rod**

### 47-inch Challenge—Stays 12 inches apart

**Construction:** Two No. 11 margin wires; eight No. 14½ line wires; No. 14½ stay wires. Breaking Strain of margin and line wires, 3,711 pounds. Furnished in 10, 20 and 40 rod rolls.

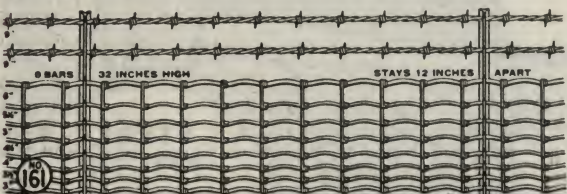
TOP AND BOTTOM WIRES No. 11 LINE WIRES No. 14½ STAY WIRES No. 14½



**20<sup>1</sup>/<sub>2</sub>**  
**cents  
a rod**

### 39-in. Challenge—Stays 12 in. apart

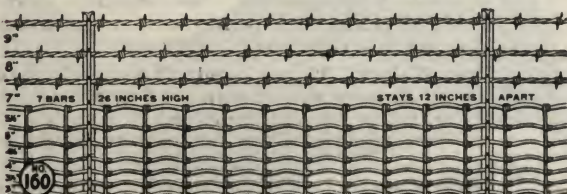
**Construction:** Two No. 11 margin wires; seven No. 14½ line wires; No. 14½ stay wires. Breaking Strain of margin and line wires, 3,445 pounds. 10, 20 and 40 rod rolls.



**18<sup>1</sup>/<sub>2</sub>**  
**cents  
a rod**

### 32-in. Challenge—Stays 12 in. apart

**Construction:** Two No. 11 margin wires; six No. 14½ line wires; No. 14½ stay wires. Breaking Strain of margin and line wires, 3,179 pounds. 10, 20 and 40 rod rolls.



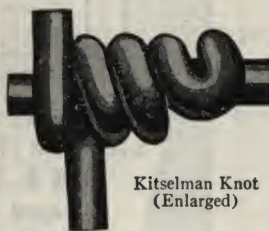
**16<sup>1</sup>/<sub>2</sub>**  
**cents  
a rod**

### 26-in. Challenge—Stays 12 in. apart

**Construction:** Two No. 11 margin wires; five No. 14½ line wires; No. 14½ stay wires. Breaking Strain of margin and line wires, 2,913 pounds. 10, 20 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

## Kitselman's Famous Stiff-Stay Fence



Kitselman Knot  
(Enlarged)

**KITSELMAN Stiff-Stay** Fence has no equal for stiffness, strength, stretching quality and long service. It is made with stiff, one-piece stays which run from top margin wire to bottom margin wire without a break. These stay wires are locked to the line wires

by the famous Kitselman Knot which is formed by looping the stay wires around the line wires at proper intervals.

### No Ends Exposed to Rust

This perfected loop knot (see illustration) cannot slip, spread or unravel. It leaves no ends exposed to rust—no place for moisture to get in and corrosion to start. It grips the line wires so tightly there is no chance of their spreading nor of their rubbing against the stay wires and causing unnecessary wear.

### Saves Time, Labor, Money

The Kitselman one-piece stay construction produces a fence so rigid that fewer posts are required. The stiff, vertical stays keep the fabric erect and allow for longer spans between posts than where other types of fencing are used. This means a saving in money, time and labor.

The breaking strain of Kitselman Stiff-Stay Fence is greater than many other styles of fence because of its correct design and its rigid construction. When a strain is placed on one or more line wires, a part of this strain immediately is taken up by the closely spaced, one-piece stay wires and by the other line wires.

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**



1883  
TO  
1933

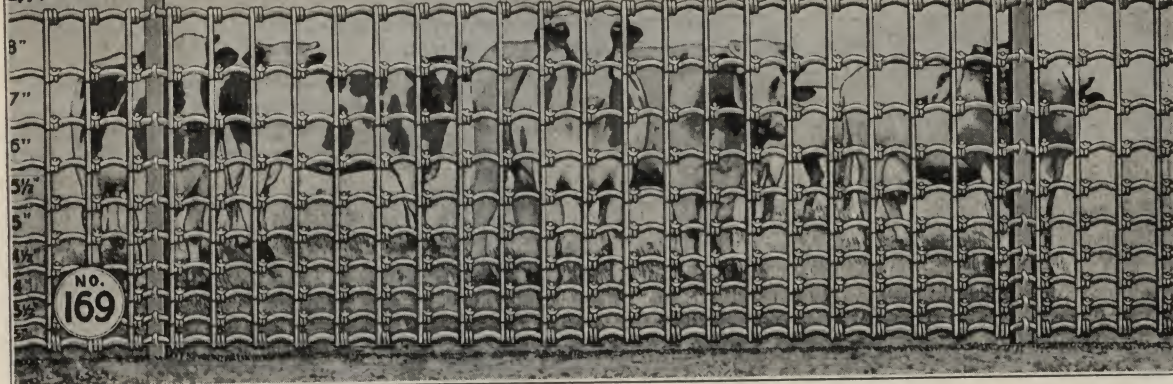
KITSELMAN FENCE

50<sup>TH</sup>  
YEAR

99<sup>92</sup>/<sub>100</sub> % PURE ZINC GALVANIZED

47 INCHES

6 INCH MESH



30

cents  
a rod

### 47-inch Challenge—Stays 6 inches apart

**Construction:** Two No. 11 margin wires; eight No. 14½ line wires; No. 14½ stay wires. Breaking Strain of margin and line wires, 3,711 pounds. Furnished in 10, 20 and 40 rod rolls.

TOP AND BOTTOM WIRES

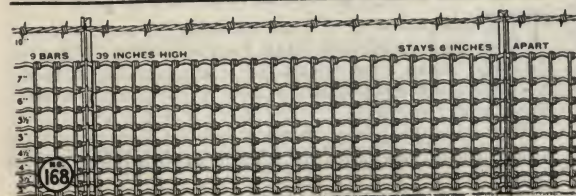
No. 11

LINE WIRES

No. 14½

STAY WIRES

No. 14½

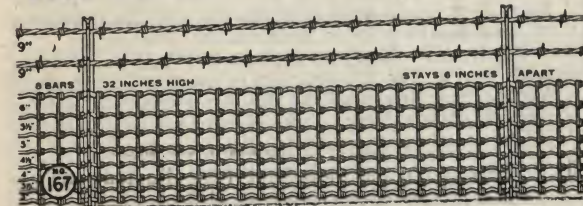


27

cents  
a rod

### 39-in. Challenge—Stays 6 in. apart

**Construction:** Two No. 11 margin wires; seven No. 14½ line wires; No. 14½ stay wires. Breaking Strain of margin and line wires, 3,445 pounds. 10, 20 and 40 rod rolls.

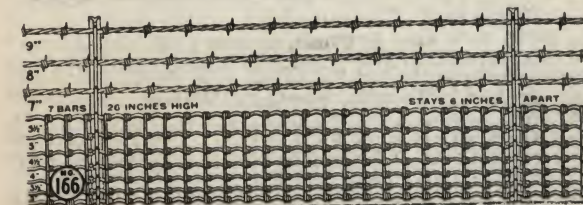


24

cents  
a rod

### 32-in. Challenge—Stays 6 in. apart

**Construction:** Two No. 11 margin wires; six No. 14½ line wires; No. 14½ stay wires. Breaking Strain of margin and line wires, 3,179 pounds. 10, 20 and 40 rod rolls.



21

cents  
a rod

### 26-in. Challenge—Stays 6 in. apart

**Construction:** Two No. 11 margin wires; five No. 14½ line wires; No. 14½ stay wires. Breaking Strain of margin and line wires, 2,913 pounds. 10, 20 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

## Stretches Perfectly Over Any Ground

**K**ITSELMAN *Stiff-Stay* Fence stretches evenly and straight over level or hilly ground, without bagging, sagging or buckling. The tighter you stretch it the better it is. Tension curves in all line wires allow for expansion and contraction due to changes in temperature. These also enable the fence to adjust itself to rolling or uneven ground.

### Fence for Every Purpose

There is a Kitselman *Stiff-Stay* Fence to fill every farm need and meet every demand. Our Challenge, Old Trusty, Sandow, Hercules, Giant, Perfection, Bull-Proof, Supreme and Supreme Heavy Fences, shown on Pages 12 to 25 inclusive, all are made with stiff, one-piece stays. As you turn the pages of this catalog, note the wide range of styles and weights. You are sure to find just what you want at the price you want to pay.

### Challenge Fence Fills Big Need

The Challenge Fences shown on these two pages are the lowest priced farm fences in our big line. If you search the country over you cannot find so much fence for so little money as we offer in these economical, yet dependable, fabrics.

The 26-inch, 32-inch and 39-inch Challenge Fences, either in the 12-inch or 6-inch mesh, are just the thing for "hogging down" corn and for temporary fencing. They are easy to handle and stretch up perfectly time after time.

All heights are widely used for making old fences hog-tight. Stretch this inexpensive fence along your old fences! Wire it right to the old fence if you desire—and you'll have a hog-tight, stock-proof fence that will last for years at very low cost.

WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE

KITSELMAN BROS., MUNCIE, IND.

PAGE 13



**50<sup>TH</sup>  
YEAR**

**KITSELMAN FENCE  
COPPER-BLEND STEEL WIRE**

**1883  
TO  
1933**



**29½**  
cents  
a rod

### 47-inch Old Trusty—Stays 12 inches apart

**Construction:** Two No. 10 margin wires; eight No. 12½ line wires; No. 12½ stay wires. Breaking Strain of margin and line wires, 5,576 pounds. Furnished in 10, 20 and 40 rod rolls.

TOP AND BOTTOM WIRES

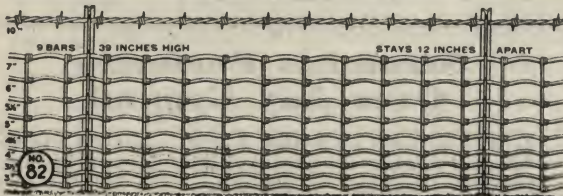
No. 10

LINE WIRES

No. 12½

STAY WIRES

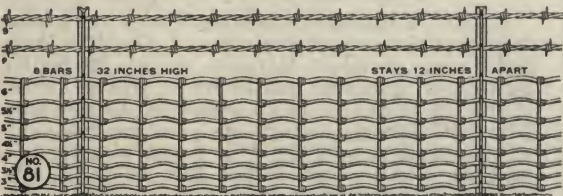
No. 12½



**26½**  
cents  
a rod

### 39-in. Old Trusty—Stays 12 in. apart

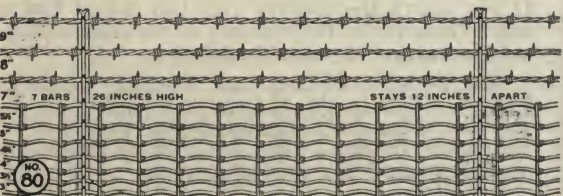
**Construction:** Two No. 10 margin wires; seven No. 12½ line wires; No. 12½ stay wires. Breaking strain of margin and line wires, 5,153 pounds. 10, 20 and 40 rod rolls.



**24**  
cents  
a rod

### 32-in. Old Trusty—Stays 12 in. apart

**Construction:** Two No. 10 margin wires; six No. 12½ line wires; No. 12½ stay wires. Breaking Strain of margin and line wires, 4,730 pounds. 10, 20 and 40 rod rolls.



**21**  
cents  
a rod

### 26-in. Old Trusty—Stays 12 in. apart

**Construction:** Two No. 10 margin wires; five No. 12½ line wires; No. 12½ stay wires. Breaking Strain of margin and line wires, 4,307 pounds. 10, 20 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

## Save Stock and Crops!

THE loss of a single animal, loose on the road, will cost you more than a good fence. Possible damage suits, the result of collisions with stray animals, can cost many times more than the best fence you can buy.

The damage stray animals can do to a crop in a single night can wipe out all the profits you hope to make.

### Good Fence Pays for Itself

Why then, worry along with run-down fences? Good fencing will pay for itself. It protects your stock and your crops. It saves you time, labor and money. It enables you to realize bigger profits from your land. And, it saves you and the members of your family a lot of unnecessary worry.

Right now—You can replace old fences and build new ones at the lowest cost in years. Our present Mill-to-You prices afford the opportunity of a lifetime to save money. Take advantage of these low prices—and profit!

## You Can Depend on Old Trusty

Here's a fence you can bank on for all 'round farm use—one of the greatest values in our big line. It is woven exactly like our heavier fences with stiff, one-piece stays and the famous Kitseleman non-slip knot. The same high quality steel and the same pure zinc galvanizing are used throughout. The only difference is the size wires, and the price.

### Tough, Springy Wires

The tough, springy margin and line wires of the 47-inch Old Trusty Fence have a combined breaking strain of 5,576 pounds—a strength sufficient to withstand any strain to which a fence would ordinarily be subjected.

One, two or three strands of barbed wire above any of the Old Trusty Fences will increase the overall heights and prevent stock from "riding" them down. The cost of the barbed wire is comparatively small.

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**

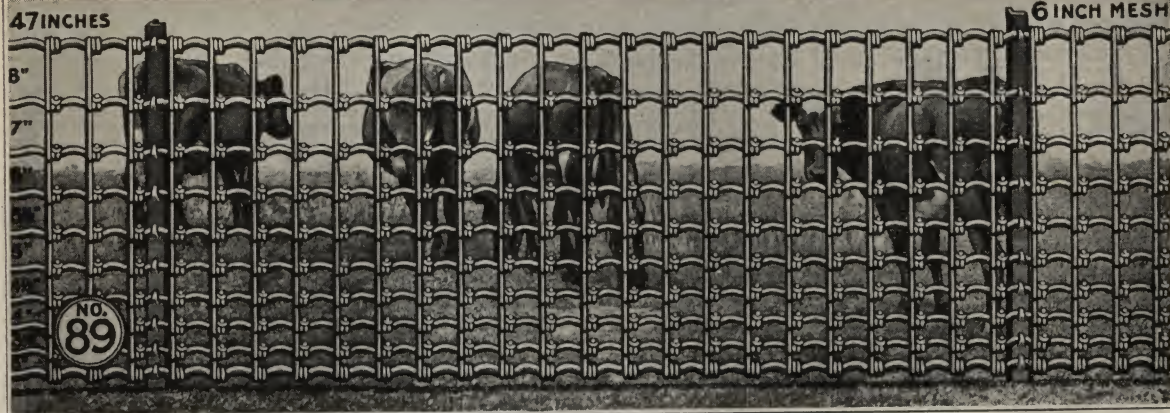


1883  
TO  
1933

KITSELMAN FENCE

50<sup>TH</sup>  
YEAR

99<sup>92</sup>/<sub>100</sub> % PURE ZINC GALVANIZED



### 47-inch Old Trusty—Stays 6 inches apart

40<sup>1</sup>/<sub>2</sub>

cents  
a rod

**Construction:** Two No. 10 margin wires; eight No. 12½ line wires; No. 12½ stay wires. Breaking Strain of margin and line wires, 5,576 pounds. Furnished in 10, 20 and 40 rod rolls.

TOP AND BOTTOM WIRES

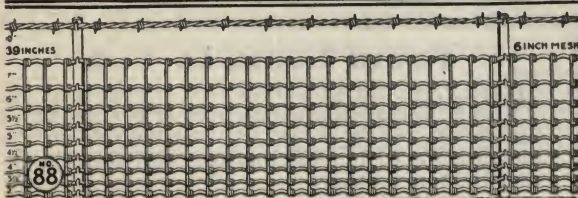
No. 10

LINE WIRES

No. 12½

STAY WIRES

No. 12½

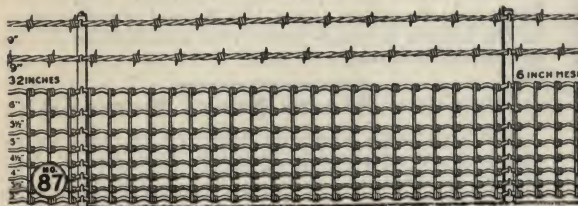


36

cents  
a rod

### 39-in. Old Trusty—Stays 6 in. apart

**Construction:** Two No. 10 margin wires; seven No. 12½ line wires; No. 12½ stay wires. Breaking Strain of margin and line wires, 5,153 pounds. 10, 20 and 40 rod rolls.

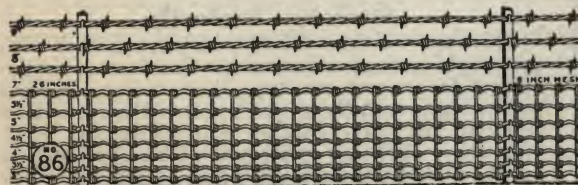


31<sup>1</sup>/<sub>2</sub>

cents  
a rod

### 32-in. Old Trusty—Stays 6 in. apart

**Construction:** Two No. 10 margin wires; six No. 12½ line wires; No. 12½ stay wires. Breaking strain of margin and line wires, 4,730 pounds. 10, 20 and 40 rod rolls.



27<sup>1</sup>/<sub>2</sub>

cents  
a rod

### 26-in. Old Trusty—Stays 6 in. apart

**Construction:** Two No. 10 margin wires; five No. 12½ line wires; No. 12½ stay wires. Breaking strain of margin and line wires, 4,307 pounds. 10, 20 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

## Portable Fences Pay

PORTABLE, or temporary, fences are solving the labor problem and making money for thousands of livestock farmers.

A vast number who used to husk all of their corn are now fencing off a part of their fields and allowing their hogs to do the harvesting. The cost of the husking alone will pay for the fence to say nothing of the saving in time and labor where lot feeding has been employed. The animals, in turn, restore fertility to the soil.

Not a few farmers have done away with permanent pasture and supplanted it with legumes. When the field is ready for pasturing, they fence off 5 to 7 acres and turn in their stock. When the pasturage is about exhausted, they move the fence to take in additional acreage. The remainder of the crop is cut and stored for winter use.

## Old Trusty Just Right

Portable fences are usually built of hog-tight fencing heavy enough to be durable yet not too heavy to handle. The Old Trusty type shown on this page is a splendid weight to use. Kitzelman Steel Posts, with self-fasteners, as shown on Pages 32 and 33 of this catalog, are just the thing for erecting temporary fencing. They drive easily and straight and can be moved readily from one place to another.

Keep a roll or two of this fence and a quantity of Kitzelman Posts on hand! You will find many profitable uses for portable fence during the year.

## Users Praise Old Trusty

*Gentlemen*—The 50 rods of Fence and 50 Can't Bend Line Posts ordered of you came in perfect condition and I do say that no better fence is made. The posts are the best I ever used.

Yours truly, WM. R. EMIG, Pro.,  
River Hills Farm, Marine City, Mich.

*Dear Sirs*—I am more than pleased with the fence I bought from you. I saved \$41.50 and got just as good a grade of wire. At any time I need more fencing you will get my order.

HARRY GREENWOOD, Lebanon, Mo.

WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE

KITSELMAN BROS., MUNCIE, IND.

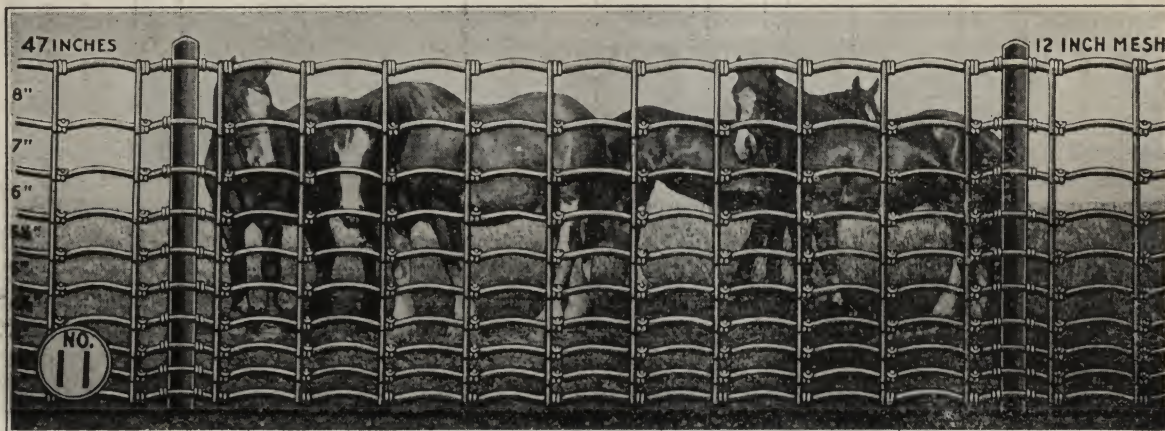
PAGE 15



**50<sup>TH</sup>  
YEAR**

**KITSELMAN FENCE  
COPPER-BLEND STEEL WIRE**

**1883  
TO  
1933**



**41**  
cents  
a rod

### 47-inch Sandow—Stays 12 inches apart

**Construction:** Two No. 9 margin wires; eight No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 8,528 pounds. Furnished in 10, 20 and 40 rod rolls.

TOP AND BOTTOM WIRES

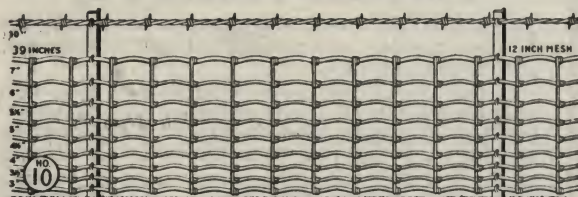
No. 9

LINE WIRES

No. 11

STAY WIRES

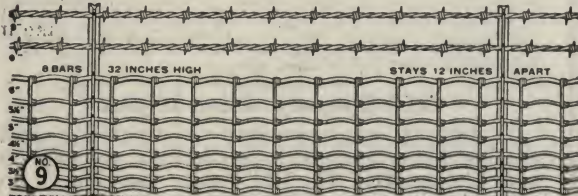
No. 11



**36½**  
cents  
a rod

### 39-in. Sandow—Stays 12 in. apart

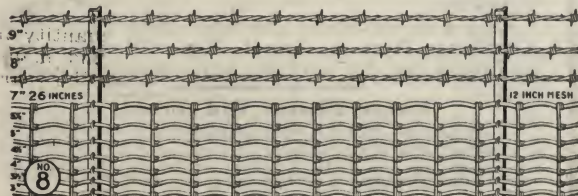
**Construction:** Two No. 9 margin wires; seven No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 7,736 pounds. 10, 20 and 40 rod rolls.



**32½**  
cents  
a rod

### 32-in. Sandow—Stays 12 in. apart

**Construction:** Two No. 9 margin wires; six No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 6,944 pounds. 10, 20 and 40 rod rolls.



**28½**  
cents  
a rod

### 26-in. Sandow—Stays 12 in. apart

**Construction:** Two No. 9 margin wires; five No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 6,152 pounds. 10, 20 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

### From Loom to You

WHEN you buy Kitzelman Fence direct from our mills, you are absolutely sure of getting brand new fence—not fence that has been handled and re-handled, stored for long periods, and possibly exposed to the weather.

All Kitzelman Fence is made from newly galvanized wire produced in our own mills as we need it. It is woven into fence on our own looms and shipped to you with the least possible delay and with all unnecessary handling eliminated.

Thus, when you put up Kitzelman Fence you know you are going to get the longest possible wear at the lowest possible cost. This extra-wear means still greater savings to you.

### Sandow Meets Every Demand

Sandow Farm Fence is designed to meet every requirement of a general purpose farm fence. Yet, the cost is nominal.

It is made entirely of Copper Blend Steel Wire, galvanized with 99 92/100% pure zinc. Top and bottom wires are heavy No. 9 gauge; the intermediate line and stay wires are No. 11 gauge. Stays are one piece and are locked to the line wires by the famous Kitzelman Wrapped Knot.

### Stretches Perfectly

This superior type of construction, together with the tough, springy wires, makes Sandow one of the stiffest fences you can buy. It stretches perfectly over rough or hilly ground and always remains tight on the post. Sandow Farm Fence is made with stays 12 inches apart and with stays 6 inches apart. Either will give you years of service at low cost.

You can put Sandow Fence anywhere on your farm. Use it to enclose barn lots, hog lots, lanes, or for line or division fences! You will find that, cost considered, it will be the best fence investment you ever made.

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**

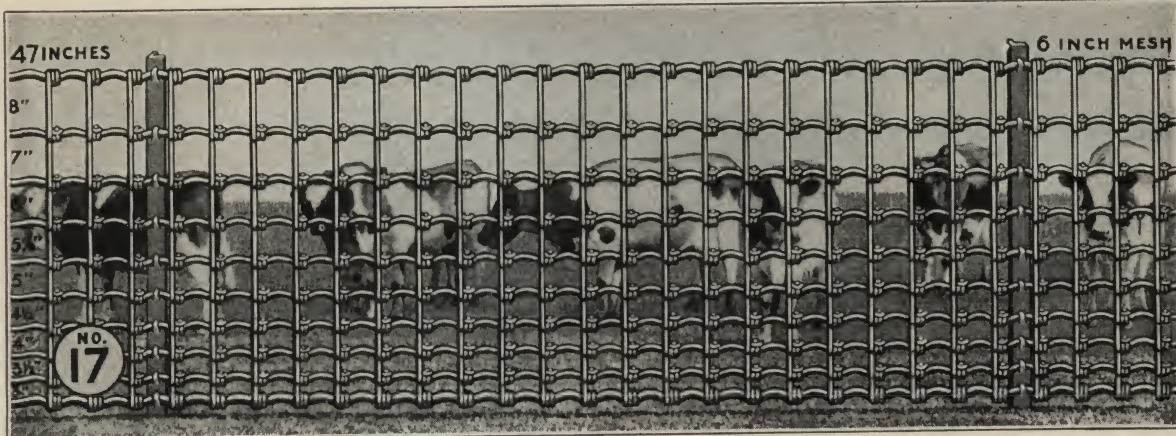


1883  
TO  
1933

KITSELMAN FENCE

50<sup>TH</sup>  
YEAR

99<sup>92</sup>/<sub>100</sub> % PURE ZINC GALVANIZED



56<sup>1</sup>/<sub>2</sub>

cents  
a rod

### 47-inch Sandow—Stays 6 inches apart

**Construction:** Two No. 9 margin wires; eight No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 8,528 pounds. Furnished in 10, 20 and 40 rod rolls.

TOP AND BOTTOM WIRES

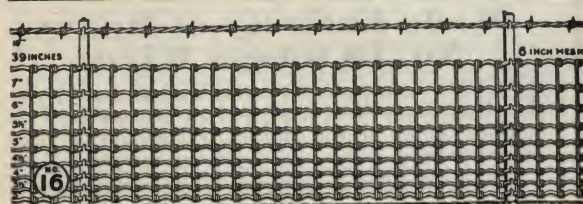
No. 9

LINE WIRES

No. 11

STAY WIRES

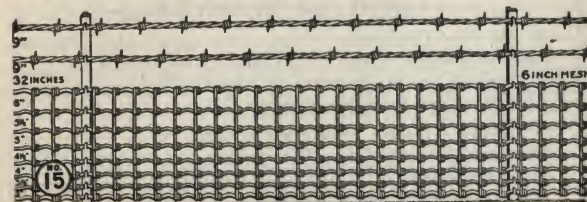
No. 11



50  
cents  
a rod

### 39-in. Sandow—Stays 6 in. apart

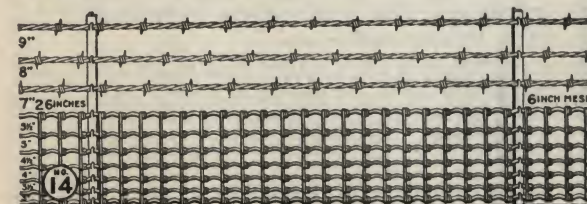
**Construction:** Two No. 9 margin wires; seven No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 7,736 pounds. 10, 20 and 40 rod rolls.



43<sup>1</sup>/<sub>2</sub>  
cents  
a rod

### 32-in. Sandow—Stays 6 in. apart

**Construction:** Two No. 9 margin wires; six No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 6,944 pounds. 10, 20 and 40 rod rolls.



37<sup>1</sup>/<sub>2</sub>  
cents  
a rod

### 26-in. Sandow—Stays 6 in. apart

**Construction:** Two No. 9 margin wires; five No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 6,152 pounds. 10, 20 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

## Farming for Profit!

THE successful, modern farmer raises both livestock and crops. He follows a crop rotation system, raising legumes to maintain and increase soil fertility and to pasture his animals.

His fields are layed out nearly even in size and every fourth year, each field is sown in clover.

### Every Field Fenced

Every field is fenced with good hog-tight fencing so that he can take full advantage of pasturage. He runs stock in the legume fields and produces better animals at lower cost.

After harvest, he turns his stock into the grain fields where the animals pick up otherwise wasted feed and fatten themselves at small cost. Oftentimes, he saves time and labor by fencing off parts of his grain fields and allowing the stock to do their own harvesting.

### Markets Grain on Hoof

He feeds all his grain to his stock and markets it "on the hoof." The stock, while feeding and fattening, returns to the soil needed fertilization.

Such a plan, to be a success, requires well laid out fields and dependable hog-tight fencing. Kitzelman Sandow Fence, described on this and the preceding page, meets every requirement of this modern farming. Yet, the cost under our Mill-to-You selling plan is surprisingly low.

### High in Quality—Low in Cost

Sandow Fence is one of the most popular fences in our entire line. Read what one of the thousands of satisfied users says about this fence:

KITSELMAN BROS.

Gentlemen—Received 80 rods your Sandow Fence shipped Aug. 18 in good time. Everything was O. K. Put this fence up along public highway. It makes a good, substantial, as well as a nice looking fence, and is a credit to both the farm and highway. Have had several inquiries about this fence and am always glad to tell my neighbors about it.

ERNEST E. AMICK,  
Scipio, Ind.

WE PAY FREIGHT ON ORDERS OF \$5<sup>00</sup> OR MORE

KITSELMAN BROS., MUNCIE, IND.

PAGE 17

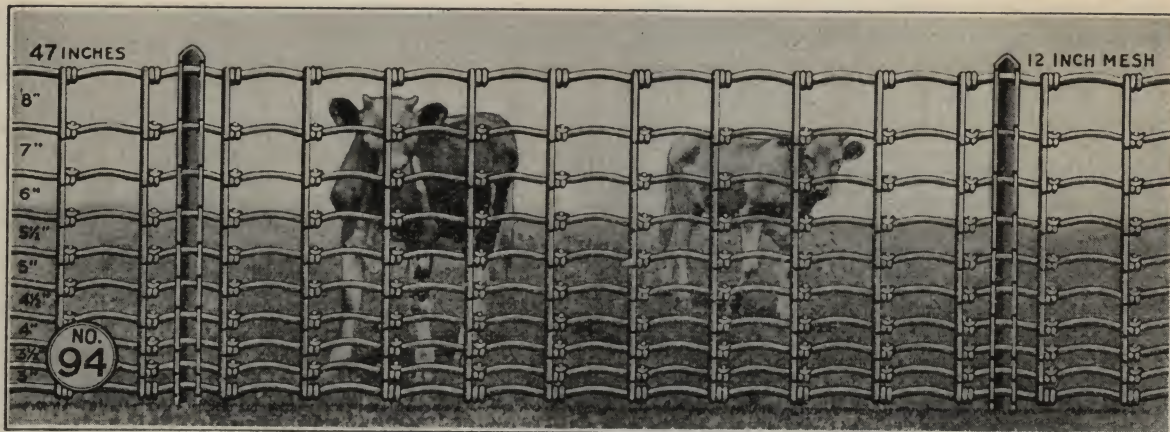


**50<sup>TH</sup>  
YEAR**

**KITSELMAN FENCE**

**1883  
TO  
1933**

**COPPER-BLEND STEEL WIRE**



**47**  
cents  
a rod

### 47-inch Hercules—Stays 12 inches apart

**Construction:** Two No. 10 margin wires; eight No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 10,950 pounds. Furnished in 10, 20 and 40 rod rolls.

TOP AND BOTTOM WIRES

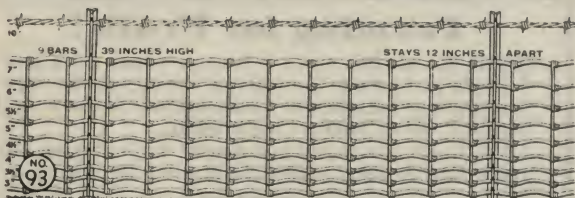
No. 10

LINE WIRES

No. 10

STAY WIRES

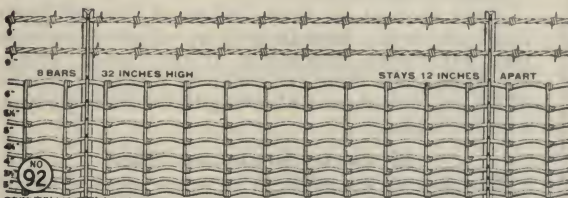
No. 10



**41 1/2**  
cents  
a rod

### 39-in. Hercules—Stays 12 in. apart

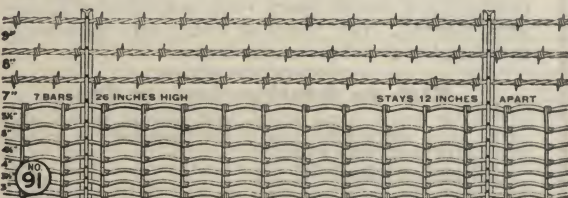
**Construction:** Two No. 10 margin wires; seven No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 9,855 pounds. 10, 20 and 40 rod rolls.



**36 1/2**  
cents  
a rod

### 32-in. Hercules—Stays 12 in. apart

**Construction:** Two No. 10 margin wires; six No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 8,760 pounds. 10, 20 and 40 rod rolls.



**31**  
cents  
a rod

### 26-in. Hercules—Stays 12 in. apart

**Construction:** Two No. 10 margin wires; five No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 7,665 pounds. 10, 20 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

## Made Entirely of Heavy No. 10 Gauge Wires

**H**ERE'S a strong, horse-high, bull-proof, pig-tight farm fence that will outlast many of the heavier fences on the market, yet sells at a lower price per rod.

It is made entirely of No. 10 Gauge Copper-Blend Steel Wire—just a single gauge lighter than No. 9. It is constructed exactly like our Giant All No. 9 Fences with stiff, one-piece stays and the strong, non-slip knots.

### Ideal for Stretching

All No. 10 Fence is ideal for stretching. It has just the right weight and tensile strength to make it stretch up perfectly. It has the necessary stiffness without being too stiff.

"Your All No. 10 Fence stretches up easier and better than any fence I've ever used," writes a customer and this fact has been repeated over and over again by users everywhere.

### Big Wires a Revelation

Invariably the size of the wire, the weight and the appearance of Hercules Fence is a revelation to purchasers. Read what George F. McDonald, New Ross, Indiana, says:

"Your fence No. 94 arrived all O. K. and I must say I was more than well pleased with same. This fence was to be all No. 10 wire and my fence builder said when he saw it, the wire was as heavy as other makes of fence he had been putting up that sold for No. 9 wire. Will say in the future Kitzelman Brothers will surely get my orders."

In all our 50 years' experience we never have produced a fence we can recommend more highly. Frankly, we believe it to be the greatest fence value money can buy.

Thousands of our customer-friends tell us it is the "Best fence they ever saw, regardless of price." You will think so, too.

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**

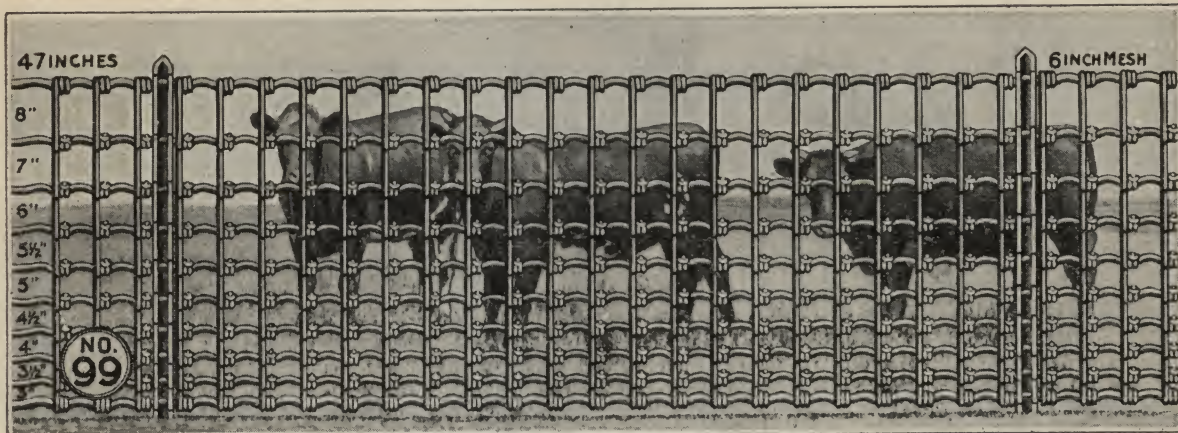


1883  
TO  
1933

KITSELMAN FENCE

99<sup>92</sup>/<sub>100</sub> % PURE ZINC GALVANIZED

50<sup>TH</sup>  
YEAR



68<sup>1</sup>/<sub>2</sub>

cents  
a rod

### 47-inch Hercules—Stays 6 inches apart

**Construction:** Two No. 10 margin wires; eight No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 10,950 pounds. Furnished in 10, 20 and 40 rod rolls.

MARGIN AND BOTTOM WIRES

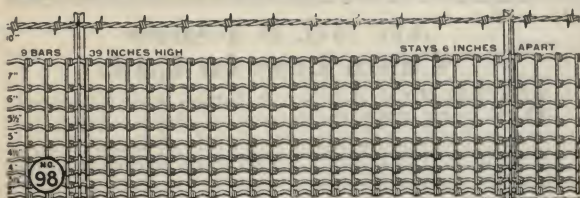
No. 10

LINE WIRES

No. 10

STAY WIRES

No. 10

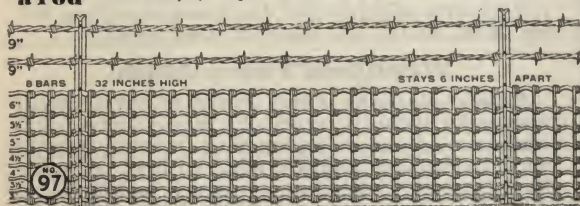


58<sup>1</sup>/<sub>2</sub>

cents  
a rod

### 39-in. Hercules—Stays 6 in. apart

**Construction:** Two No. 10 margin wires; seven No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 9,855 pounds. 10, 20 and 40 rod rolls.

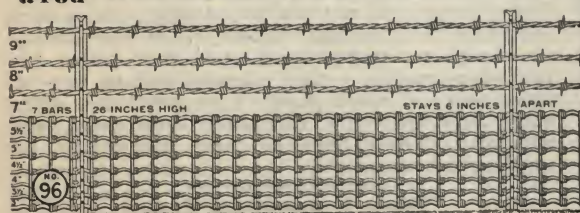


50<sup>1</sup>/<sub>2</sub>

cents  
a rod

### 32-in. Hercules—Stays 6 in. apart

**Construction:** Two No. 10 margin wires; six No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 8,760 pounds. 10, 20 and 40 rod rolls.



42<sup>1</sup>/<sub>2</sub>

cents  
a rod

### 26-in. Hercules—Stays 6 in. apart

**Construction:** Two No. 10 margin wires; five No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 7,665 pounds. 10, 20 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

## Kitselman Fence Withstands Strain

KITSELMAN Fence, with its tough, springy, parallel line wires, withstands terrific strains in all climates and under all conditions. Every foot of wire used in its construction is drawn from steel of special analysis—steel which possesses extra strength and elasticity as well as durability.

The breaking strain of a single strand of the No. 9 wire used in Kitselman Fence is 1,325 pounds; of the No. 10 wire, 1,095 pounds; of the No. 11 wire, 850 pounds. The breaking strain of a fence is figured as the combined breaking strain of all the parallel line wires. Thus, Kitselman All No. 9 gauge, 47-inch Fence, the heaviest and strongest of the fences, will withstand a direct pull of 13,250 pounds, nearly seven tons, when, and if, pressure is applied equally on all strand wires. Our all No. 10, 47-inch Fences, such as the Hercules, have a breaking strain of 10,950 pounds, while the 47-inch Supreme, Sandow and Perfection, with margin wires of No. 9 and line wires of No. 11, have a breaking strain of nearly 9,000 pounds.

## Fence the Modern Way!

The modern system of farming with diversification, crop rotation, stock feeding and soil restoration calls for fields nearly equal in size. These should be easily reached from the farm buildings. Ordinarily, the fields should be rectangular, that is, longer than they are wide. Every field should be fenced with permanent hog-tight fencing. Fields should be narrow enough to stretch temporary fence from one side to the other to provide pasture for stock.

It is a good plan to draw a diagram of your farm as it is today. Study this diagram and see how you can re-arrange your farm to reduce labor! Your county agent or your agricultural college will be glad to help you in arranging your farm to best advantage.

WE PAY FREIGHT ON ORDERS OF \$5<sup>00</sup> OR MORE

KITSELMAN BROS., MUNCIE, IND.

PAGE 19

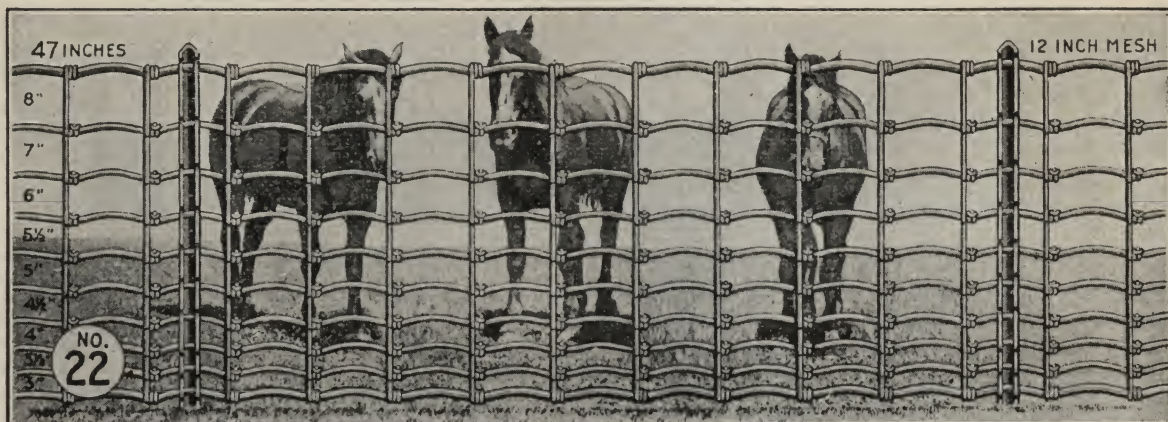


**50<sup>TH</sup>  
YEAR**

**KITSELMAN FENCE**

**1883  
TO  
1933**

**COPPER-BLEND STEEL WIRE**



**57**

**cents  
a rod**

### 47-inch Giant—Stays 12 inches apart

**Construction:** Two No. 9 margin wires; eight No. 9 line wires; No. 9 stay wires. Breaking Strain of margin and line wires, 13,250 pounds. Furnished in 10, 20 and 40 rod rolls.

TOP AND BOTTOM WIRES

No. 9

LINE WIRES

No. 9

STAY WIRES

No. 9



**50<sup>1</sup>/<sub>2</sub>**

**cents  
a rod**

### 39-in. Giant—Stays 12 in. apart

**Construction:** Two No. 9 margin wires; seven No. 9 line wires; No. 9 stay wires. Breaking Strain of margin and line wires, 11,925 pounds. 10, 20 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

### New Farm Plan Will Reduce Labor

THE modern manufacturing plant—whether it be a wire mill or an automobile factory—is designed to bring about the utmost efficiency in production. Each department, and the factory as a whole, is arranged to eliminate lost motion, to save time and labor and to reduce manufacturing costs. Only through careful planning and economies can manufacturers today keep pace with competition and sell their goods at a reasonable market price. Old-time methods won't do.

Farms are much like factories. The various fields and the buildings can be likened to the different departments in a manufacturing plant.

To simplify and speed up farm work, to save time and labor—in short, to reduce production costs—the fields should be arranged to the best possible advantage.

Where the manufacturer oftentimes is compelled to spend thousands of dollars to re-arrange his plant and increase efficiency, the farm owner can accomplish similar results with little if any expenditure. By moving a fence line, by eliminating a fence here and building one there, by adding a gate or two, the farmer more often than not can simplify his work and reduce his costs.

### All No. 9 Fence Costs Less in End

KITSELMAN All No. 9 Fence and Kitselman CAN'T-BEND Rail Steel Posts, make the greatest complete farm fence of all time. Yet, it actually COSTS YOU LESS than ordinary fence erected on wood posts.

Our Factory-to-You prices save you money on the original purchase. Our steel posts save you time and labor in erecting the fence. You save time, labor and expense necessary to replace broken or rotted wood posts. And, as the years roll by, you will find that the fence stands up better, looks better and remains stock proof.

### Strongest Fence Made

Kitselman Giant Farm Fence is extra strong and extra rigid, designed for heavy duty. Stay wires are of one piece, running from top margin wire to bottom margin wire without a break. These heavy, rigid stay wires are locked to the line wires by the famous Kitselman Wrap Tie which is a part of the stay wire itself. These ties leave no ends exposed to rust.

Kitselman CAN'T-BEND Line Posts and Kitselman CAN'T-BEND End and Corner Posts (see Pages 33 and 34) are heavier, stronger, more durable than the average. Rolled out of rail steel—the toughest, longest-lived steel ever found for post construction—they should outlast two or three sets of wood posts. Line posts are made with "Jiffy Fasteners" (Patented)—the quick, easy way of fastening fence to posts. No wiring, no stapling is necessary.

### "Most Economical Fence Farmer Can Buy"

Gentlemen—Your all No. 9 fence is undoubtedly the best fence I have ever seen put on posts; I figure a saving of 15 cents a rod and believe All No. 9 to be the most economical fence a farmer can put up. I am strong for Kitselman Fence.

MAX MARTIN.  
Milford Center, Ohio.

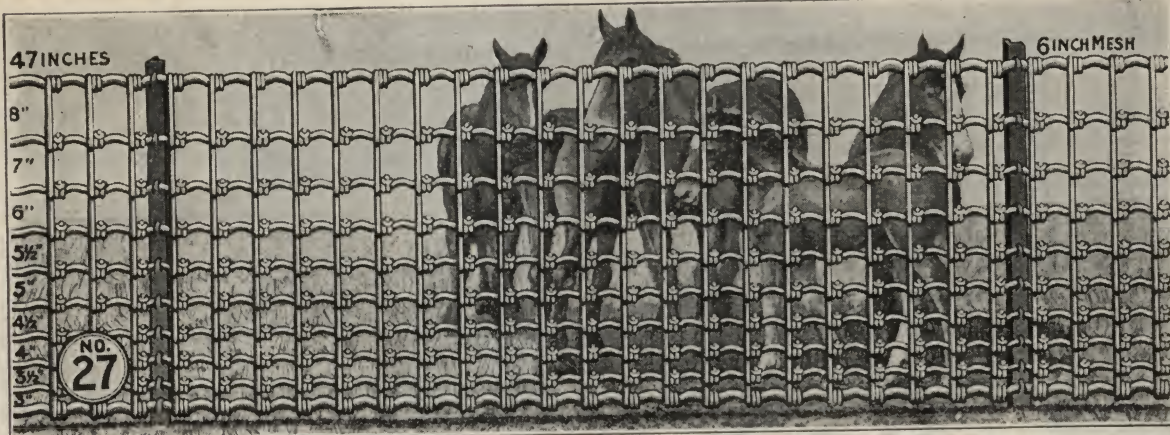
**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**



1883  
TO  
1933

KITSELMAN FENCE  
99<sup>92</sup>/<sub>100</sub> % PURE ZINC GALVANIZED

50<sup>TH</sup>  
YEAR



81

cents  
a rod

### 47-inch Giant—Stays 6 inches apart

**Construction:** Two No. 9 margin wires; eight No. 9 line wires; No. 9 stay wires. Breaking Strain of margin and line wires, 13,250 pounds. Furnished in 10, 20 and 40 rod rolls.

TOP AND BOTTOM WIRES

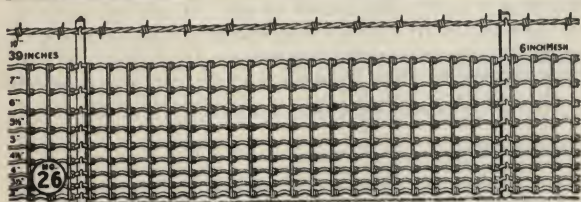
No. 9

STAY WIRES

No. 9

LINE WIRES

No. 9



71

cents  
a rod

### 39-in. Giant—Stays 6 in. apart

**Construction:** Two No. 9 margin wires; seven No. 9 line wires; No. 9 stay wires. Breaking Strain of margin and line wires, 11,925 pounds. 10, 20 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

### "Best Is Cheapest"

THIS Giant Farm Fence, made entirely of No. 9 gauge wires and with stays only 6 inches apart, is built for life-time service. Its extra big wires, sturdy one-piece stays, closely spaced line wires and all 'round strength, make it the stiffest, most rigid farm fence on the market.

It is an old saying, and a true one, that the "best always is cheapest in the long run." That is particularly true with fence. The additional cost of Giant All No. 9 is comparatively little more than for lighter fences. The time and labor required to erect it, are the same. Real economy comes in the longer years of service—the lower cost per year.

Giant 39-inch Fence, with one or more barbed wires above, makes one of the greatest, all-round farm fences ever built. It is absolutely hog-tight, and will turn the heaviest and most vicious stock. It stretches perfectly over rough and hilly ground and there never is any danger of its sagging or buckling. The cost is comparatively low.

### In Use Since 1907

Gentlemen—I sent you my first order in 1907. I have that fence today and it is giving me good service.

M. J. TAYLOR, Gillette, Ark.

### "Safety First" With Bull— Use All No. 9 Fence

IT'S always "better to be safe than sorry" where a bull is concerned.

Even the most docile sometimes become vicious without warning. All too frequently we read or hear of some farmer having been gored by a bull supposed to be "harmless."

Every precaution should be taken by farmers and stockmen to safeguard themselves and others against attacks. Mr. Bull, the Department of Agriculture advises, should be housed in a bull-barn built specially for his use. This barn should be constructed so that the farmer can feed and care for the bull without endangering himself. The keeper should be able to enter the barn by a protected door. Inside the barn, a partition should be built, so that feed and water can be supplied from outside the "danger zone."

### Use All No. 9 Fence

The barn-lot should be enclosed with heavy All No. 9, 6-inch mesh fence, 47 inches high, stretched on heavy steel corner and end posts. Two or three strands of heavy 4-point hog barbed wire, should be stretched four or five inches apart above the woven wire fabric. This increases the over-all height of the fence to about 5 feet. The sharp barbed wire not only helps to confine the bull but it keeps other stock from riding the fence from the outside and discourages anyone who, unknowingly, might be tempted to climb into the enclosure.

The gate also should be constructed of heavy steel and woven wire with barbed wire across the top.

### Meets Every Requirement

The Giant All No. 9 Farm Fence shown on this page meets every requirement for a bull pen. The 47-inch height has a tensile strength of nearly 12,000 pounds—or six tons. It weighs more than 2,000 pounds to a hundred rods—20 1/2 pounds to the rod. Its stiff, one-piece stays only 6 inches apart, its strong, non-slip knots, and its big heavy wires make a fabric which will defy the rushes of the strongest bull. Our CAN'T-BEND Angle Steel Corner and End Posts (see Page 34) and our CAN'T-BEND "Y" Type Line Posts (Page 33), the strongest steel posts made, are specially designed for the heaviest fences.

The cost of this strong, durable, all steel enclosure will be small compared with any other type of construction.

WE PAY FREIGHT ON ORDERS OF \$5<sup>00</sup> OR MORE

KITSELMAN BROS., MUNCIE, IND.

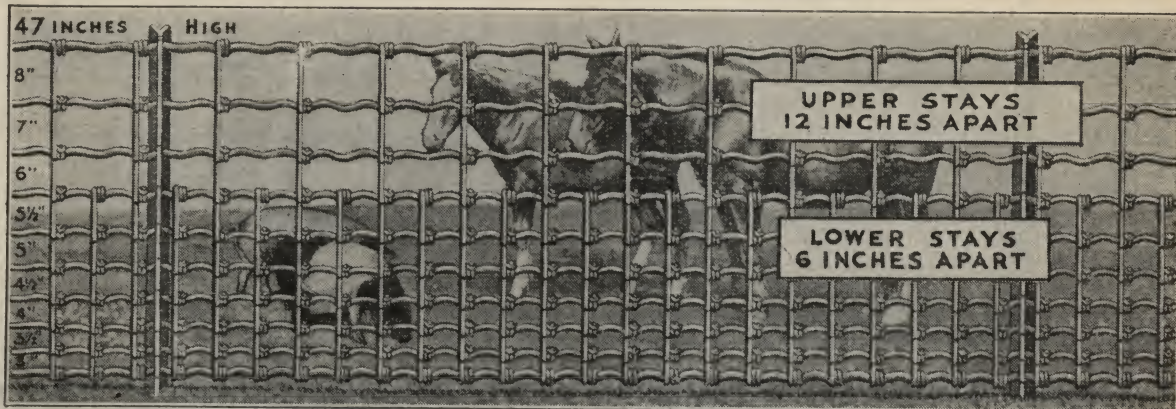
PAGE 21



**50<sup>TH</sup>  
YEAR**

**KITSELMAN FENCE  
COPPER-BLEND STEEL WIRE**

**1883  
TO  
1933**



## Horse-high • Bull-strong • Pig-tight

### A Two-in-One Fence That Saves You Money

**E**XAMINE closely the design and construction of the Fences shown on this and the page following! Note how the 6-inch and 12-inch stays are combined to make a fence that will turn pigs with the same certainty that it turns cattle and horses!

Here you have a horse-high, pig-tight, bull-proof fence that is really two fences in one. It does everything required of an all 6-inch stay fence yet it costs you no more than many all 12-inch stay fences on the market.

The close 6-inch stays run up to the seventh line wire, or 26 inches from the ground, amply high to stop all smaller animals. Above 26 inches the stays are 12 inches apart, plenty close enough to turn the larger stock.

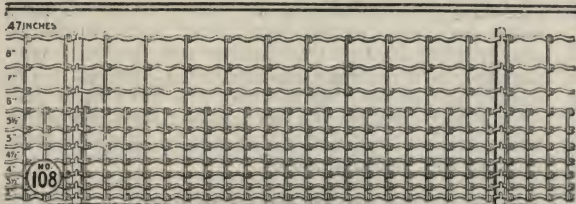
While we do not recommend this fence for poultry, many of our customers frankly tell us that it is chicken-proof.

#### Stretches Perfectly

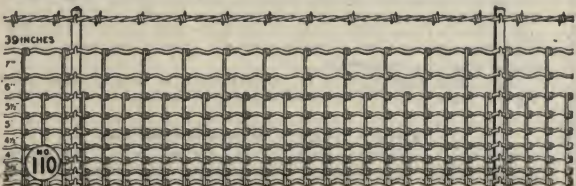
Like all the fences in our big line, this improved style stretches up evenly and straight. The self-regulating line wires make stretching easy, even over hilly land, and keep the fence tight all year 'round.

This fence—the greatest all 'round farm fence made—is manufactured only by Kitzelman Brothers. It was introduced with but one idea in mind: To give our customers a fence that fills every requirement at the lowest possible price per rod.

Our customers are saving thousands of dollars annually by buying this economical, "two-in-one fence." You can save, too.



**53 cents a rod**  
**47-in. Perfection—6 and 12-in. Stays**  
Construction: Two No. 9 margin wires; eight No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 8,328 pounds. 10, 20 and 40 rod rolls.



**48½ cents a rod**  
**39-in. Perfection—6 and 12-in. Stays**  
Construction: Two No. 9 margin wires; seven No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 7,736 pounds. 10, 20 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

#### Fence Brings Drought Relief!

How a 40-rod roll of Kitzelman Fence brought relief from the serious drought of 1930, is told in a letter from one of our Indiana customers.

"I want to tell you how a 40-rod roll of your fence saved me a lot of money last summer," he writes. "The drought burned out my pasture just after I bought a roll of your fence.

"I had a pretty good stand of clover so I took this 40 rods of fence and stretched it across one end of the field, fencing off about five acres. Then I turned my stock into that end of the field. After I cut the hay off the rest of the field I took down the fence and gave my stock full run of the field. The stock went through the drought period in good shape.

"Now I've used the 40 rods for the purpose for which I bought it and I want 40 rods more so that I will have it on hand when I need it for pasturing again."

TOP AND BOTTOM WIRES

No. 9

LINE WIRES

No. 11

STAY WIRES

No. 11

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**

PAGE 22

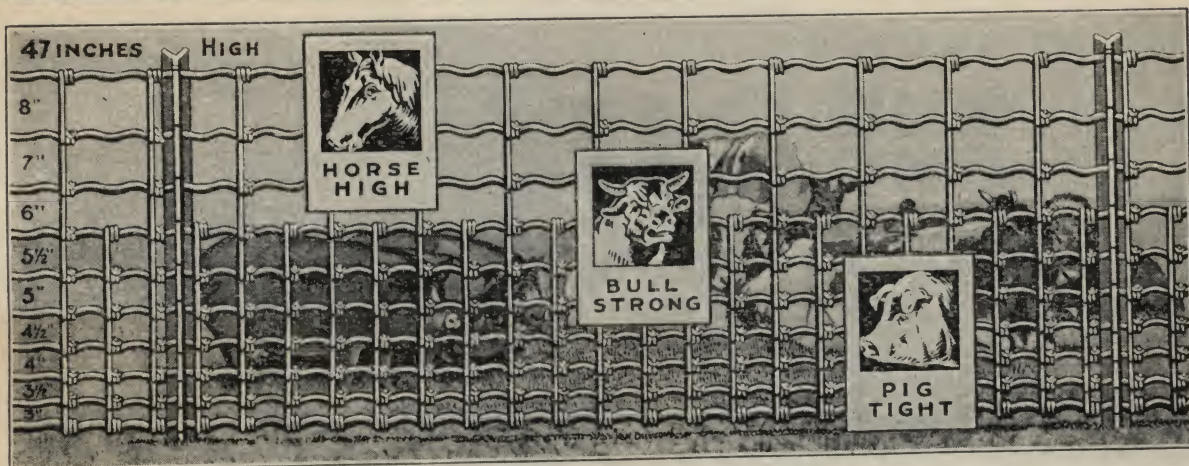
KITSELMAN BROS., MUNCIE, IND.



1883  
TO  
1933

KITSELMAN FENCE  
99 92/100 % PURE ZINC GALVANIZED

50<sup>TH</sup>  
YEAR



## Greatest All-'round Farm Fence

### All No. 10 Gauge—6 and 12-inch Stays

YOU actually save 5 cents to 10 cents a rod on this exclusive Kitzelman Fence. See how the 6-inch and 12-inch stays are combined to make a fence that turns pigs with the same certainty that it turns cattle and horses! The close 6-inch stays run up to the seventh line wire, or 26 inches from the ground. Above the seventh wire, stays are 12 inches apart.

For all 'round service and economy this combination 6-inch and 12-inch stay fence has no equal. It does everything required of an all 6-inch stay fence. It is strictly pig-tight. The close weave, the stiff, one-piece stays and the non-slip knots keep the animals from slipping or spreading the wires.

Perfection and Bull-Proof Fences stretch up as straight and true as any fence you ever used. The tension curves allow for expansion and contraction and keep the fence taut through all seasons.

#### Extra Wear In Every Rod

Bull-Proof and Perfection Fences are made entirely of Copper-Blend steel wire, galvanized with 99 92/100% pure zinc, the same high quality as that used on telephone wire. This superior coating, produced by the use of only the purest zinc, resists rust longer than ordinary galvanizing and prolongs the life of the fence.

When you buy Kitzelman Fence you buy extra wear, yet the initial cost to you is less than the market price. And when you figure the cost of Kitzelman Fence over a period of years, you'll realize a still greater saving.

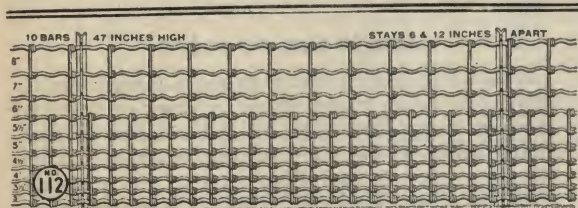
#### 50 Years of "Knowing How"

If we were going into the hog business we would not go to the butcher. No sir, we would go direct to the farmer—the man who makes hog-raising a business. We would look for the man who raises the best hogs—the man who "knows how."

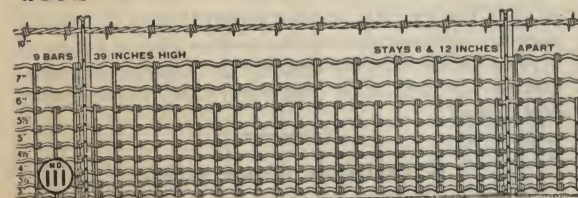
When you are in the market for fence, why shouldn't you go direct to the manufacturer—the man to whom fence making is a life business; the man who studies fence manufacturing just like you study farming—a specialist in his line.

#### Like Raising Good Corn

Making good fence is like raising good corn or good live stock. It is a matter of combining the right materials and the right methods with long years of experience. We have been manufacturing fence for 50 years. These long years of experience have taught us how to select the best steel; how to draw and anneal the wire; how to galvanize it and how to weave the finished wire into fence.



**60 1/2 cents a rod** 47-in. Bull-Proof—6 and 12-in. Stays  
Construction: Two No. 10 margin wires; eight No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 10,950 pounds. 10, 20 and 40 rod rolls.



**54 1/2 cents a rod** 39-in. Bull-Proof—6 and 12-in. Stays  
Construction: Two No. 10 margin wires; seven No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 9,855 pounds. 10, 20 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

TOP AND BOTTOM WIRES

No. 10

LINE WIRES

No. 10

STAY WIRES

No. 10

WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE

KITSELMAN BROS., MUNCIE, IND.

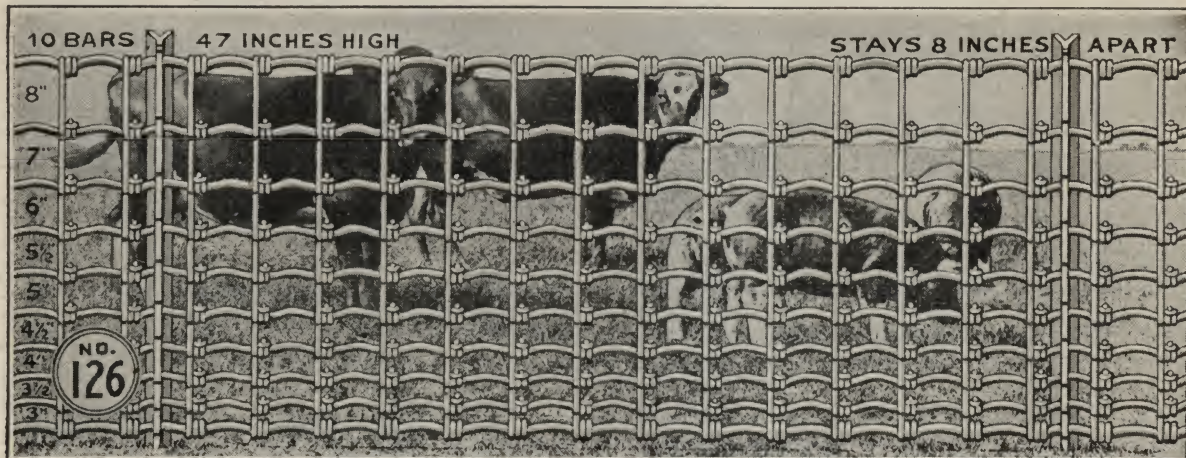
PAGE 23



50<sup>TH</sup>  
YEAR

KITSELMAN FENCE  
COPPER-BLEND STEEL WIRE

1883  
TO  
1933



## Stays Are Only 8 Inches Apart In These All-Purpose Farm Fences

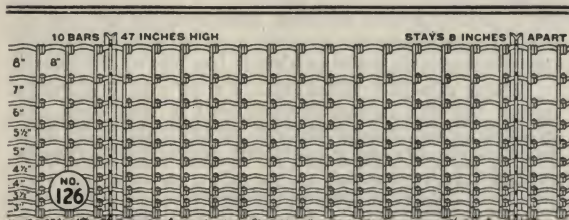


Non-slip  
Knot

**N**OW—a fence that farmers everywhere have been looking for—a good, strong, long-lasting fence that fills every farm purpose, yet costs less per rod. This fence is made with stiff, one-piece, upright stays only 8 inches apart. These stays are joined to the continuous line wires by the famous Kitselman knot, which leaves no ends exposed to rust.

The close 8-inch stays serve practically the same purpose as the 6-inch stays, and, of course, make a stronger, closer fence than that made with 12-inch stays. The 8-inch stays will stop pigs with the same certainty that they stop horses and cattle.

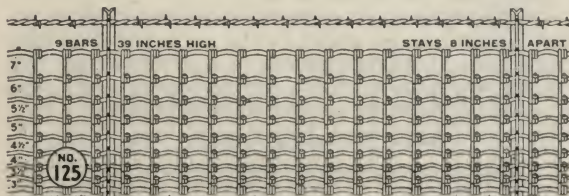
Like all Kitselman Fence, every foot of wire used in making the 8-inch stay fabric is Copper-Blend Steel Wire, galvanized with 99 92/100% pure zinc. This durable wire with its heavy coating of pure zinc means there is extra years of dependable service in every rod.



**49½**  
cents  
a rod

### 47-in. Supreme—Stays 8 in. apart

Construction: Two No. 9 margin wires; eight No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 8,528 pounds. 10, 20 and 40 rod rolls.



**44**  
cents  
a rod

### 39-in. Supreme—Stays 8 in. apart

Construction: Two No. 9 margin wires; seven No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 7,736 pounds. 10, 20 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

### Built for Service

It is a well known fact that more fences are destroyed by being ridden down by stock or tramped down by trespassers than are eaten away by rust. Sharp bends in the wire, caused by these outside forces, weaken it, and allow rust to get in its destructive work. Eventually the wire breaks at the bend long before it would deteriorate from natural causes.

Kitselman Fence, due to the extraordinary tensile strength of its wires, is built to withstand these outside forces. Its greater strength and its resistance to stresses and strains means longer years of service; lower costs of upkeep. It means better protection for stock and crops; savings in time, labor and money.

### Withstands Flood Strain

Dear Sirs—I am very pleased with the wire I received from you. I used it to make a large break-water in a large wash or canyon and it has held good during summer floods. I believe it will continue to for a life-time.

Truly yours,

NEUELL O. WEATHERSBY,  
Graham County, Ariz.

TOP AND BOTTOM WIRES

No. 9

LINE WIRES

No. 11

STAY WIRES

No. 11

WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE

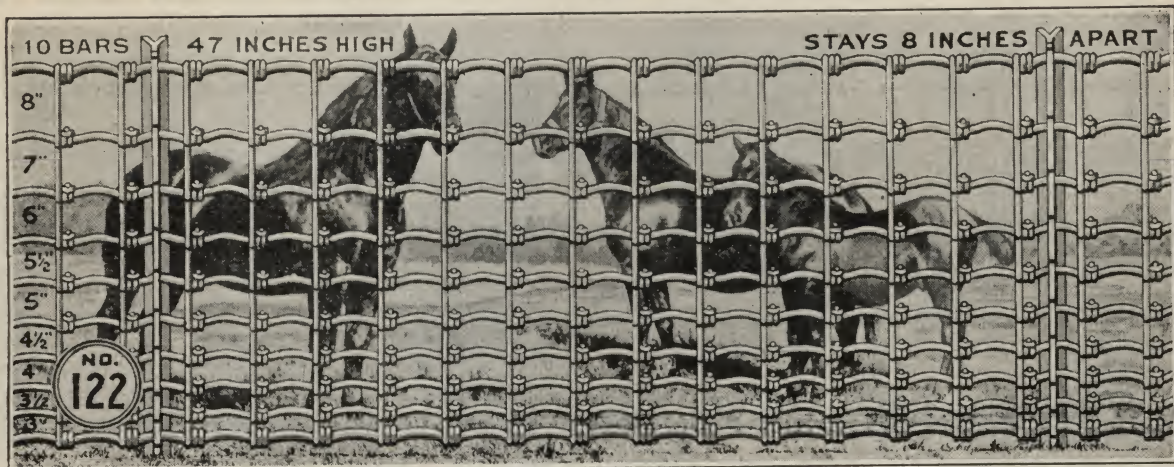


1883  
TO  
1933

KITSELMAN FENCE

50<sup>TH</sup>  
YEAR

99<sup>92</sup>/<sub>100</sub> % PURE ZINC GALVANIZED



## Horse-high • Bull-strong • Pig-tight

### This All No. 10 Fence Saves You Money



NOT in all our 50 years have we offered a fence which has been received with such universal acclaim as Supreme Heavy Farm Fence. This all-purpose fence, made entirely of No. 10 gauge wire and with stays only 8 inches apart, has become, in a few years, one of the most popular fences in our great line.

It does everything required of 6-inch stay fence, yet its initial cost is less. It stands up better and remains stock-proof longer than 12-inch stay fences because of the extra stays. It turns everything from pigs to horses.

The All No. 10 gauge Copper-Blend Steel Wire, with its heavy coating of pure zinc galvanizing, means years of dependable service, free from unnecessary repair costs.

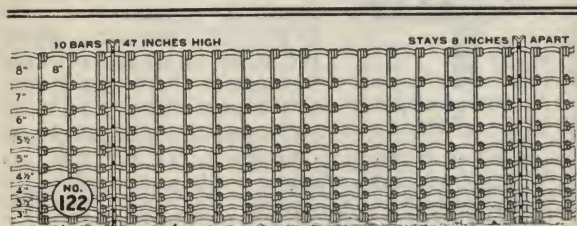
If you have not already used Supreme Heavy Farm Fence, we recommend that you include a roll with your next order. We know you will say it is the best fence you ever have used.

### Customers Our Biggest Boosters

Buyers and users of Kitselman Fence always have been our greatest boosters. Once they learn the savings they can make by buying direct from our mills, they are quick to tell their friends and neighbors so they, too, can profit. You may know of someone who is in the market for fence. You will be doing him a favor, as well as us, if you loan him this catalog. Or, better still, send us his name and address and we will gladly mail him a catalog!

### Be Your Own Dealer!

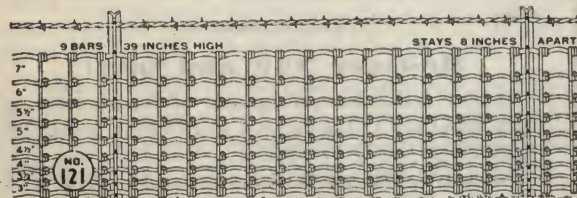
Think of the convenience of buying Kitselman Fence by mail! You sit down in the quiet of your home and make your selection from the most complete line of fence ever offered. Then you simply fill out your order on the convenient Order Blank, enclose your remittance, and drop the envelope in the mail box. Within a few days your shipment is waiting for you at your nearest railway station. You know just what you are buying—no guess work about it. You save time and effort. Best of all, you save money.



**58**  
cents  
a rod

#### 17-in. Supreme Heavy—8-in. Stays

Construction: Two No. 10 margin wires; eight No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 10,950 pounds. 10, 20 and 40 rod rolls.



**51**  
cents  
a rod

#### 39-in. Supreme Heavy—8-in. Stays

Construction: Two No. 10 margin wires; seven No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 9,855 pounds. 10, 20 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

TOP AND BOTTOM WIRES

No. 10

LINE WIRES

No. 10

STAY WIRES

No. 10

WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE

KITSELMAN BROS., MUNCIE, IND.

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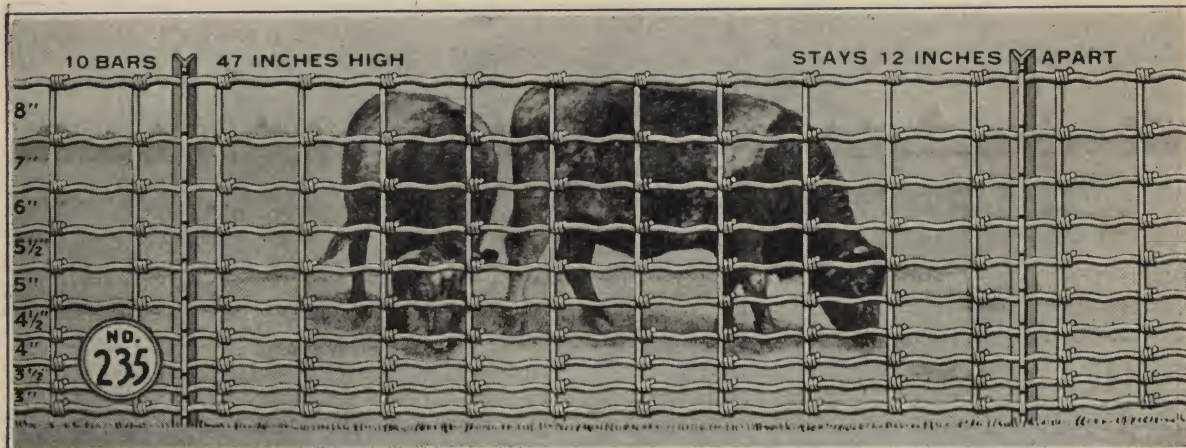


50<sup>TH</sup>  
YEAR

KITSELMAN FENCE

1883  
TO  
1933

COPPER-BLEND STEEL WIRE



## 29<sup>1</sup>/<sub>2</sub> 47-inch Standard Hinge-Joint—Stays 12 inches apart

cents  
a rod

**Construction:** Two No. 10 margin wires; eight No. 12½ line wires; No. 12½ stay wires. Breaking Strain of margin and line wires, 5,576 pounds. Furnished in 20, 30 and 40 rod rolls.

TOP AND BOTTOM WIRES

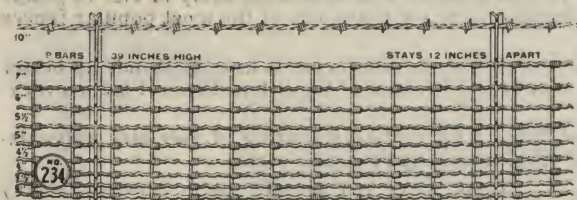
No. 10

STAY WIRES

No. 12 ½

LINE WIRES

No. 12 ½

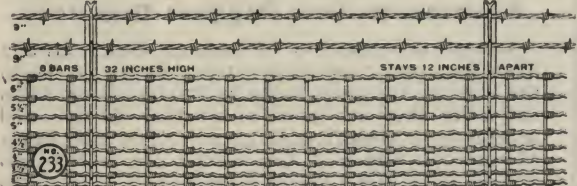


26<sup>1</sup>/<sub>2</sub>

cents  
a rod

### 39-in. Standard Hinge-Joint Stays 12 inches apart

**Construction:** Two No. 10 margin wires; seven No. 12½ line wires; No. 12½ stay wires. Breaking Strain of margin and line wires, 5,153 pounds. 20, 30 and 40 rod rolls.

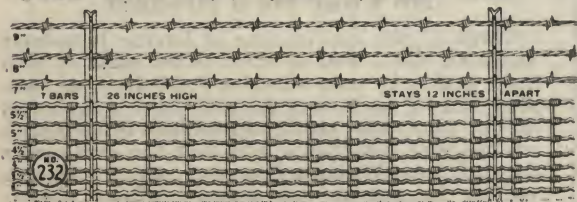


24

cents  
a rod

### 32-in. Standard Hinge-Joint Stays 12 inches apart

**Construction:** Two No. 10 margin wires; six No. 12½ line wires; No. 12½ stay wires. Breaking Strain of margin and line wires, 4,730 pounds. 20, 30 and 40 rod rolls.



21

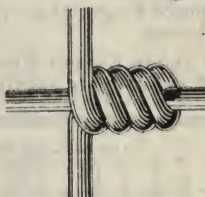
cents  
a rod

### 26-in. Standard Hinge-Joint Stays 12 inches apart

**Construction:** Two No. 10 margin wires; five No. 12½ line wires; No. 12½ stay wires. Breaking Strain of margin and line wires, 4,307 pounds. 20, 30 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

## Super Values in Hinge-Joint Fence



Note the Extra  
Twist

KITSELMAN'S famous Hinge-Joint Farm Fence is woven on the latest modern looms from Copper-Blend Steel Wire galvanized with 99 92/100% pure zinc. Every rod is of uniform tension throughout. The Hinge-Joints, as we make them, contain an extra twist. Stay wires are locked so securely to the line wires that they can not spread. Line wires are crimped to allow for expansion and contraction. Stay wires are correctly and uniformly spaced.

This improved fence stretches perfectly over all ground. It will give you long years of satisfactory service at low cost. Choose from three weights, shown on this and the pages immediately following! Any one of these fences is an extraordinary value.

## Re-fence Now and Save!

You no doubt have a number of fences on your farm that need replacing and you've been putting it off until the time was right.

Now, with prices lowest in years, is the right time to replace these old, worn-out fences with brand new ones.

By buying fence now at our new, low factory prices, you not only will have the use of the fence, but you will save real money on the original purchase. Remember—everything you buy from this book is backed by our Iron-Clad Guarantee. Unless you are satisfied, there is no sale.

WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE

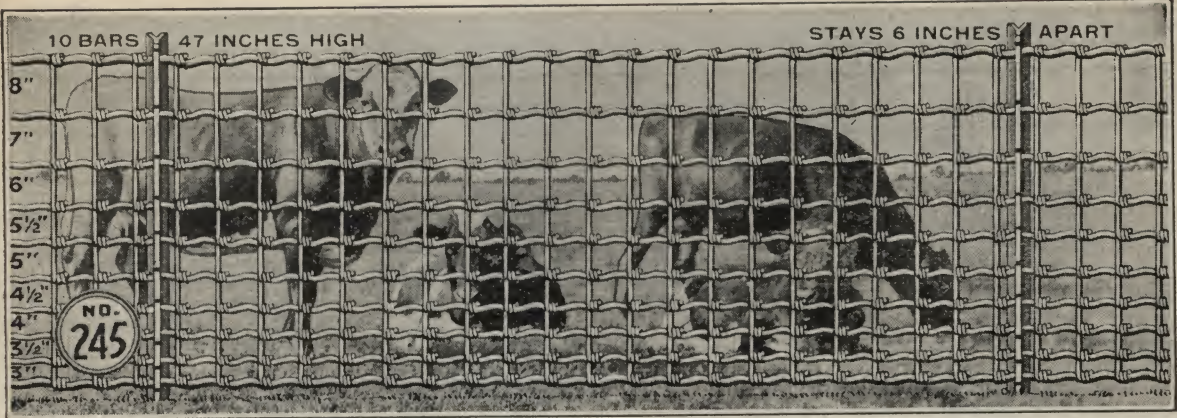


1883  
TO  
1933

KITSELMAN FENCE

50<sup>TH</sup>  
YEAR

99<sup>92</sup>/<sub>100</sub> % PURE ZINC GALVANIZED



## 40<sup>1</sup>/<sub>2</sub> 47-inch Standard Hinge-Joint—Stays 6 inches apart

cents  
a rod

**Construction:** Two No. 10 margin wires; eight No. 12<sup>1</sup>/<sub>2</sub> line wires; No. 12<sup>1</sup>/<sub>2</sub> stay wires. Breaking Strain of margin and line wires, 5,576 pounds. Furnished in 20, 30 and 40 rod rolls.

TOP AND BOTTOM WIRES

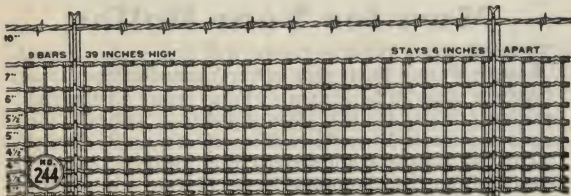
No. 10

LINE WIRES

No. 12<sup>1</sup>/<sub>2</sub>

STAY WIRES

No. 12<sup>1</sup>/<sub>2</sub>

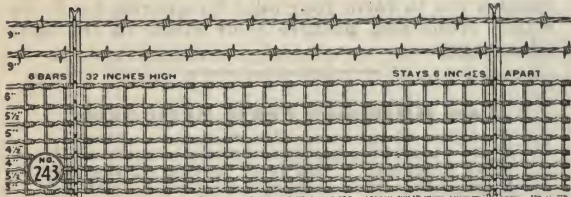


36

cents  
a rod

### 39-in. Standard Hinge-Joint Stays 6 inches apart

**Construction:** Two No. 10 margin wires; seven No. 12<sup>1</sup>/<sub>2</sub> line wires; No. 12<sup>1</sup>/<sub>2</sub> stay wires. Breaking Strain of margin and line wires, 5,153 pounds. 20, 30 and 40 rod rolls.

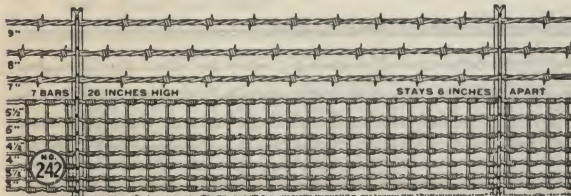


31<sup>1</sup>/<sub>2</sub>

cents  
a rod

### 32-in. Standard Hinge-Joint Stays 6 inches apart

**Construction:** Two No. 10 margin wires; six No. 12<sup>1</sup>/<sub>2</sub> line wires; No. 12<sup>1</sup>/<sub>2</sub> stay wires. Breaking Strain of margin and line wires, 4,730 pounds. 20, 30 and 40 rod rolls.



27<sup>1</sup>/<sub>2</sub>

cents  
a rod

### 26-in. Standard Hinge-Joint Stays 6 inches apart

**Construction:** Two No. 10 margin wires; five No. 12<sup>1</sup>/<sub>2</sub> line wires; No. 12<sup>1</sup>/<sub>2</sub> stay wires. Breaking Strain of margin and line wires, 4,307 pounds. 20, 30 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

## How One Farmer Makes Fence Pay Profit

EACH year we receive in our offices here at Muncie, Indiana, thousands of interesting letters from our customers. Many of these letters tell how Kitzelman Fence has paid for itself in increased profits, in time and labor saved, in protecting stock and crops.

Here's a typical letter from one of our good customers out in Iowa telling how he makes Kitzelman Fence pay a profit:

"We have done away with permanent grass pasture on our farm. Instead we follow a crop rotation plan and use all of our ground. Each year we put certain acreage into clover.

### Uses Portable Fences

"Our fields are long and only 40 rods wide. When we are ready to turn out our stock, we drive some steel posts across one end of the field and stretch up 40 rods of temporary fence. We cut a swath down each side of this temporary fence and this keeps the stock away from it.

"When the stock exhausts this section, we move the fence and take in a fresh plot.

"We have been following this plan for some years and always keep one or two 40-rod rolls of Kitzelman Fence and some extra Kitzelman "Y" posts on hand for cross fencing. We like the "Y" steel posts because they are stronger and you can attach the fence to the posts without staples or wires. This saves a lot of time."

Have you had some equally interesting and profitable experience? We will appreciate your writing us about it so that we may pass the information along to others. Your name will not be used without your permission.

WE PAY FREIGHT ON ORDERS OF \$5<sup>00</sup> OR MORE

KITSELMAN BROS., MUNCIE, IND.

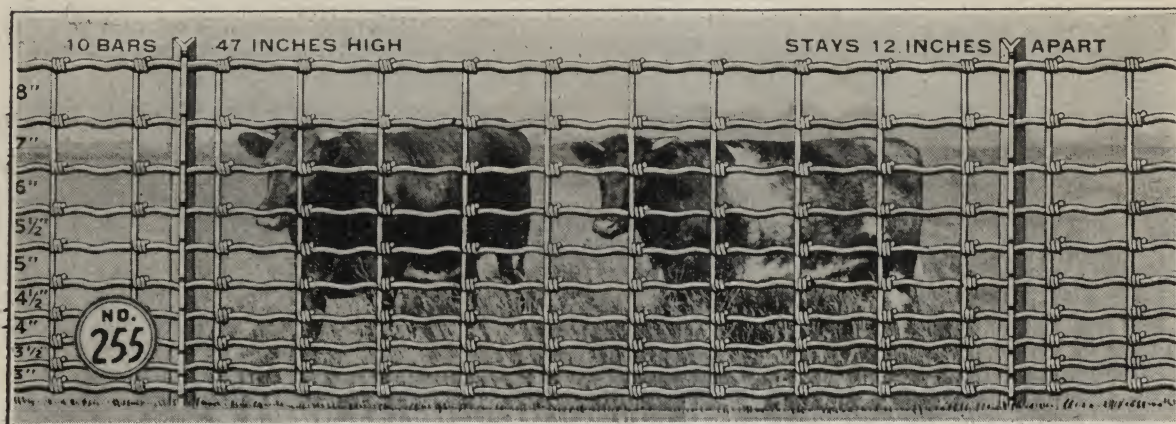
PAGE 27



50<sup>TH</sup>  
YEAR

# KITSELMAN FENCE COPPER-BLEND STEEL WIRE

1883  
TO  
1933



**41**  
cents  
a rod

## 47-inch Heavy Hinge-Joint—Stays 12 inches apart

**Construction:** Two No. 9 margin wires; eight No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 8,528 pounds. Furnished in 20, 30 and 40 rod rolls.

TOP AND BOTTOM WIRES

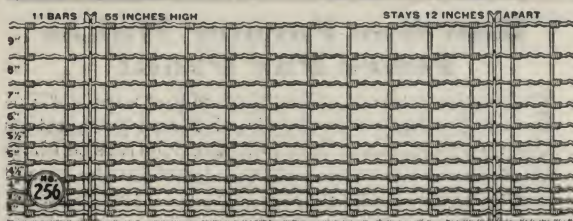
No. 9

LINE WIRES

No. 11

STAY WIRES

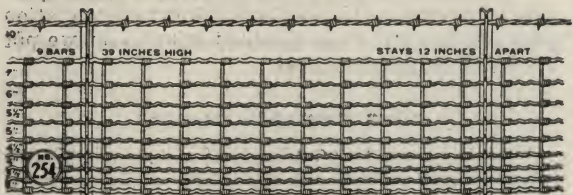
No. 11



**45 1/2**  
cents  
a rod

## 55-in. Heavy Hinge-Joint—12-in. stays

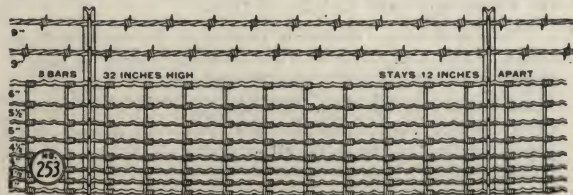
**Construction:** Two No. 9 margin wires; nine No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 9,320 pounds. 20, 30 and 40 rod rolls.



**36 1/2**  
cents  
a rod

## 39-in. Heavy Hinge-Joint—12-in. stays

**Construction:** Two No. 9 margin wires; seven No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 7,736 pounds. 20, 30 and 40 rod rolls.



**32 1/2**  
cents  
a rod

## 32-in. Heavy Hinge-Joint—12-in. stays

**Construction:** Two No. 9 margin wires; six No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 6,944 pounds. 20, 30 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

## Most for Your Dollar

**Y**OUR farm dollars today will buy more Kitzelman Fence than any other manufactured steel product used on the farm. The average cost of Kitzelman Fence is less than 4 cents a pound. Milk cans cost from 16 cents to 20 cents a pound; shovels, 20 to 26 cents; steel stoves and ranges, 12 to 18 cents; farm implements from 12 cents per pound up, according to reliable figures.

Good fencing really is not an expense but a sound, profit-making investment. It increases the value of your farm, protects your stock and crops, prevents possible losses, saves time, trouble and worry. It enables you to farm your land for greater profit, to rotate crops and pasture your stock to the best advantage.

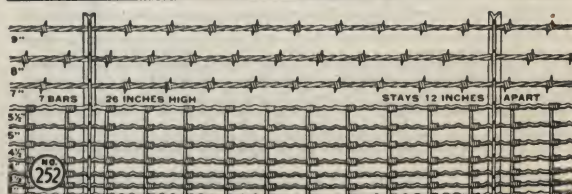
## Uses Kitzelman Fence Exclusively

*Dear Sirs*—I am using Kitzelman fencing exclusively. It has been highly satisfactory. For several years previously I had been purchasing fencing from another firm but their fencing has not proven durable and soon rusts badly.

My orders shall continue to come your way as long as your fencing continues to be as satisfactory.

Very truly yours,

W. F. KENNEDY, KENWARD FARM,  
Hamilton County, Ohio.



**26-in. Heavy Hinge-Joint—12-in. stays**  
**28 1/2**  
cents  
a rod

**Construction:** Two No. 9 margin wires; five No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 6,152 pounds. 20, 30 and 40 rod rolls.

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**

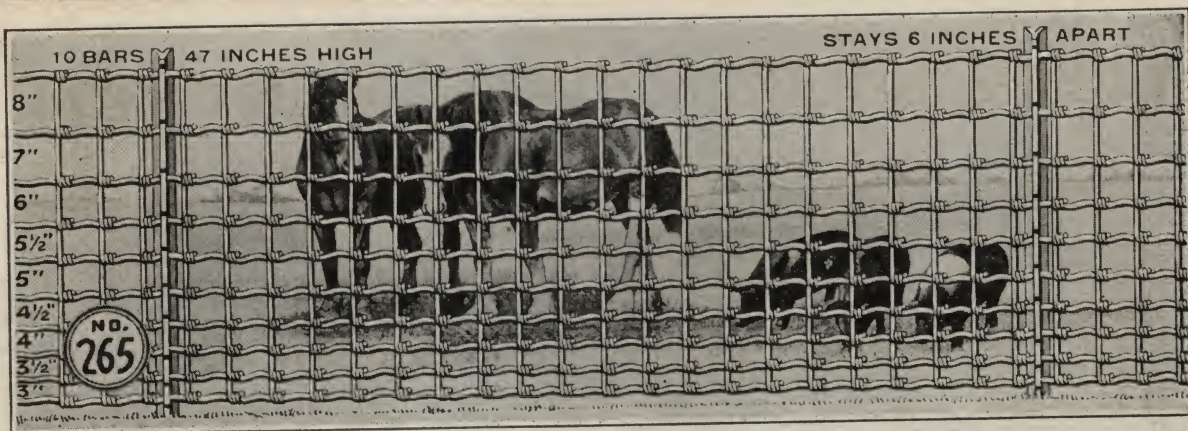


1883  
TO  
1933

KITSELMAN FENCE

50<sup>TH</sup>  
YEAR

99<sup>92</sup>/<sub>100</sub> % PURE ZINC GALVANIZED



56<sup>1</sup>/<sub>2</sub>

### 47-inch Heavy Hinge-Joint—Stays 6 inches apart

**Construction:** Two No. 9 margin wires; eight No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 8,528 pounds. Furnished in 20, 30 and 40 rod rolls.

cents  
a rod

TOP AND BOTTOM WIRES

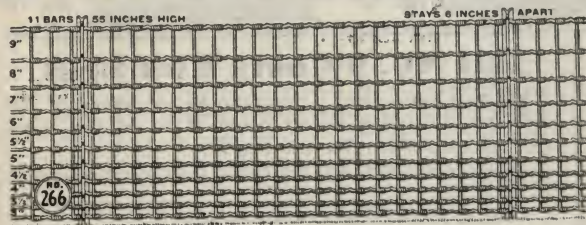
No. 9

STAY WIRES

No. 11

LINE WIRES

No. 11



64  
cents  
a rod

### 55-in. Heavy Hinge-Joint—6-in. stays

**Construction:** Two No. 9 margin wires; nine No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 9,320 pounds. 20, 30 and 40 rod rolls.

### Common-Sense Plan

"It is said that out of every dollar the consumer spends for commodities, the producer receives less than 40 cents," writes one of our customers. "There is a leak along the line of 60 cents going to the middleman, salesman, retailer, etc.

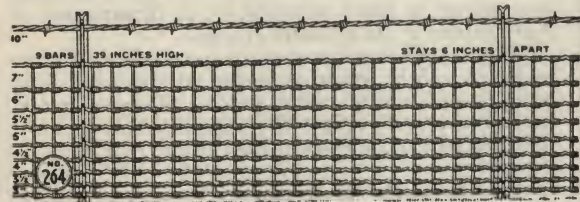
"You sell direct to the consumer, thus effecting a great saving. This plan is a real American, common-sense plan, and bound to become more and more popular. Yours for more business."

This, one of hundreds of similar letters in our files, points out precisely why Kitselman Fence is sold by one, and only one plan: **Direct-from-Factory-to-You.**

The Kitselman "common-sense" way cuts out the long profits of jobber, salesman and retailer. It does away with all unnecessary handling expense and needless overhead charges.

Every dollar of your money goes to fence and one transportation charge. Even the wire-maker's profit has been eliminated, for we own and operate our own wire mills, where every foot of wire used in Kitselman Fence is made from the raw material.

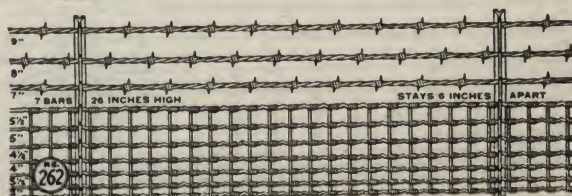
Each year thousands of letters are received from our customers, telling of the savings they make by buying Kitselman Fence, and of the wonderful service it is giving. You too can realize big cash savings by buying direct from our mills.



50  
cents  
a rod

### 39-in. Heavy Hinge-Joint—6-in. stays

**Construction:** Two No. 9 margin wires; seven No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 7,736 pounds. 20, 30 and 40 rod rolls.



### 26-in. Heavy Hinge-Joint—6-in. stays

**Construction:** Two No. 9 margin wires; five No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 6,152 pounds. 20, 30 and 40 rod rolls.

37<sup>1</sup>/<sub>2</sub>  
cents  
a rod

43<sup>1</sup>/<sub>2</sub>  
cents  
a rod

### 32-in. Heavy Hinge-Joint—6-in. stays

**Construction:** Two No. 9 margin wires; six No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 6,944 pounds. 20, 30 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE

KITSELMAN BROS., MUNCIE, IND.

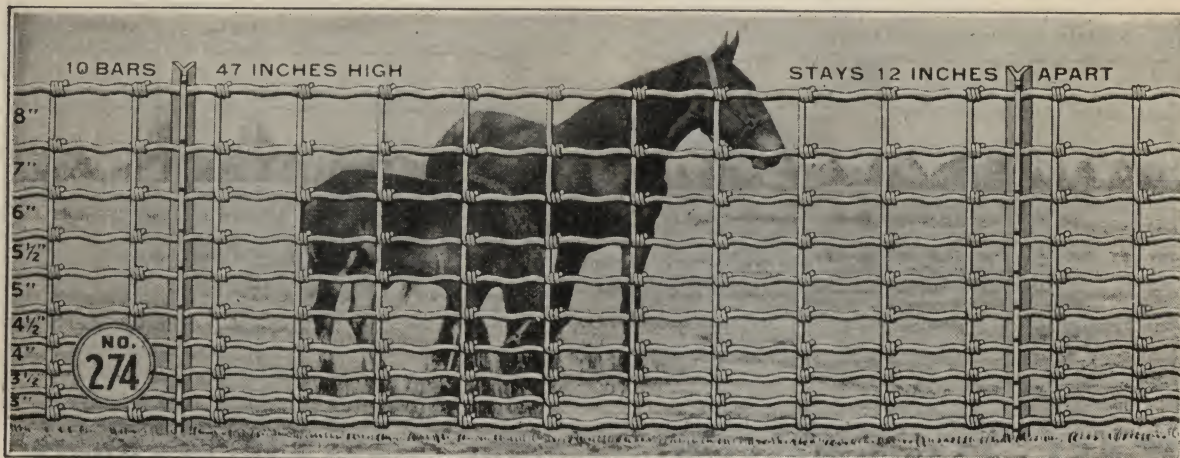
PAGE 29



**50<sup>TH</sup>  
YEAR**

**KITSELMAN FENCE  
COPPER-BLEND STEEL WIRE**

**1883  
TO  
1933**



**57**  
cents  
a rod

**47-in. Extra Heavy Hinge-Joint—Stays 12 in. apart**

**Construction:** Two No. 9 margin wires; eight No. 9 line wires; No. 9 stay wires. Breaking Strain of margin and line wires, 13,250 pounds. Furnished in 20, 30 and 40 rod rolls.

**MARGIN AND BOTTOM WIRES**

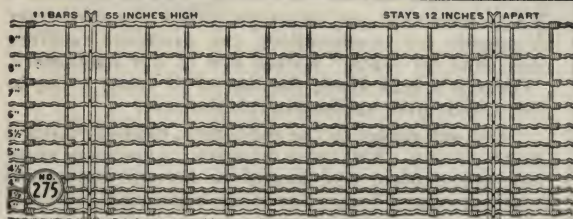
**No. 9**

**LINE WIRES**

**No. 9**

**STAY WIRES**

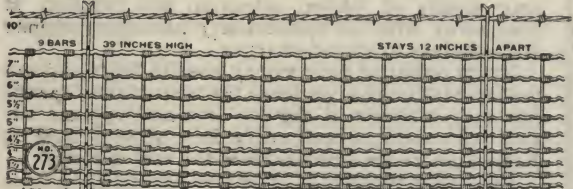
**No. 9**



**64½**  
cents  
a rod

**55-in. Extra Heavy Hinge-Joint  
Stays 12 inches apart**

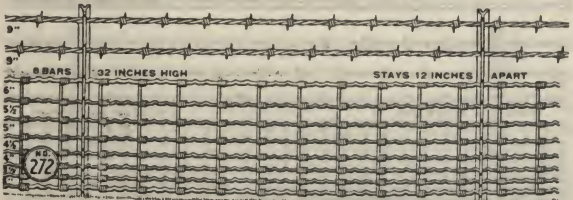
**Construction:** Two No. 9 margin wires; nine No. 9 line wires; No. 9 stay wires. Breaking Strain of margin and line wires, 14,575 pounds. 20, 30 and 40 rod rolls.



**50½**  
cents  
a rod

**39-in. Extra Heavy Hinge-Joint  
Stays 12 inches apart**

**Construction:** Two No. 9 margin wires; seven No. 9 line wires; No. 9 stay wires. Breaking Strain of margin and line wires, 11,925 pounds. 10, 20 and 40 rod rolls.



**44**  
cents  
a rod

**32-in. Extra Heavy Hinge-Joint  
Stays 12 inches apart**

**Construction:** Two No. 9 margin wires; six No. 9 line wires; No. 9 stay wires. Breaking Strain of margin and line wires, 10,600 pounds. 20, 30 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

**All No. 9 Costs You Less**

Do you know that Kitselman Fence, made of All No. 9 Copper-Blend Steel Wire, is the most economical fence you can buy?

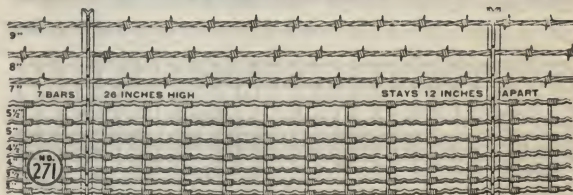
1. Its first cost is less per pound than fences of lighter gauge.
2. It gives you longer years of dependable service.
3. It costs you less per rod per year.
4. It saves you time, labor and worry because it remains stock-proof and trouble-proof for years.

**What U. S. Bulletin Says**

"It is becoming generally recognized that the heavier styles of woven-wire fencing are more economical to use," says the U. S. Department of Agriculture in its Bulletin No. 321.

"It costs practically as much to construct a fence in which a light grade of woven wire is used as to build one of heavier wire; and, as the heavier material lasts much longer the cost of construction is distributed over a longer time, hence it is less per year."

Kitselman All No. 9 gauge Fences and Kitselman CAN'T-BEND Steel Posts (see Pages 33 and 34) make the heaviest, strongest, longest-lasting farm fence you can buy. And, at our present Mill-to-You prices you can make greater savings than ever before.



**26-in. Extra Heavy Hinge-Joint  
Stays 12 inches apart**

**Construction:** Two No. 9 margin wires; five No. 9 line wires; No. 9 stay wires. Breaking Strain of margin and line wires, 9,275 pounds. 20, 30 and 40 rod rolls.

**38**  
cents  
a rod

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**

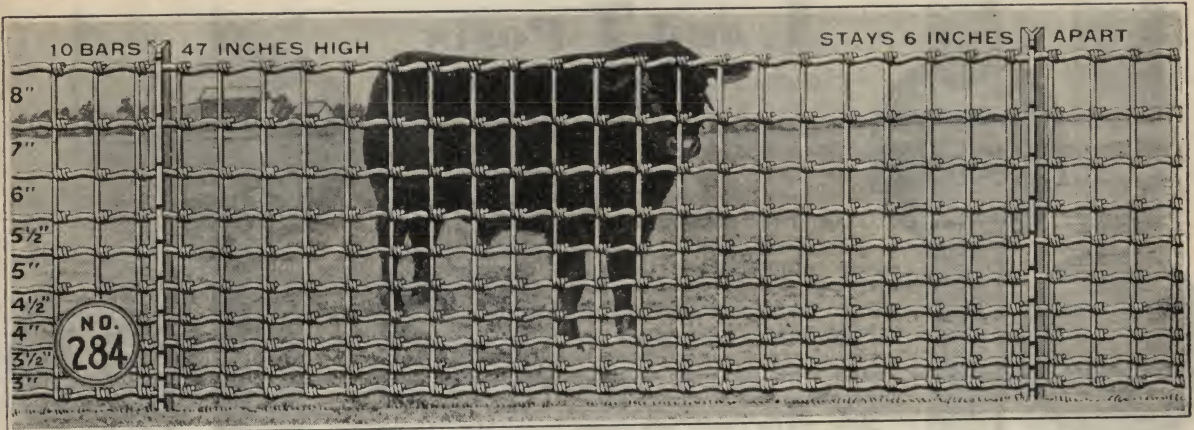


1883  
TO  
1933

KITSELMAN FENCE

50<sup>TH</sup>  
YEAR

99<sup>92</sup>/<sub>100</sub> % PURE ZINC GALVANIZED



**81**  
cents  
a rod

### 47-in. Extra Heavy Hinge-Joint—Stays 6 in. apart

**Construction:** Two No. 9 margin wires; eight No. 9 line wires; No. 9 stay wires. Breaking Strain of margin and line wires, 13,250 pounds. Furnished in 20, 30 and 40 rod rolls.

TOP AND BOTTOM WIRES

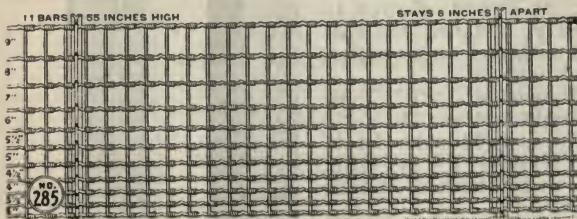
No. 9

LINE WIRES

No. 9

STAY WIRES

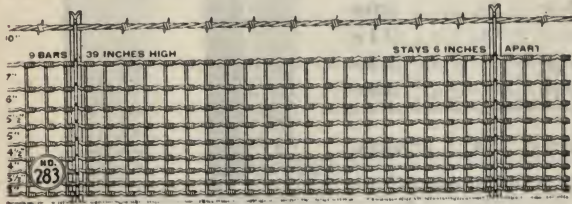
No. 9



**91½**  
cents  
a rod

### 55-in. Extra Heavy Hinge-Joint Stays 6 inches apart

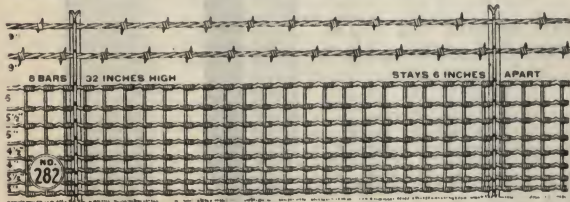
**Construction:** Two No. 9 margin wires; nine No. 9 line wires; No. 9 stay wires. Breaking Strain of margin and line wires, 14,575 pounds. 20, 30 and 40 rod rolls.



**71**  
cents  
a rod

### 39-in. Extra Heavy Hinge-Joint Stays 6 inches apart

**Construction:** Two No. 9 margin wires; seven No. 9 line wires; No. 9 stay wires. Breaking Strain of margin and line wires, 11,925 pounds. 20, 30 and 40 rod rolls.



**61½**  
cents  
a rod

### 32-in. Extra Heavy Hinge-Joint Stays 6 inches apart

**Construction:** Two No. 9 margin wires; six No. 9 line wires; No. 9 stay wires. Breaking Strain of margin and line wires, 10,600 pounds. 20, 30 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

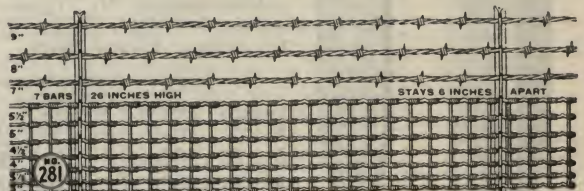
## Savings Greater Than Ever

"MAKE it better—then sell it for less," has been the motto of Kitzelman Brothers for 50 years. Never in our history has this motto meant as much as it does today. For, not only have we improved the already high quality of our products, but we are placing these in the hands of our customers at greater savings than ever before.

This vastly improved quality is the direct result of a policy we have followed religiously since this business was first established. We never are content to make a product "just as good." IT MUST BE BETTER and we constantly are striving to make it so.

### Our Customers Profit

The lower prices and increased savings to our customers have been brought about by remarkable economies in our wire mill and fence factory; by the adoption of new and improved methods; by the elimination of every possible unnecessary expense in manufacture, advertising, selling and shipping. Just a glance at the prices we now are quoting is proof of how much you actually can save by buying direct from our mills. Every saving we have made in our manufacturing costs is being passed right along to our customers. And, remember, at these low prices, WE PAY THE FREIGHT.



### 26-in. Extra Heavy Hinge-Joint Stays 6 inches apart

**Construction:** Two No. 9 margin wires; five No. 9 line wires; No. 9 stay wires. Breaking Strain of margin and line wires, 9,275 pounds. 20, 30 and 40 rod rolls.

**52½**  
cents  
a rod

WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE

KITSELMAN BROS., MUNCIE, IND.

PAGE 31



# WORLD'S GREATEST

## L and T Posts

COMPARE these big values in steel posts with those offered elsewhere! You will find they are heavier, stronger, more durable than the average posts on the market, yet the cost to you is lower.

These sturdy "L" and "T" Posts are rolled out of rail steel—the strongest, longest-lasting steel used in post manufacture. They easily outlast two to three sets of wood posts and cost you less. Each post is equipped with a heavy anchor plate, and ends are sharply pointed to make driving easy! Both the Punched and Self-Fastener types fit any and all fence and netting. All posts are coated with weather-resisting paint which adds to appearance and prolongs life.

Now, while prices are down, is the time to replace old fence lines with bright, new fence and durable steel posts. At present low costs, you can save real money and your fence worries will be over for years to come.

### Punched "L" and "T" Posts

#### Staple Clincher FREE



FREE with every purchase of Punched "L" or "T" Type Steel Line Posts. Made of durable steel. Clinches staples easily and quickly.

Made with oval holes 2 inches apart. Fence is quickly fastened to post with ordinary wire staples. (See page 49.)

Dimensions: "L" Type—Angle section,  $1\frac{1}{4}$  x  $1\frac{1}{4}$  inches,  $\frac{9}{64}$ -inch thick. "T" Type—"T" section,  $1\frac{1}{2}$  x  $1\frac{1}{4}$  inches,  $\frac{1}{8}$ -inch thick.

Length of Post	For Fences up to	Average Weight "L" Post	Price Each "L" Post	Average Weight "T" Post	Price Each "T" Post
5 ft.	36 in.	5 $\frac{3}{4}$ lbs.	<b>20<math>\frac{1}{2}</math>c</b>	6 $\frac{3}{4}$ lbs.	<b>24c</b>
6 ft.	48 in.	6 $\frac{3}{4}$ lbs.	<b>25<math>\frac{1}{2}</math>c</b>	7 $\frac{3}{4}$ lbs.	<b>29c</b>
6 $\frac{1}{2}$ ft.	54 in.	7 $\frac{1}{4}$ lbs.	<b>27c</b>	8 $\frac{1}{4}$ lbs.	<b>31c</b>
7 ft.	60 in.	7 $\frac{3}{4}$ lbs.	<b>29<math>\frac{1}{2}</math>c</b>	9 lbs.	<b>34c</b>
8 ft.	72 in.	8 $\frac{1}{2}$ lbs.	<b>32<math>\frac{1}{2}</math>c</b>	10 lbs.	<b>39c</b>

### Self-Fastener "L" and "T" Posts

No staples or clips are necessary with these Self-Fastening "L" and "T" Posts. The lip fastener is a part of the post itself. You simply place the line wires of the fence in the lips, strike the points with a hammer, and the job is done. If you want to move fence, lips can be opened and wires removed.

Dimensions. "L" Type—Angle section,  $1\frac{1}{4}$  x  $1\frac{1}{4}$  inches,  $\frac{9}{64}$ -inch thick. "T" Type—"T" section,  $1\frac{1}{2}$  x  $1\frac{1}{4}$  inches,  $\frac{1}{8}$ -inch thick.

Length of Post	For Fences up to	Average Weight "L" Post	Price Each "L" Post	Average Weight "T" Post	Price Each "T" Post
5 ft.	36 in.	6 lbs.	<b>21<math>\frac{1}{2}</math>c</b>	7 lbs.	<b>25c</b>
6 ft.	48 in.	7 lbs.	<b>26<math>\frac{1}{2}</math>c</b>	8 lbs.	<b>30c</b>
6 $\frac{1}{2}$ ft.	54 in.	7 $\frac{1}{2}$ lbs.	<b>28c</b>	8 $\frac{3}{4}$ lbs.	<b>32c</b>
7 ft.	60 in.	8 lbs.	<b>30<math>\frac{1}{2}</math>c</b>	9 $\frac{1}{2}$ lbs.	<b>35c</b>
8 ft.	72 in.	8 $\frac{3}{4}$ lbs.	<b>33<math>\frac{1}{2}</math>c</b>	10 $\frac{3}{4}$ lbs.	<b>40c</b>

PUNCHED POSTS

SELF-FASTENERS

See Page 33 for Steel Post Driver

WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE



# STEEL POST VALUES

## Y Type Posts

with Jiffy Fasteners

**No Stapling—No Wiring—No Post Holes to Dig!**

YOU can take the drudgery out of fence building, stop the back-breaking post-hole digging, erect fence in just one-tenth the time—by using Kitzelman "Y" Type Posts with the *Jiffy Fasteners*. They drive like stakes, easily and straight. No stapling—no wiring is necessary. The *Jiffy Fasteners* (Patented) are a part of the post. The notches are spaced just right to hold the fence securely. You don't even need to turn down the points unless you want to. The lower notches, punched up, positively prevent hogs and other stock from rooting under or lifting the fence.

Kitzelman "Y" Posts are rolled out of railroad rail steel—the toughest, strongest, longest-lived steel made. Rot-proof, fire-proof, weather-proof. Will not check or break off. Years of tests show they do not frost-heave. They cut fence building costs, last longer, save time, labor, money. Made in two styles: The heavy *Can't-Bend* Line Posts for field fences; *Long-Life* Line Posts, for poultry and field fences.

### Long-Life Line Posts

One of the strongest steel line posts on the market. Reinforced "Y" design, with 1¼-inch sides, ½-inch thick at outer edges, approximately ¼-inch thick in angle curve. *Jiffy Fasteners*, 1½ inches apart, fit all field and poultry fences. Posts covered with durable metal paint. Made with or without anchor plate.

Length of Post	**For Fences up to	Avg. Wt. Without Anchor	Price Each Without Anchor	Avg. Wt. With Anchor	Price Each With Anchor
5 feet	36 inches	7¼ lbs.	<b>26½ cts</b>	7¼ lbs.	<b>29½ cts</b>
6 feet	48 inches	8 lbs.	<b>31½ cts</b>	8½ lbs.	<b>35 cts</b>
6½ feet	54 inches	8½ lbs.	<b>34 cts</b>	9 lbs.	<b>38 cts</b>
7 feet	60 inches	9¼ lbs.	<b>36½ cts</b>	9¾ lbs.	<b>40½ cts</b>
7½ feet	66 inches	9¾ lbs.	<b>39½ cts</b>	10¼ lbs.	<b>43½ cts</b>
8 feet	72 inches	10½ lbs.	<b>41½ cts</b>	11 lbs.	<b>46 cts</b>

\*\*Where Barbed Wire is desired above fence, order next longest post. For example, if you want a 48-inch fence with barbed wire above, order 6½-foot post.

### Can't-Bend Line Posts

Kitzelman *Can't-Bend* Line Posts—the strongest, longest-lasting steel line posts made—practically double the life of your fences. For *Can't-Bends* are made extra heavy to withstand the most severe strains and shocks.

The reinforced "Y" section has 2¼-inch sides, ½-inch thick at outer edges, approximately ¼-inch thick in angle curve. *Jiffy Fasteners* fit all standard makes of Field Fence. Covered with durable metal paint.

Length	*For Fences up to	Average Weight	Price Each
6½ feet	47 inches	11 pounds	<b>39 cts</b>
7 feet	47 inches	12 pounds	<b>42 cts</b>
7½ feet	55 inches	13 pounds	<b>45 cts</b>
8 feet	55 inches	14 pounds	<b>48 cts</b>

\*Posts 6½ and 7 feet long are punched for one strand of barbed wire above 47-inch fence; 7½-foot post provides for 55-inch fence without barb or 47-inch fence with two barb wires; 8-foot post provides for 55-inch fence with one barb wire above.

**Can't-Bend Line Post**

### Steel Post Driver



Drive steel posts easily, quickly and straight with this handy driver! Better than a sledge. All you have to do is raise and drop the driver on the post. Man or boy can set posts without help. All-steel, tubular. One end weighted, other end open. Use with all steel line posts.

Price Each

**98 cts.**

**Long-Life Line Post**

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**

KITZELMAN BROS., MUNCIE, IND.

PAGE 33



# CUT COSTS

WITH THESE *Heavier, Stronger*

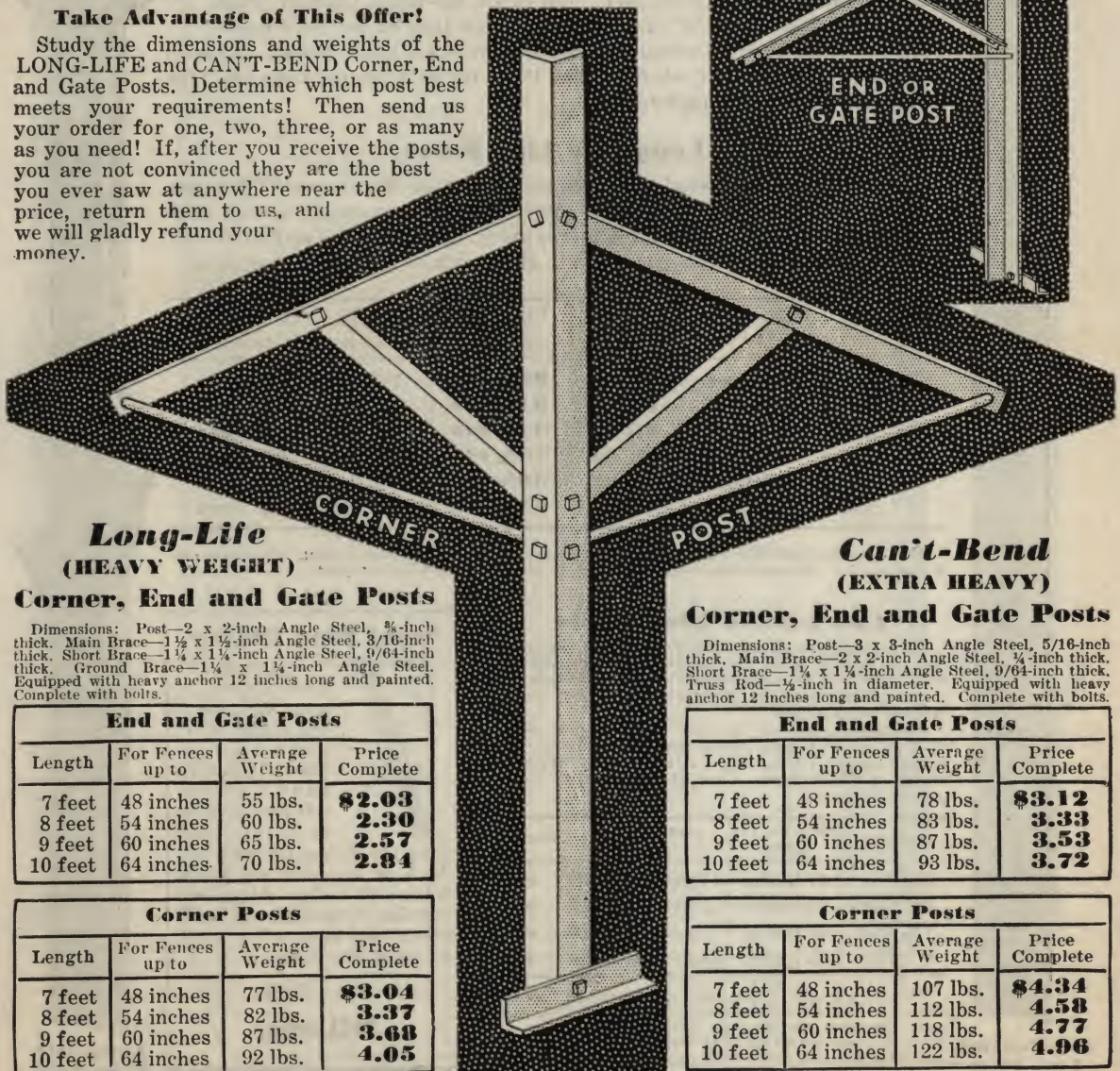
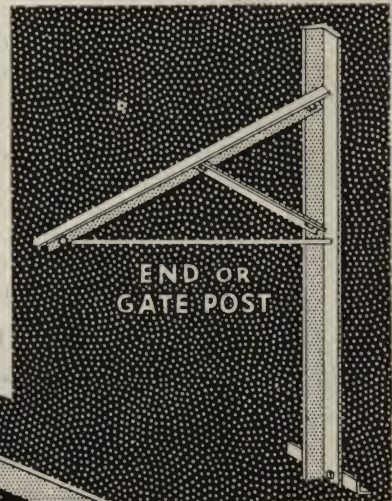
## STEEL End and Corner POSTS

Look where you will, you will not find posts which compare in strength, durability and low price with these heavy, sturdy Kitzelman Steel Corner, End and Gate Posts. Rolled out of rail steel—the toughest, strongest, steel obtainable for post construction. Permanently braced at just the right angle to withstand the heaviest strain. Fire-proof, rot-proof, weather-proof. Cost less than wood and last longer. More dependable, more economical than concrete. Easily and quickly installed. Save time, labor, money.

Kitzelman Posts are made in two weights: CANT-BEND—for all types of fence including the heaviest field fences; LONG-LIFE—for all types of field, poultry, hog, garden and orchard fence with exception of heavier field fence.

### Take Advantage of This Offer!

Study the dimensions and weights of the LONG-LIFE and CANT-BEND Corner, End and Gate Posts. Determine which post best meets your requirements! Then send us your order for one, two, three, or as many as you need! If, after you receive the posts, you are not convinced they are the best you ever saw at anywhere near the price, return them to us, and we will gladly refund your money.



### Long-Life (HEAVY WEIGHT)

#### Corner, End and Gate Posts

Dimensions: Post—2 x 2-inch Angle Steel, 5/16-inch thick. Main Brace—1½ x 1½-inch Angle Steel, 3/16-inch thick. Short Brace—1¼ x 1¼-inch Angle Steel, 9/64-inch thick. Ground Brace—1¼ x 1¼-inch Angle Steel. Equipped with heavy anchor 12 inches long and painted. Complete with bolts.

#### End and Gate Posts

Length	For Fences up to	Average Weight	Price Complete
7 feet	48 inches	55 lbs.	<b>\$2.03</b>
8 feet	54 inches	60 lbs.	<b>2.30</b>
9 feet	60 inches	65 lbs.	<b>2.57</b>
10 feet	64 inches	70 lbs.	<b>2.84</b>

#### Corner Posts

Length	For Fences up to	Average Weight	Price Complete
7 feet	48 inches	77 lbs.	<b>\$3.04</b>
8 feet	54 inches	82 lbs.	<b>3.37</b>
9 feet	60 inches	87 lbs.	<b>3.68</b>
10 feet	64 inches	92 lbs.	<b>4.05</b>

### Can't-Bend (EXTRA HEAVY)

#### Corner, End and Gate Posts

Dimensions: Post—3 x 3-inch Angle Steel, 5/16-inch thick. Main Brace—2 x 2-inch Angle Steel, 5/16-inch thick. Short Brace—1½ x 1½-inch Angle Steel, 9/64-inch thick. Truss Rod—½-inch in diameter. Equipped with heavy anchor 12 inches long and painted. Complete with bolts.

#### End and Gate Posts

Length	For Fences up to	Average Weight	Price Complete
7 feet	48 inches	78 lbs.	<b>\$3.12</b>
8 feet	54 inches	83 lbs.	<b>3.33</b>
9 feet	60 inches	87 lbs.	<b>3.53</b>
10 feet	64 inches	93 lbs.	<b>3.72</b>

#### Corner Posts

Length	For Fences up to	Average Weight	Price Complete
7 feet	48 inches	107 lbs.	<b>\$4.34</b>
8 feet	54 inches	112 lbs.	<b>4.58</b>
9 feet	60 inches	118 lbs.	<b>4.77</b>
10 feet	64 inches	122 lbs.	<b>4.96</b>

WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE



# GIANT

Weather Tight  
IRON TOP

# STEEL POSTS CORNER, END & GATE

## 4" Steel Tubing

Here, without a doubt, is the strongest, most powerful tubular post ever offered. Made of big, heavy 4-inch steel tubing, braced with 2-inch steel tubing. Brace is attached to post with adjustable clamp which can be raised or lowered, or moved around to any angle. Iron Weather-Tight Top keeps out moisture and prevents rust. Posts are thoroughly coated with red-oxide metallic paint. Posts come with all braces, clamps, bolts and caps, ready to set up. Corner Posts have two complete sets of braces; End and Gate Posts, one set.

### End or Gate Posts

Length	For Fences up to	Average Weight	Price Complete
6 feet	36 inches	52 lbs.	<b>\$1.98</b>
7 feet	48 inches	58 lbs.	<b>2.26</b>
8 feet	60 inches	63 lbs.	<b>2.56</b>
9 feet	72 inches	68 lbs.	<b>2.87</b>
10 feet	84 inches	74 lbs.	<b>3.13</b>

### Corner Posts

Length	For Fences up to	Average Weight	Price Complete
6 feet	36 inches	71 lbs.	<b>\$2.53</b>
7 feet	48 inches	77 lbs.	<b>2.91</b>
8 feet	60 inches	83 lbs.	<b>3.28</b>
9 feet	72 inches	87 lbs.	<b>3.65</b>
10 feet	84 inches	93 lbs.	<b>4.03</b>

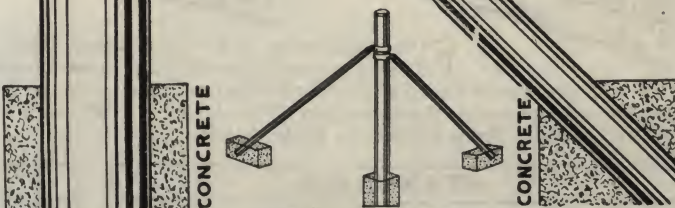
## For Heavy Field Fence

End and Corner Posts are the very life of your fences. That's why it always pays to buy big, strong, well-braced End and Corner Posts. The heavier and stronger they are, the better fence you will have. Giant Corner and End Posts are designed for the heaviest field fences.

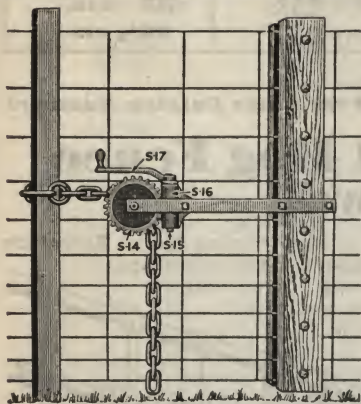
They will withstand many times the strain placed upon them.

You can't bend or break them. They will outlast two or three sets of wood posts and keep your fences neat and trim for years to come.

Special Clamp Makes Brace Adjustments Easy.



# FENCE STRETCHERS AT COST



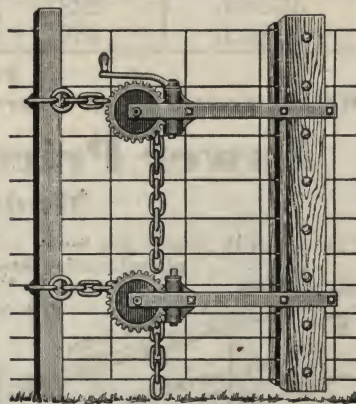
**Single Stretcher**

Price Each..... **\$4.89**

Powerful — easy to operate — speedy — safe. Locks automatically at any point. Working parts made of high grade malleable iron. Plates of heavy steel  $\frac{7}{8}$  x  $\frac{1}{2}$  inches,  $2\frac{1}{8}$  inches wide. Heavy chain forged from  $\frac{3}{8}$ -inch steel. Chains 10 feet long. Clamp bars made of heavy, hardwood bolted together with large square head bolts.

Kitselman Single Stretcher has one Worm and Worm Gear Jack and one Chain. Double Stretcher has two Worm and Worm Gear Jacks and two Chains. Double Stretcher can be used as single stretcher by removing one jack.

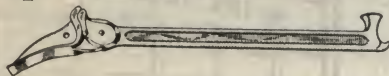
Wood Clamps 72 inches long for stretching fence higher than 60 inches. 50 cents extra.



**Double Stretcher**

Price Each..... **\$8.90**

## Eclipse Single Wire Stretcher



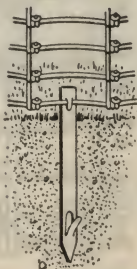
Greatest tool on market for stretching barbed or plain wire. Never-slip grip at one end; staple puller and hammer at the other. One person can stretch wire and drive staples at same time. Made of high-grade malleable iron. Price each

**72 cents**

## Sure-Hold Fence Anchors

Keep fence right down to ground and reduce costs by enabling you to use fewer posts. Made of steel with tongue punched out for attaching to fence. Anchors are  $\frac{3}{8}$ -inch thick,  $1\frac{1}{8}$  inches wide and 16 inch long. Can be used with any style of wire fence. Price each

**6½ cents**



**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**

KITSELMAN BROS., MUNCIE, IND.

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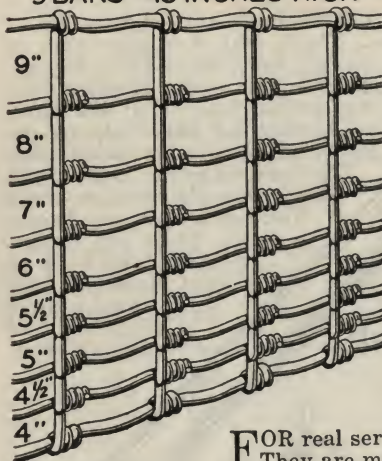
**50<sup>TH</sup>  
YEAR**

**KITSELMAN FENCE  
COPPER-BLEND STEEL WIRE**

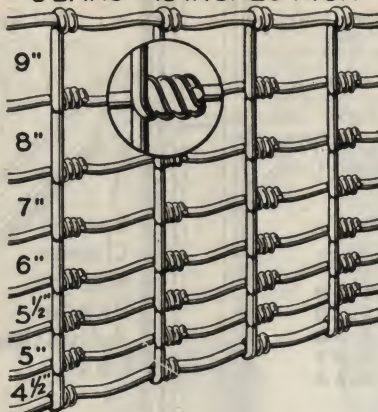
**1883  
TO  
1933**

## Extra Values in Hinge-Joint Cattle Fence

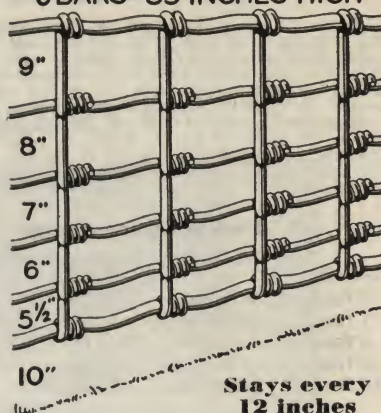
9 BARS-49 INCHES HIGH



8 BARS-45 INCHES HIGH



6 BARS-35 INCHES HIGH



FOR real service at low cost, these Hinge-Joint Cattle and Sheep Fences have no equal. They are made entirely of Copper-Blend Steel Wire, galvanized with 99 92/100% pure zinc, and are woven exactly like the hinge-joint fences shown on the preceding pages. In fact, they are exactly like these fences with the exception of the lower line wires. These special Cattle and Sheep Fences are made in two weights, three heights to each weight.

### STANDARD

Top and Bottom Wires No. 10  
Line and Stay Wires No. 12 1/2

Height	Catalog No.	Price per Rod
35-inch	237	20 1/2 cts.
45-inch	238	25 1/2 cts.
49-inch	239	28 cts.

### HEAVY

Top and Bottom Wires No. 9  
Line and Stay Wires No. 11

Height	Catalog No.	Price per Rod
35-inch	257	27 1/2 cts.
45-inch	258	35 cts.
49-inch	259	38 1/2 cts.

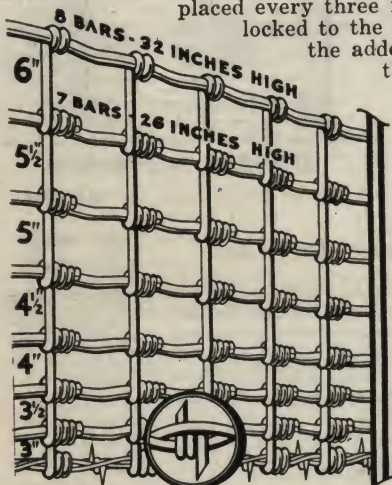
Furnished in 20, 30 and 40 rod rolls.

We pay Freight on all orders of \$5.00 or more.

In ordering Fence, use Catalog Number!

## Lower Prices on Hinge-Joint Hog Fence Made with Barbed Bottom Wire

These sturdy fences are made with a strand of barbed wire at the bottom to stop rooting hogs. Barbs are placed every three inches. Stay wires are only six inches apart. Stay wires are locked to the line wires by the famous Hinge-Joint wrap. Even with the added barbed wire feature, these fences cost you less than many other fences of similar weight.



### Standard

Top wire No. 11 gauge. Bottom wire 2-point barbed wire made of No. 14 gauge wires, barbs 3 inches apart. Line and stay wires No. 14 1/2 gauge. Stays 6 inches apart. All wires Copper-Blend Steel, galvanized with 99 92/100% pure zinc.

Catalog No.	Height	Price Per Rod
221	26 inches	22 cts.
222	32 inches	25 1/2 cts.

### Heavy

Top wire No. 10 gauge. Bottom wire 2-point barbed wire made of No. 13 gauge wires, barbs 3 inches apart. Line and stay wires No. 13 gauge. Stays 6 inches apart. All wires Copper-Blend Steel, galvanized with 99 92/100% pure zinc.

Catalog No.	Height	Price Per Rod
226	26 inches	27 cts.
227	32 inches	31 cts.

Made in 20, 30 and 40 rod rolls.



**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**



1883  
TO  
1933

KITSELMAN FENCE

50<sup>TH</sup>  
YEAR

99<sup>92</sup>/<sub>100</sub> % PURE ZINC GALVANIZED

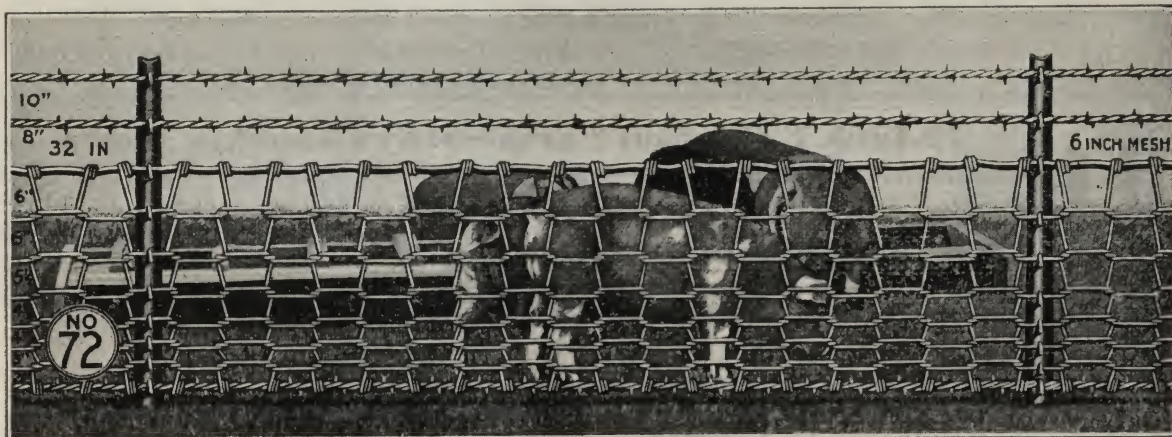
# Stop Rooting Hogs With These Barbed Bottom Fences!

NOTICE the Barbed Wire woven into the bottom of these Fences. It's put there to baffle rooting hogs. No need to worry about Mr. Hog rooting under these fences. The barbs stop him before he gets started.

The stay wires in this fence are only 6 inches apart. They run parallel from the top wire to the bottom without a break. The continuous line and stay wires,

interlocked by our Universal Knot, cannot slip. The tighter you stretch the fence, the tighter the knot is drawn.

Reliable and Universal Hog Fences are easy to stretch up, easy to take down. They are ideal for making partially worn out fences "hog tight." And, the price per rod is much lower than for many other 6-inch mesh fences made of similar size wires.



FENCE No. 71  
26 Inches High

**20**  
cents  
a rod

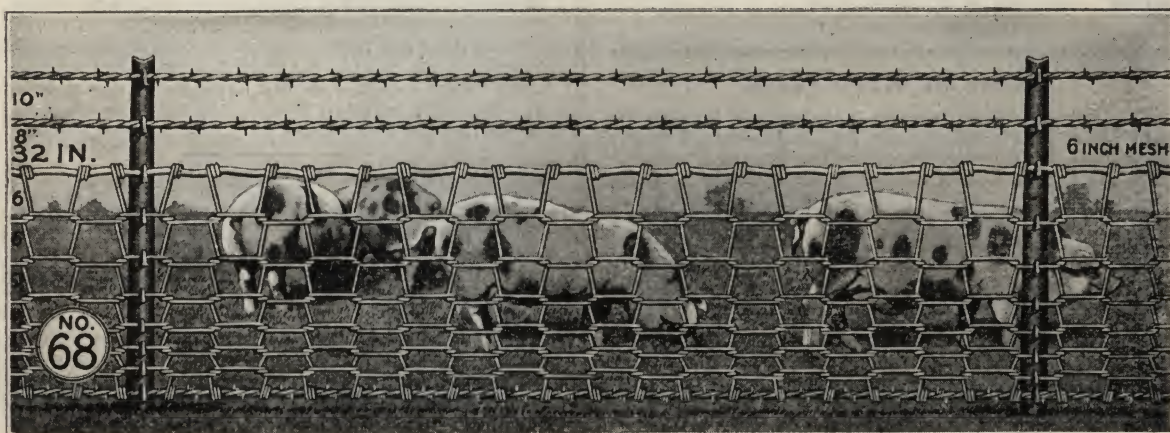
## Reliable—Stays 6 inches apart

**Construction:** Top wire No. 11; bottom wire 2-point barbed wire; five No. 14½ line wires; No. 14½ stay wires. Made of steel of selected analysis having a breaking strain of 30 to 35 tons per square inch. Furnished in 10, 20 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

FENCE No. 72  
32 Inches High

**22½**  
cents  
a rod



FENCE No. 67  
26 Inches High

**25½**  
cents  
a rod

## Universal—Stays 6 inches apart

**Construction:** Top wire No. 10; bottom wire 2-point barbed wire; five No. 13 line wires; No. 13 stay wires. Made of steel of selected analysis having a breaking strain of 30 to 35 tons per square inch. Furnished in 10, 20 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

FENCE No. 68  
32 Inches High

**28½**  
cents  
a rod

WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE

KITSELMAN BROS., MUNCIE, IND.

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50<sup>TH</sup>  
YEAR

# KITSELMAN FENCE COPPER-BLEND STEEL WIRE

1883  
TO  
1933



**34**  
cents  
a rod

## 49-inch Universal Farm—Stays 6 inches apart

**Construction:** Two No. 10 margin wires; eight No. 13 line wires; No. 13 stay wires. Made of steel of selected analysis having a breaking strain of 30 to 35 tons per square inch. Furnished in 10, 20 and 40 rod rolls.

TOP AND BOTTOM WIRES

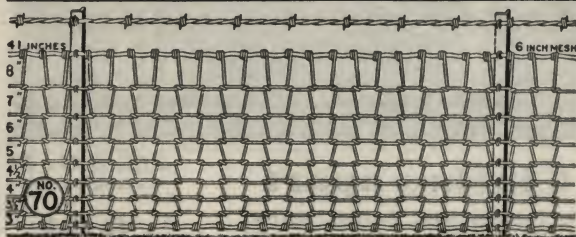
No. 10

LINE WIRES

No. 13

STAY WIRES

No. 13



**30½**  
cents  
a rod









## 41-inch Universal—6-inch Stays

**Construction:** Two No. 10 margin wires; seven No. 13 line wires; No. 13 stay wires. Made of steel of selected analysis having a Breaking Strain of 30 to 35 tons per square inch. 10, 20 and 40 rod rolls.

See Page 49 for Price of Barbed Wire!

## Table of Wire Sizes

The table below shows the size, weight, number of feet to the pound and pounds per 1,000 feet of single wires from No. 9 gauge down to No. 18 gauge.

SIZES OF WIRE	Gauge	Weight 1 Mile Pounds	Feet per Pound	Pounds Per 1,000 Feet
	9	306	17.24	58.66
	10	255	20.70	48.61
	11	202	26.18	38.73
	12	154	34.25	26.69
	13	118	44.64	22.33
	14	89	59.17	17.07
	16	55	95.24	10.42
	18	31	172.11	6.01

## Extra Big Value in Farm Fence

UNIVERSAL Farm Fence can be used for most any purpose. It appeals particularly to sheep raisers, as it is wolf-proof. The line and stay wires are inter-twisted with our regular Universal tie so that when there is any strain on the fence, these wires pull against one another. The wires positively cannot slip or spread apart, because the greater the strain, the tighter the stay wires hold to the intermediate bars. When you have your money invested in certain crops or in stock, you want a fence that will afford ample protection. If you will note carefully the construction of the Universal Farm Fence, your own good judgment will tell you that you could not possibly get more protection for the money. Of course, it has not the strength of our Giant or Hercules fences—you wouldn't expect it at the price—but it is a Kitzelman Fence, and therefore worthy of your entire confidence.

## Fence Building Hints

It is a good idea to first plan your fence on paper. Make a diagram, showing dimensions, and the location of corner, end and gate posts. This will help to avoid mistakes in ordering and will aid you when the actual building starts.

When you are ready to erect the fence, drive a stake for the first corner and end post. Run a line to the next corner or end post location and drive a stake there. If you are fencing four sides, it is well to mark the location of the other corner posts and the gate posts also. Lines will aid you in squaring up the field and also will serve as a guide in driving line posts.

Remove all brush, stumps, rocks or other obstruction along these fence lines. Whenever possible, small mounds should be plowed up and leveled off. The dirt removed can be used to fill in any hollows that may exist.

WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE



1883  
TO  
1933

KITSELMAN FENCE

50<sup>TH</sup>  
YEAR

99<sup>92</sup>/<sub>100</sub> % PURE ZINC GALVANIZED

STAYS  
ONLY  
4½ INCHES  
APART

## POULTRY FENCE

AT LESS THAN

1½ cents  
a foot

**THINK of it!** A strong, dependable, chick-tight Poultry Fence—at *one-half the usual cost*. Ideal for poultry and rabbit parks, gardens and orchards. Stronger, heavier, superior in every way to ordinary chicken wire. Stretches from post to post without bagging or sagging. Requires no wood top rail, no baseboard. Easily and quickly erected on wood or steel posts. Numerous line wires enable you to stretch fence to desired tension.

All COPPER-BLEND Steel Wire, galvanized with 99 92/100% pure zinc, the most durable fence wire ever produced. Made with one-piece stay wires and continuous parallel line wires, locked together by Kitzelman Universal Knot.

5  
LOWER LINE  
WIRES ONLY  
1-INCH  
APART

50th ANNIVERSARY  
SPECIAL

Buy NOW  
and SAVE!



### 36-inch Acme Poultry—1½-inch Stays

21  
cents  
a rod

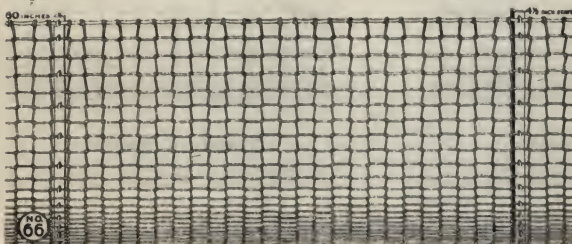
**Construction:** Two No. 14½ margin wires; fifteen No. 18 line wires; No. 18 stay wires. Four lower line wires only one inch apart; remaining line wires graduated as follows: 1½, 1¾, 2¼, 2¾, 3¼, 3¾, 3¾ and 4¼ inches. Made of steel having a breaking strain of 25 to 30 tons per square inch. 10 and 20 rod rolls.



### 48-inch Acme Poultry—1½-inch Stays

24  
cents  
a rod

**Construction:** Two No. 14½ margin wires; eighteen No. 18 line wires; No. 18 stay wires. Four lower line wires only one inch apart; remaining line wires graduated as follows: 1½, 1¾, 2¼, 2¾, 3¼, 3¾, 3¾ and 4¼ inches. Made of steel having a breaking strain of 25 to 30 tons per square inch. 10 and 20 rod rolls.



### 60-inch Acme Poultry—1½-inch Stays

28  
cents  
a rod

**Construction:** Two No. 14½ margin wires; twenty-one No. 18 line wires; No. 18 stay wires. Four lower line wires only one inch apart; remaining line wires graduated as follows: 1½, 1¾, 2¼, 2¾, 3¼, 3¾, 3¾ and 4¼ inches. Made of steel having a breaking strain of 25 to 30 tons per square inch. 10 and 20 rod rolls.



### 72-inch Acme Poultry—1½-inch Stays

31½  
cents  
a rod

**Construction:** Two No. 14½ margin wires; twenty-four No. 18 line wires; No. 18 stay wires. Four lower line wires only one inch apart; remaining line wires graduated as follows: 1½, 1¾, 2¼, 2¾, 3¼, 3¾, 3¾ and 4¼ inches. Made of steel having a breaking strain of 25 to 30 tons per square inch. 10 and 20 rod rolls.

TOP AND BOTTOM WIRES

No. 14 ½

LINE WIRES

No. 18

STAY WIRES

No. 18

WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE

KITSELMAN BROS., MUNCIE, IND.

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**50<sup>TH</sup>  
YEAR**

**KITSELMAN FENCE**

**COPPER-BLEND STEEL WIRE**

**1883  
TO  
1933**



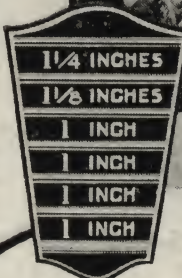
## HINGE-JOINT POULTRY FENCE

**G**OOD, chick-tight fencing pays for itself by protecting your flocks, reducing the loss of birds and increasing your net profits. And, when you can buy that kind of fencing at the prices we are now quoting it is a real, profit-making investment.

The Kitzelman Hinge-Joint Poultry Fences on this page are designed to meet every requirement of modern poultry raising. The line wires are closely spaced at the bottom to turn small chicks and keep out rodents. The five lower wires are only one inch apart. The line wires are locked to the closely spaced stay wires by the dependable Hinge-Joint Tie.

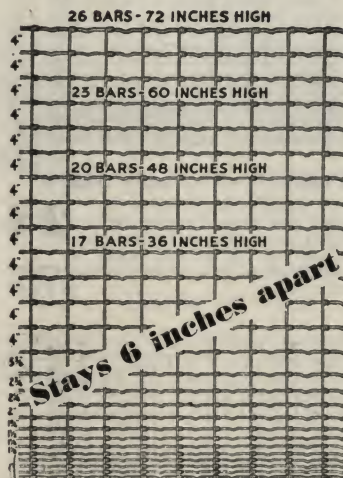
Kitzelman Hinge-Joint Poultry Fence is made with stays 6 inches apart and 4 inches apart. The 6-inch stay fence is made both in Standard and Heavy weights. The 4-inch stay fence is in Standard weight only.

**50<sup>TH</sup>  
YEAR**



**LOWER LINE  
WIRES ONLY  
ONE INCH APART**

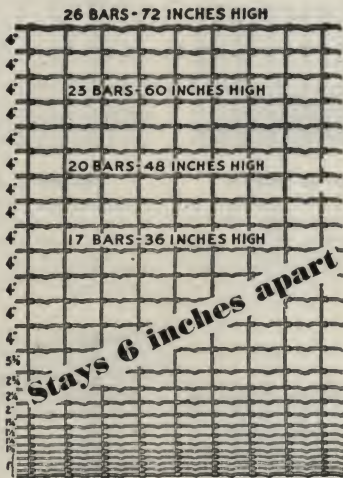
**As Low As  
23 cts  
Per Rod**



### Standard Weight

Construction: Top and bottom wires, No. 15 1/2 gauge; line and stay wires, No. 17 gauge. Stays 6 inches apart. Five lower line wires, 1 inch apart; remainder graduated from 1 1/2 to 4 inches apart. Made of steel of selected analysis having a breaking strain of 25 to 30 tons per square inch. Furnished in 10 and 20 rod rolls.

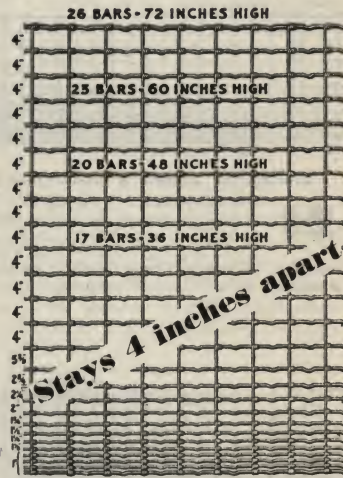
Fence No.	Height	Price Per Rod
200	36 inch	23 cts
201	48 inch	29 cts
202	60 inch	33 1/2 cts
203	72 inch	38 1/2 cts



### Heavy Weight

Construction: Top and bottom wires, No. 12 1/2 gauge; line and stay wires, No. 15 1/2 gauge. Stays 6 inches apart. Five lower line wires, 1 inch apart; remainder graduated from 1 1/2 to 4 inches apart. Made of steel of selected analysis having a breaking strain of 25 to 30 tons per square inch. Furnished in 10 and 20 rod rolls.

Fence No.	Height	Price Per Rod
215	36 inch	33 1/2 cts
216	48 inch	40 cts
217	60 inch	47 cts
218	72 inch	53 1/2 cts



### Standard Weight

Construction: Top and bottom wires, No. 15 1/2 gauge; line and stay wires, No. 17 gauge. Stays 4 inches apart. Five lower line wires, 1 inch apart; remainder graduated from 1 1/2 to 4 inches apart. Made of steel of selected analysis having a breaking strain of 25 to 30 tons per square inch. Furnished in 10 and 20 rod rolls.

Fence No.	Height	Price Per Rod
210	36 inch	28 1/2 cts
211	48 inch	33 1/2 cts
212	60 inch	39 cts
213	72 inch	46 cts

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**



1883  
TO  
1933

KITSELMAN FENCE

50<sup>TH</sup>  
YEAR

99<sup>92</sup>/<sub>100</sub> % PURE ZINC GALVANIZED

# Poultry and Stock-Proof Fence



## Universal Poultry and Stock—Stays 6 inches apart

48-inch

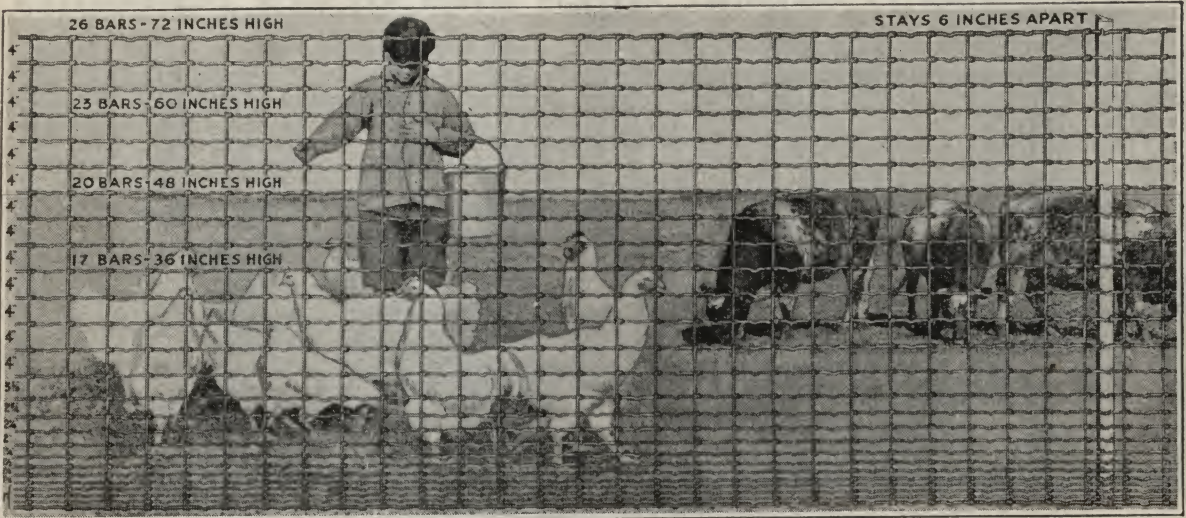
**35<sup>1</sup>/<sub>2</sub>**

cents  
a rod

A combination Poultry and Stock Fence that meets every requirement, yet saves you money. Combines maximum strength, economy and durability. Easily erected. Line wires closely spaced at bottom. One piece stay wires are interlocked with line wires so they cannot slip or spread.

Construction: No. 11 margin wires; No. 14 1/2 line wires; No. 14 1/2 stay wires. Made of steel of selected analysis having a breaking strain of 30 to 35 tons per square inch. Furnished in 10 and 20 rod rolls.

Fence Number	Height	Number of Bars	Price per Rod
No. 64	48 inches	17	35 1/2 cts
No. 63	60 inches	19	40 cts



## Hinge-Joint Poultry and Stock—Stays 6 inches apart

36-inch

**37**

cents  
a rod

Made with famous hinge-joints. Five lower line wires only one inch apart. Strong and sturdy. Turns stock as well as poultry. Lasts longer than fence made of lighter wire.

Top and bottom wires, No. 11 gauge; line and stay wires, No. 14 1/2 gauge. Stay wires 6 inches apart. Five lower line wires, 1-inch apart; remainder graduated from 1 1/2 to 4 inches apart. Made of steel of selected analysis having a breaking strain of 30 to 35 tons per square inch. Furnished in 10 and 20 rod rolls.

Fence No.	Height	Number of Bars	Price per Rod
205	36 inches	17	37 cts
206	48 inches	20	45 1/2 cts
207	60 inches	23	52 1/2 cts
208	72 inches	26	61 cts

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE.**

KITSELMAN BROS., MUNCIE, IND.

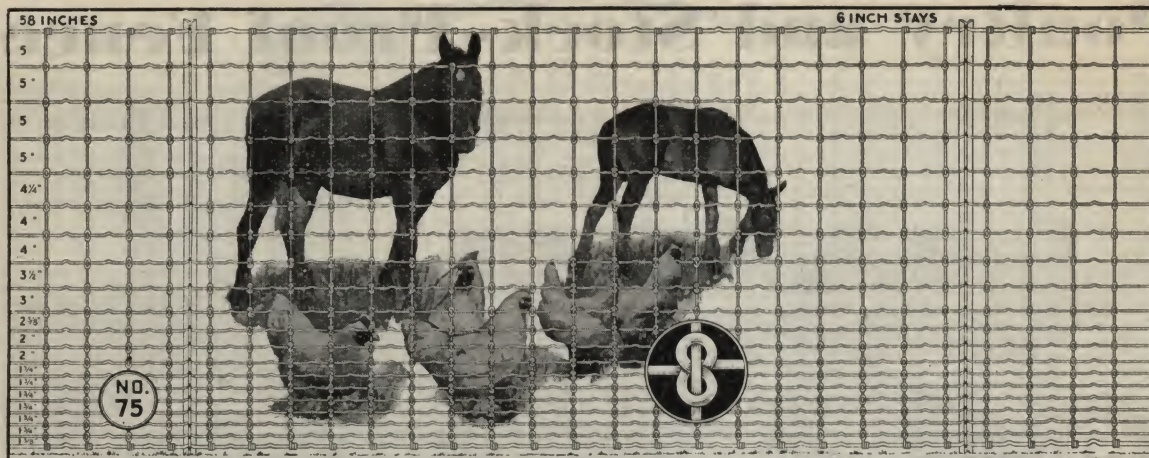
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**50<sup>TH</sup>  
YEAR**

**KITSELMAN FENCE  
COPPER-BLEND STEEL WIRE**

**1883  
TO  
1933**



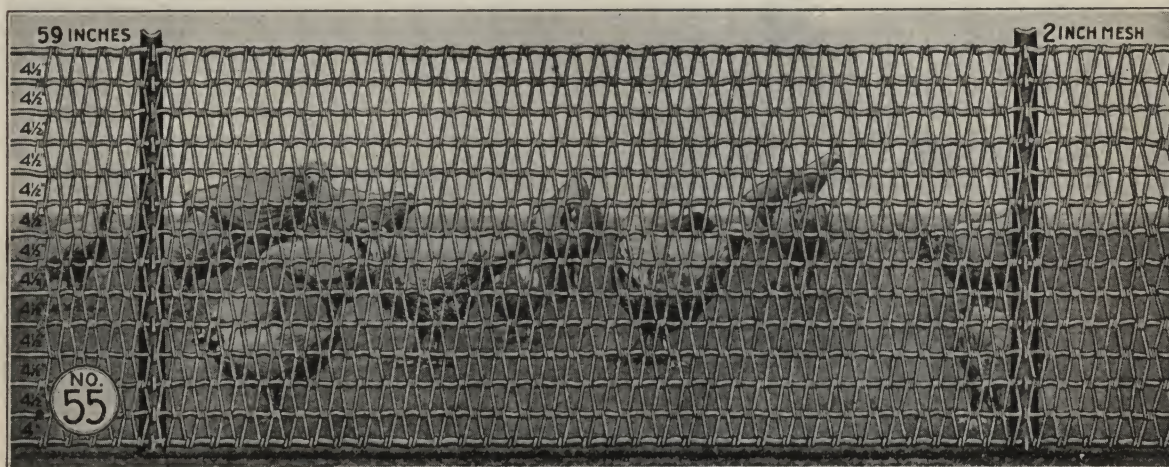
## Favorite Poultry and Stock—Stays 6 inches apart

This strong, sturdy fence turns poultry and stock equally well. Stay wires are one-piece and are locked to the line wires by a "Figure 8" non-slip knot. Line wires are closely spaced at bottom to stop small chickens. This fence stretches up straight and true, gives long, satisfactory service and costs considerably less than many fences even lighter in weight. You'll save money by buying at these low prices.

**Construction:** No. 11 margin wires; No. 14½ line wires; No. 14½ stay wires. Made of steel of selected analysis having a breaking strain of 30 to 35 tons per square inch. Furnished in 10 and 20 rod rolls.

Fence No.	Height	Number of Bars	Price per Rod
74	48 inches	18	41 cts
75	58 inches	20	46 cts

## For Poultry, Stock, Dogs and Other Animals



## Extra Heavy Diamond Mesh—2 1/2-inch Mesh

This extra-heavy, diamond mesh fencing has a variety of uses. Originally designed for poultry and stock, it also is widely used for dog kennels, fox kennels, animal cages, garden and orchard fences, tree guards, rabbit pens, etc.

Dog fanciers everywhere tell us it is the best fence for animals on the market. Its closely woven, diamond mesh not only keeps animals and birds in but it keeps destructive pests out. The mesh wires are only 2½ inches apart at the base of the triangle and the parallel line wires but 4½ inches apart.

**Construction:** No. 10 margin wires; No. 13 line wires; No. 16 mesh wires. Breaking Strain of margin and line wires, 6,400 pounds. Furnished in 10, 20 and 40 rod rolls.

Fence No.	Height	Number of Bars	Price per Rod
53	48 inches	12	83½ cts
55	58 inches	14	96½ cts

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**



# JUMBO ADJUSTABLE GATES

with KITSELMAN SELF-LIFTING, SURE-LOCKING FEATURE

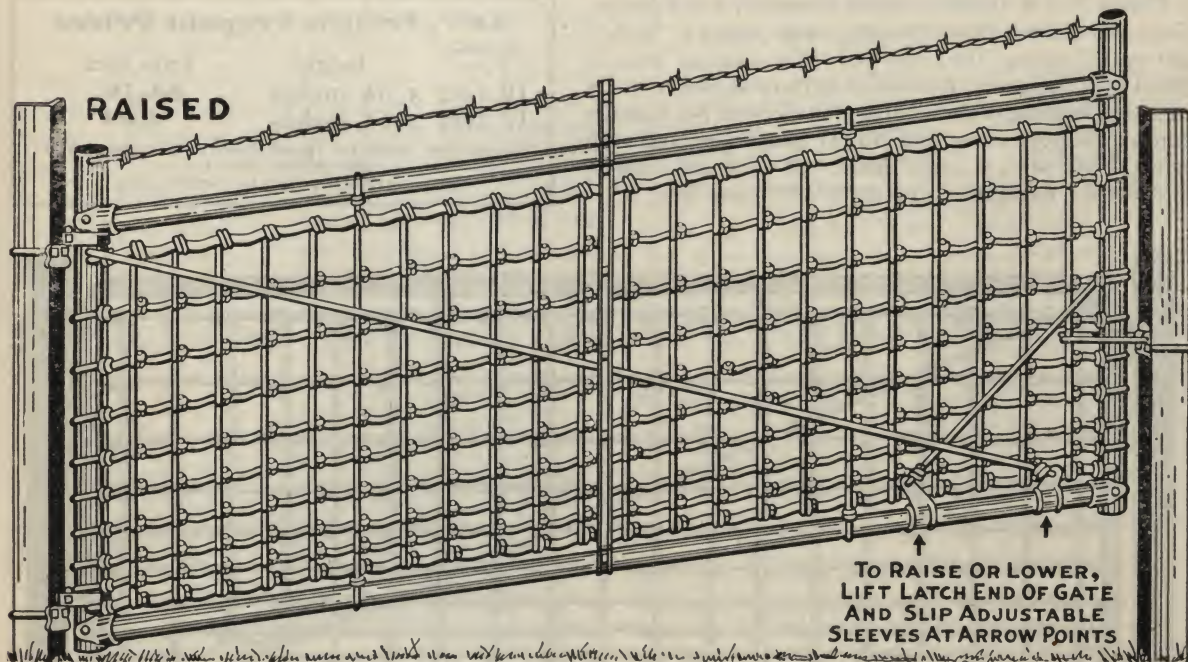
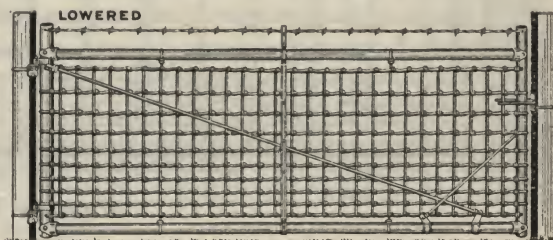
**50<sup>TH</sup>  
YEAR**

Here is the greatest gate value we have ever offered in all our fifty years of selling direct to the user.

Jumbo Adjustable All-Steel Gates are made extra-heavy and extra-strong. The frames are heavy steel tubing, finished in weather-resisting metallic paint. The fabric filler is made of Copper-Blend Steel Wire, galvanized with 99 92/100% pure zinc. Stay wires are only 6 inches apart. Center upright braces are made of two 7/8-inch Channel Iron sections. Ten-foot gates have one upright brace; 12, 14 and 16-foot gates, have two. A strand of Extra-Heavy, 4-point barb, above gate prevents stock from riding it.

All gates are made with the Kitselman adjustable,

self-raising feature. They can be securely locked at any height up to 2 feet above ground level. Jumbo Gates are made in two weights. See our new low prices for big savings!



## Jumbo Heavy

Frame: 1 1/2" Tubing  
Filler: No. 9 and 11 Gauge

Between Posts	Height	Price Each
10 feet x 54 inches.....		<b>\$6.30</b>
12 feet x 54 inches.....		<b>7.00</b>
14 feet x 54 inches.....		<b>7.55</b>
16 feet x 54 inches.....		<b>8.02</b>

## Jumbo Extra-Heavy

Frame: 2" Tubing  
Filler: All No. 9 Gauge

Between Posts	Height	Price Each
10 feet x 54 inches.....		<b>\$7.03</b>
12 feet x 54 inches.....		<b>7.93</b>
14 feet x 54 inches.....		<b>8.56</b>
16 feet x 54 inches.....		<b>9.12</b>

FREE—Hinges and Latch for Kitselman Steel Gate Posts (See Pages 34-35) or Wood Posts. Be sure to specify kind wanted.

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**

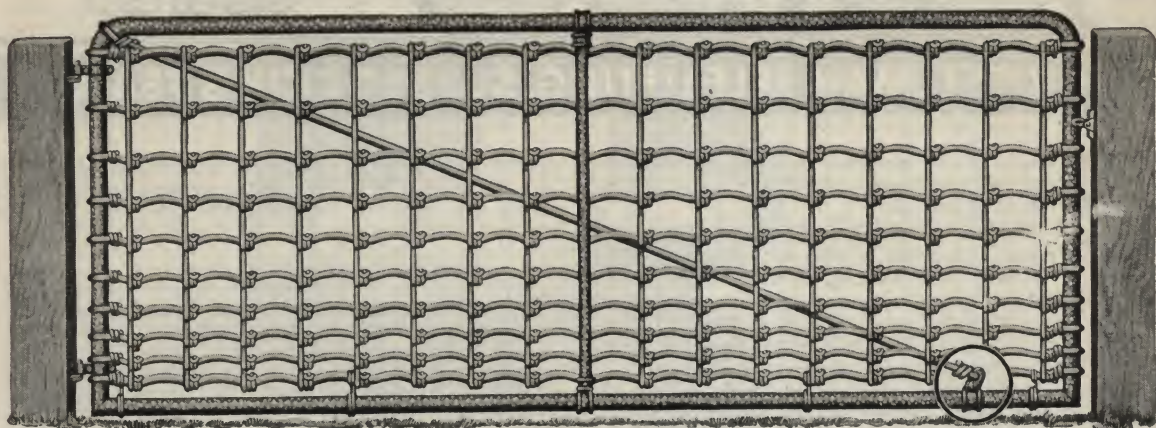
KITSELMAN BROS., MUNCIE, IND.

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# Kitselman All-Steel Gates

## Galvanized Pipe Frames

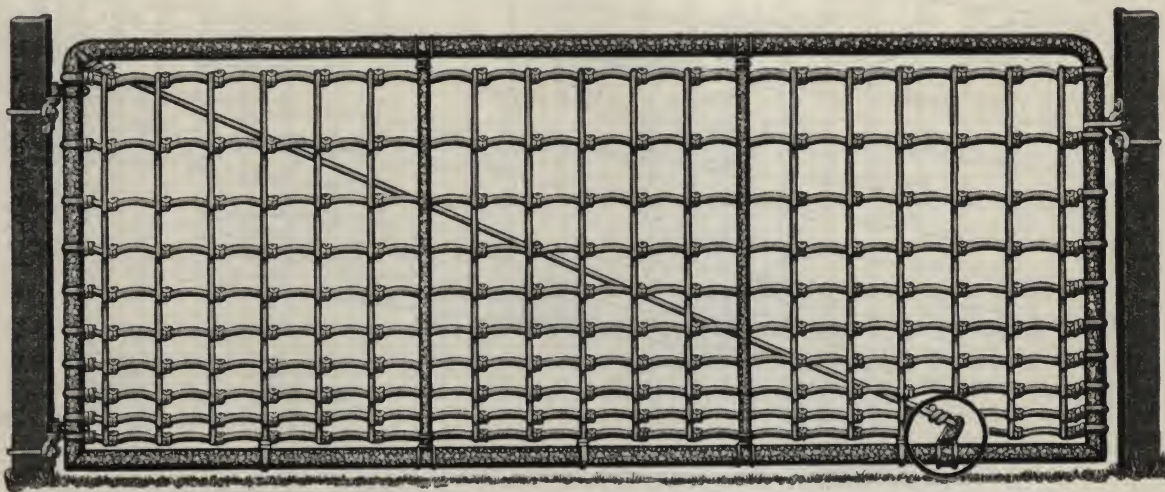


**Junior Farm Gate**

Frame is 1½ inches, outside diameter, extra heavy, *Super-Galvanized* Pipe. Upright center brace is ¾-inch galvanized tubing. The lower end of the diagonal brace is fitted with the special Kitselman Adjustable Sleeve which prevents sagging. Fabric filling is made with No. 9 gauge top and bottom wires and No. 11 gauge line and stay wires. Stay wires 6 inches apart. All wires are Copper-Blend Steel, galvanized with 99 92/100% *pure* zinc.

### Low, Freight Prepaid Prices

Between Posts	Height	Price Each
10 feet x 54 inches		<b>\$4.16</b>
12 feet x 54 inches		<b>4.94</b>
Hinges and Latch for Wood Posts or Kitselman Steel Gate Posts, <b>FREE</b> .		
In ordering, be sure to specify kind.		



**Standard Farm Gate**

Frame is made of 1½ inches, outside diameter, extra heavy, *Super-Galvanized* Pipe of the highest quality. The 10 and 12-foot gates have one ¾-inch upright center brace; the 14-foot gate, two center braces. The lower end of the diagonal brace is fitted with the special Kitselman Adjustable Sleeve. This sleeve is so made that when driven to the right, it automatically raises the latch end of the gate. Thus if the gate post "gives" or the ground be uneven, you can quickly adjust the gate so it will not drag. Fabric filling is made with No. 9 Gauge top and bottom wires and No. 11 Gauge line and stay wires. Stay wires are 6 inches apart. All wires are Copper-Blend Steel, galvanized with 99 92/100% *pure* zinc.

### Low, Freight Prepaid Prices

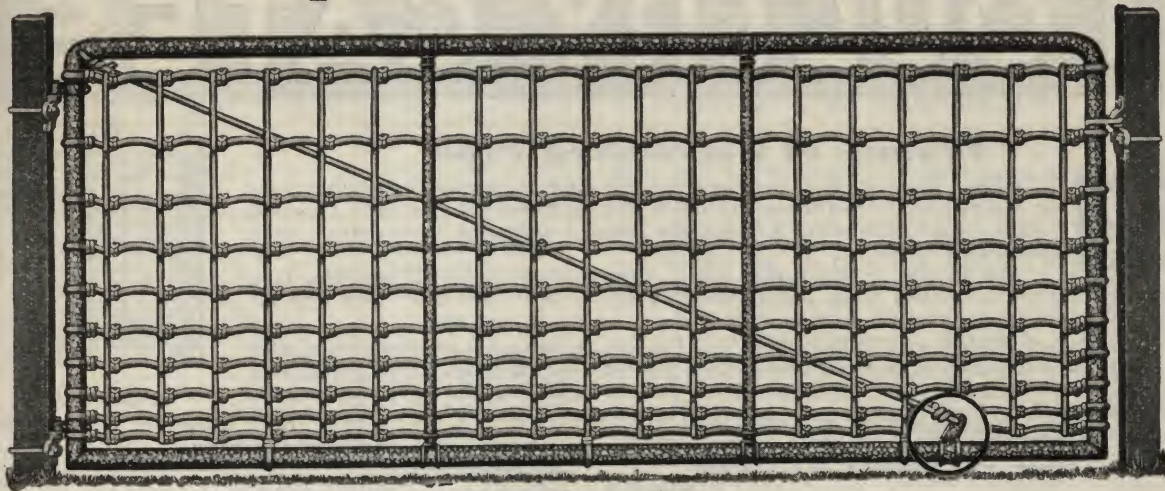
Between Posts	Height	Price Each
10 feet x 54 inches		<b>\$5.84</b>
12 feet x 54 inches		<b>6.42</b>
14 feet x 54 inches		<b>7.28</b>
Hinges and Latch for Wood Posts or Kitselman Steel Gate Posts, <b>FREE</b> .		
In ordering, be sure to specify kind.		

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**



# Kitselman All-Steel Gates

## Super-Galvanized Frames



**Atlas Farm Gate**

The frame in this extra heavy Atlas Farm Gate is made of best quality *Super-Galvanized Steel Tubing*, 1½ inches outside diameter. The upright braces are ¾-inch outside diameter. The 10-foot gate has one upright brace and the 12 and 14-foot gates have two upright braces. The diagonal brace is fitted with the special Adjustable Sleeve which prevents sagging. The fabric filling is made of Copper-Blend Steel Wire, galvanized with 99 92/100% pure zinc. All No. 9 gauge wire, with stays 6 inches apart.

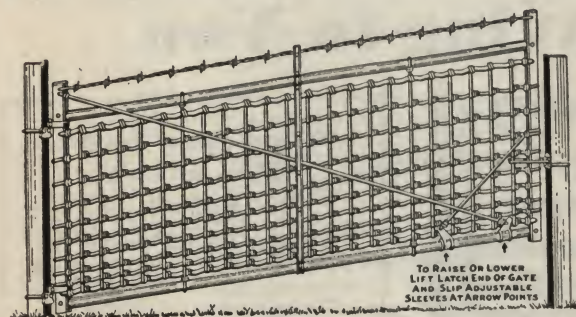
### Low, Freight Prepaid Prices

Between Posts	Height	Price Each
10 feet x 54 inches		<b>\$6.99</b>
12 feet x 54 inches		<b>8.11</b>
14 feet x 54 inches		<b>9.22</b>

Hinges and Latch for Wood Posts or Kitselman Steel Gate Posts, FREE.

In ordering, be sure to specify kind.

## Kitselman All-Galvanized Adjustable Gate



**In Raised Position**

This *Super-Galvanized* self-raising farm gate is absolutely the safest adjustable gate on the market. It can be securely locked at any height up to 2 feet from the ground so that your stock cannot raise or tamper with it in any way. Our locking device prevents this.

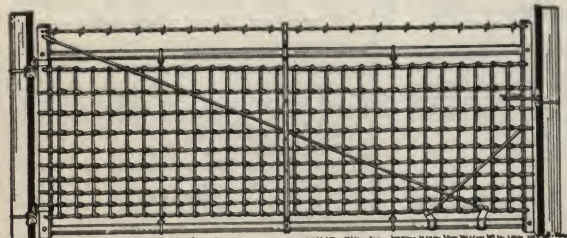
With gate raised, hogs and other small stock are allowed to pass under it while horses and cattle stay where you want them. The ease with which the Kitselman Adjustable Gate can be raised over snow and rough ground makes it one of the greatest conveniences on the farm.

The design and construction of the Kitselman Adjustable Gate gives it unusual strength and durability. The ends of the frame are made of 2-inch *Super-Galvanized U-Bar Iron*. The top and bottom of the frame is heavy, *Super-Galvanized Steel Pipe*, 1½ inches outside diameter. All gates are fitted with adjustable diagonal braces. The 10-foot gate has one upright brace; the 12, 14 and 16-foot gates have two upright braces. These upright braces are ¾-inch Channel Iron.

The frame is filled with all No. 9 Gauge Galvanized fabric with stays 6 inches apart. The barbed wire running across the top prevents stock from "riding" the gate.

Between Posts	Height	Price Each
10 feet x 54 inches.....		<b>\$7.40</b>
12 feet x 54 inches.....		<b>8.22</b>
14 feet x 54 inches.....		<b>8.86</b>
16 feet x 54 inches.....		<b>9.44</b>

Hinges and Latch for Wood Posts or Kitselman Steel Posts, FREE. In ordering, be sure to specify kind.



**In Lowered Position**

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**

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# ALL - GALVANIZED POULTRY GATES

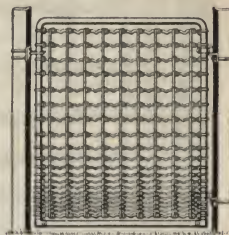
## Frames of Galvanized Pipe

**50<sup>TH</sup>  
YEAR**

Kitselman Poultry Gates are designed and built to outlast any poultry gate on the market. The frames are made of heavy, *Super-Galvanized Pipe* 1½ inches outside diameter. Frames are heavier, stronger, more lasting than those made of tubing.

The strong, closely-woven fabric filler is made of No. 11 and No. 14½ gauge Copper-Blend Steel Wire, galvanized with 99 92/100% *pure zinc*. This dependable fabric turns poultry and stock equally well.

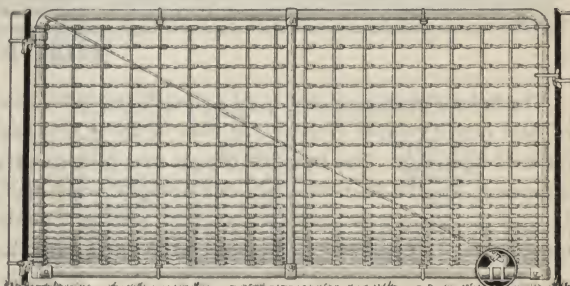
The 8-foot, 10-foot and 12-foot Style "H" Poultry Drive Gates come equipped with the special Kitselman Adjustable Brace which prevents sagging and allows the gate to swing clear of the ground at all times. The 8-foot and 10-foot gates have one, and the 12-foot gate has two upright braces made of ¾-inch *Super-Galvanized Pipe*. These braces give additional strength and rigidity to these gates.



**Style "A"  
Poultry Walk Gate**

Style "A" Poultry Walk Gate		
Between Posts	Height	Price Each
3 feet	x 42 inches	<b>\$2.03</b>
3½ feet	x 48 inches	<b>2.34</b>
3½ feet	x 58 inches	<b>2.50</b>
3½ feet	x 72 inches	<b>2.69</b>

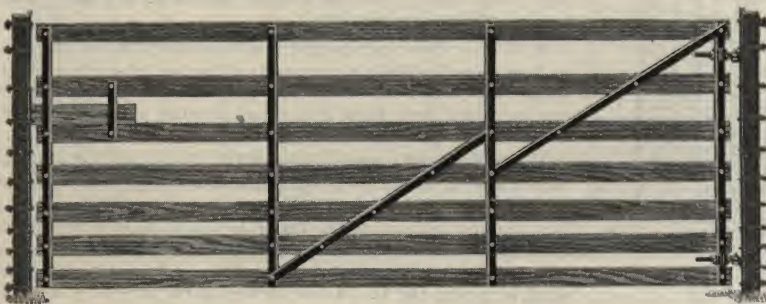
Style "H" Poultry Drive Gate		
Between Posts	Height	Price Each
8 feet	x 48 inches	<b>4.36</b>
10 feet	x 48 inches	<b>5.00</b>
12 feet	x 48 inches	<b>5.85</b>
8 feet	x 58 inches	<b>4.82</b>
10 feet	x 58 inches	<b>5.46</b>
12 feet	x 58 inches	<b>6.39</b>



**Style "H" Poultry Drive Gate**

**FREE**—Hinges and Latch for Kitselman Steel Gate Posts (See Pages 34-35) or Wood Posts. Be sure to specify kind wanted.

## Stronger, Non-Sag Wood Gates at a Big Cash Saving to You



### Kitselman Iron-Braced Wood Gate

Made of seven 1-inch x 4-inch selected No. 1 Yellow Pine boards. Braced both sides. **Hinge-end vertical braces** are 2½ x ½ x ½-inch **Channel Iron**. Other vertical braces, 1-inch x ½ x ½-inch **Channel Iron**. Angle braces are 1-inch x ½-inch iron. Channel iron braces are bolted to wood with flange side in, leaving air space where no moisture can collect. This prevents rotting, prolongs life of gate. Angle braces are placed just

right to give bridge-like strength. All gates thoroughly coated with weather resisting paint. Complete with Two-Way Adjustable Hinges, which prevent dragging, and wood latch.

Between Posts	Height	Price Each
12 ft. x 54 in.		<b>\$6.66</b>
14 ft. x 54 in.		<b>7.05</b>

### Wood Gate Irons, Too, at Low Prices

You can, if you wish, buy Kitselman Gate Irons and build your own gates. Complete sets of Irons include all Braces, Uprights, Adjustable Hinges, Bolts, Clamps, Latch Irons and Hinge Hooks—in fact, everything except the boards—used in the Kitselman Wood Gate. All parts come cut, drilled and painted ready to put together. Braces are drilled for seven board gates, 54 inches high and 8, 10, 12 and 14 feet wide.

Price per complete set  
**\$3.10**

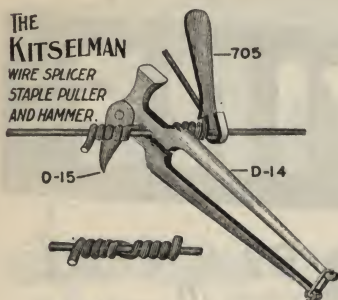
**FREE**—Hinges and Latch for Kitselman Steel Gate Posts (See Pages 34-35) or Wood Posts. Be sure to specify kind wanted.

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**



# Fence Tools at Big Savings

## THE KITSELMAN WIRE SPLICER STAPLE PULLER AND HAMMER.



One of the handiest tools you can have about the farm. No other tool will equal this for making a neat, strong splice. Made of high grade malleable iron, is nicely painted, and very strong and durable. Price complete:

**70 cts**

Parcel Post Prepaid.

## Wire Cutters

Exactly like we use in our own factory. Indispensable in building wire fence, stringing barbed wire, etc. Fine for ringing hogs. A real tool made of high grade steel.

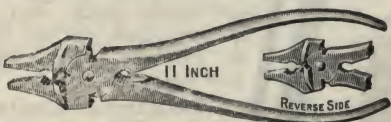


8-inch Wire Pliers, each..... **\$1.40**  
10-inch Wire Pliers, each..... **1.55**

Parcel Post Prepaid.

## Pliers and Staple Puller

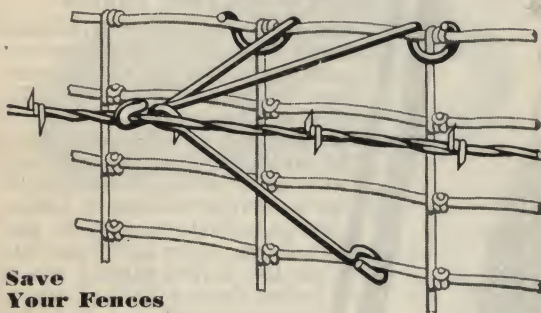
Designed specially for building or repairing fences. Made of best forged steel. Has two hammers, two staple pullers and two cutters.



11-inch Pliers and Staple Pullers, each... **\$1.65**

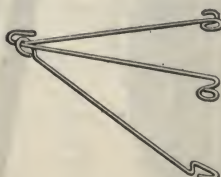
Parcel Post Prepaid.

## Barb Wire Brackets



## Save Your Fences

These handy, practical Barb Wire Brackets pay for themselves over and over. They keep stock from riding the fence, discourage climbing, and make your fences last years longer. They are quickly and easily attached to line wires of the fence and hold the barb wire rigid and secure. Made of heavy, 1/4-inch galvanized wire rod. Cost but little and last for years.



Price Each ..... **12 1/2 cts**

## Favorite Post-Hole Digger

This is one of the strongest and best split handle post-hole diggers on the market. The blades of the Favorite Post-Hole Digger are made from solid cast steel thoroughly tempered, and the shanks are of high quality malleable iron. The handles are longer and larger than generally used and they are made from selected and seasoned wood. The workmanship is of the very best and the digger is nicely finished. It has proven exceptionally popular and we guarantee it fully in every particular.



Price each **\$1.40**

Freight paid when ordered with other goods.

## Kitselman Post-Hole Auger

You can reduce your post hole labor one-half with the Kitselman Auger. Absolutely the most efficient and the easiest auger to operate. It has large capacity, taking only five half turns to fill it to the arch, and five fillings will complete a hole 2 1/2 feet deep. Easily emptied. Bore a hole 8 inches in diameter.

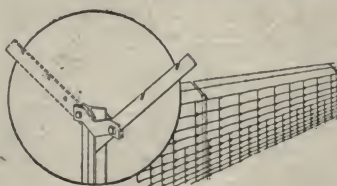


The blades are Crucible Steel and have two sharp cutting edges formed to such shape so as to both cut and hold the dirt. No other auger has as much cutting surface. Will work satisfactorily in wet or dry, hard or soft ground and in soil where there is more or less gravel.

Price each **\$1.60**

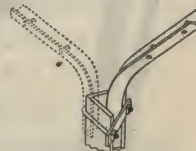
Freight paid when ordered with other goods.

## Barbed Wire Extension Arms



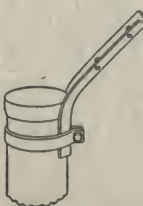
Let Kitselman Barbed Wire Extensions protect your property and save your fences! They stop hunters, tourists and other trespassers. They keep heavy

stock from tramping fences. Widely used for fair grounds and private park enclosures as well as for farm fences. Built entirely of strong, durable steel, they last for years. They are adjustable and can be used on either side of the post. Easily worth their small cost in the saving of fences alone.



For Angle Corner and End Posts

Made for Kitselman "Y", "L" and "T" Line Posts (Pages 32 and 33) and for Kitselman Angle Steel and Tubular End and Corner Posts (Pages 34 and 35). In ordering, be sure to specify kind of posts for which arms are wanted.



For Tubular Corner and End Posts

Kind	Each
Line Post Arm.....	<b>13 cts</b>
Corner or End Post Arm.....	<b>23 cts</b>

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**

KITSELMAN BROS., MUNCIE, IND.

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... 50TH ANNIVERSARY

# BARBED WIRE

99  $\frac{92}{100}$  % PURE  
ZINC

**GALVANIZED**

**K**ITSELMAN Barbed Wire is made in America by American workmen. It comes to you BRAND NEW, direct from our own barb machines right here in our own factory. The wire used in its construction is drawn, tempered and galvanized in our own mills directly under our supervision and control.

That is why we can back it with our Iron-Clad Guarantee of satisfaction or your money back. That is why you can be sure, when you buy barbed wire from us, you are getting exactly what you pay for.

Every foot of wire used in Kitselman Barbed Wire is galvanized with 99 92/100% pure zinc, the same high quality zinc used on Telephone Wire. This extra quality wire means extra years of service.

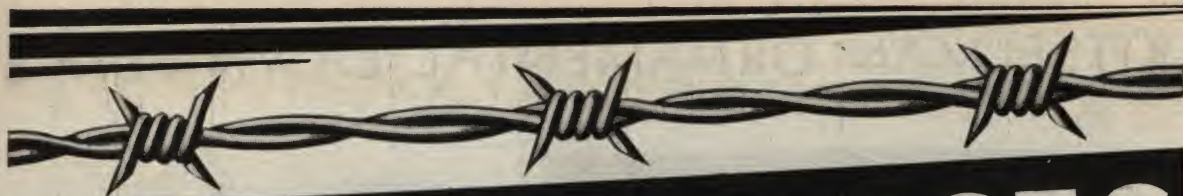
## Protect Your Fences!

One or two strands of Kitselman Barbed Wire above your fence will lengthen its life. It prevents stock from "riding" it down and helps keep out trespassers. Many of our customers further economize by stretching from one to three strands of barbed wire above 26-inch, 32-inch or 39-inch fences. Three barbed wires, 7, 15, and 24 inches above a 26-inch fabric; two barbed wires, 9 and 18 inches above a 32-inch fabric; or, one barbed wire, 11 inches above a 39-inch fabric, will make a stock-proof fence 50 inches high. We recommend the use of at least one barbed wire above all fences.

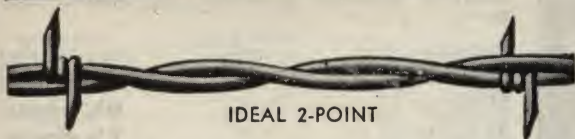
(See opposite page  
for our new,  
low, mill  
prices.)

WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE





# AT MILL PRICES

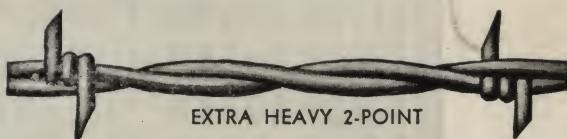


IDEAL 2-POINT

Made of No. 14 gauge wire with 2-point barbs. Barbs 3 inches apart in Hog wire; 5 inches apart in Cattle wire. Approximate breaking strain, 686 lbs.

Catalog Number

	Price 80-rod Spool
No. 5—Ideal Cattle .....	<b>\$1.93</b>
No. 1—Ideal Hog .....	<b>2.04</b>

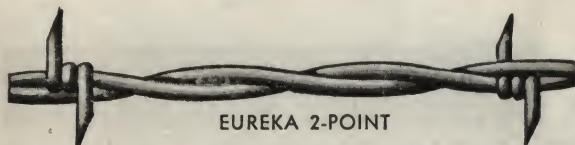


EXTRA HEAVY 2-POINT

Made of No. 12½ gauge wire with 2-point barbs. Barbs 3 inches apart in Hog wire; 5 inches apart in Cattle wire. Approximate breaking strain, 1,176 lbs.

Catalog Number

	Price 80-rod Spool
No. 7—Extra Heavy Cattle .....	<b>\$2.63</b>
No. 3—Extra Heavy Hog .....	<b>2.80</b>

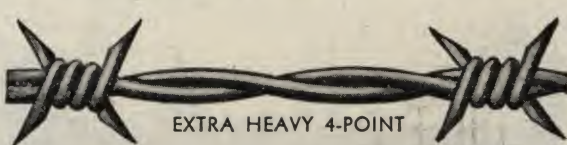


EUREKA 2-POINT

Made of No. 13 gauge wire with 2-point barbs. Barbs 3 inches apart in Hog wire; 5 inches apart in Cattle wire. Approximate breaking strain, 870 lbs.

Catalog Number

	Price 80-rod Spool
No. 6—Eureka Cattle .....	<b>\$2.38</b>
No. 2—Eureka Hog .....	<b>2.56</b>



EXTRA HEAVY 4-POINT

Made of No. 12½ gauge wire with 4-point barbs. Barbs 4 inches apart in Hog wire; 6 inches apart in Cattle wire. Approximate breaking strain, 1,176 lbs.

Catalog Number

	Price 80-rod Spool
No. 8—Extra Heavy Cattle .....	<b>\$2.84</b>
No. 4—Extra Heavy Hog .....	<b>3.07</b>

**Guaranteed full 80-rod Spools. We pay Freight on all orders of \$5.00 or more.**

## Mill Prices on Galvanized Wire



### For Grape Vineyards, Etc.

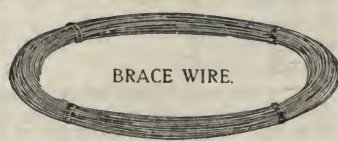
All Copper-Blend Steel Wire, galvanized with 99 92/100% pure zinc, the same high quality zinc as used on Telephone wire. Lasts years longer than ordinary wire, yet costs you less when you buy direct from our mills.

For genuine economy in building grape vineyards, use Kitzelman Galvanized Wire and Kitzelman Rail Steel Posts. See pages 32 to 35 for description and prices of posts. They will save you time, labor and unnecessary expense in building and upkeep.

Size of Wire	Feet per 100 lbs.	Price per 100 lbs.
No. 9	1705	<b>\$3.60</b>
No. 10	2057	<b>3.65</b>
No. 11	2582	<b>3.70</b>
No. 12	3369	<b>3.80</b>
No. 13	4478	<b>3.95</b>
No. 14	5858	<b>4.15</b>

## Galvanized Brace Wire

Heavy, extra-strong, soft steel wire, selected specially for bracing. All Copper-Blend Steel. Galvanized with 99 92/100% pure zinc. Put up in 10-pound and 25-pound coils. About 17 feet to the pound.

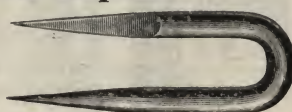


BRACE WIRE.

Per 10-pound coil.....	<b>\$ .45</b>
Per 25-pound coil.....	<b>1.03</b>

## Galvanized Staples

Kitzelman Staples are GALVANIZED—yet our Mill-to-You prices are as low, or lower, than for plain wire staples. Made of No. 9 Copper-Blend Steel wire. Sharp points make driving easy.



One-inch staples run about 108 to the pound; 1¼-inch, 85 to the pound; 1½-inch, 70 to the pound.

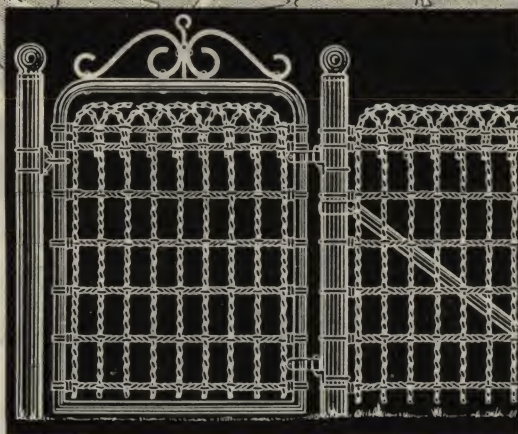
Price per keg (100 pounds) .....	<b>\$3.62</b>
Price per 10-pound package .....	<b>.47</b>
Price per 25-pound package .....	<b>1.14</b>

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**



# KITSELMAN ORNAMENTAL LAWN FENCE

**50<sup>TH</sup>  
YEAR**



**Style "K" Ornamental Lawn Fence**

Durable—Attractive—Economical

**STYLE "K"** is made with heavy upright pickets of No. 9½ crimped wire locked together by double cable line wires of No. 13 gauge. Pickets spaced 3 inches apart. Lower cable line wires are 6 inches apart. Two top line wires are 2¾ inches apart. All wires Copper-Blend Steel, galvanized with 99 92/100% pure zinc. Stretches up perfectly on wood or steel posts.

Height	No. of Line Wires	Price Per Running Foot
30 inches	6	<b>6 cents</b>
36 inches	7	<b>6½ cents</b>
42 inches	8	<b>7½ cents</b>
48 inches	9	<b>8½ cents</b>
60 inches	11	<b>11 cents</b>

We pay Freight on all orders of \$5.00 or more. Prices do not include Gates or Posts. See page 56 for price of Gates. See page 55 for price of Posts.

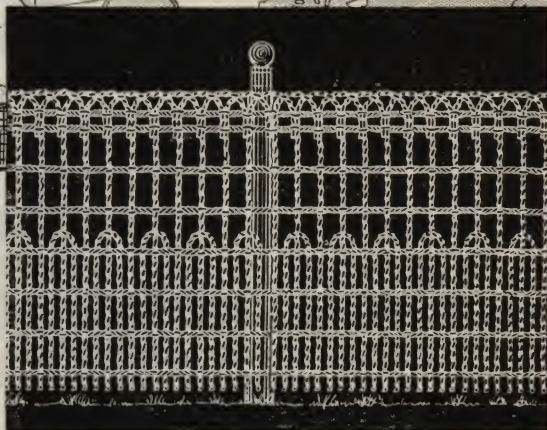


**STYLE "R"** is a combination of beauty, strength and durability; yet the price per foot is extremely low. It is made with No. 9½ crimped pickets and double cable line wires of No. 13 gauge, all Copper-Blend Steel, galvanized with 99 92/100% pure zinc. Lower pickets spaced 1½ inches apart; upper pickets 3 inches apart. Lower line wires, 6 inches apart; two top line wires, 2¾ inches apart. Easily stretched on wood or steel posts.

Height	No. of Line Wires	Price Per Running Foot
30 inches	6	<b>8½ cents</b>
36 inches	7	<b>9 cents</b>
42 inches	8	<b>10½ cents</b>
48 inches	9	<b>11½ cents</b>

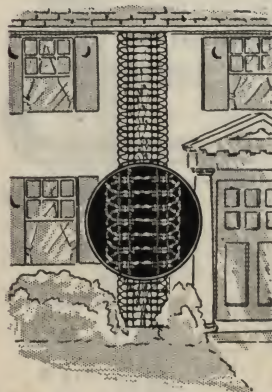
We pay Freight on all orders of \$5.00 or more.

Prices do not include Gates or Posts. See page 56 for price of Gates. See page 55 for price of Posts.



**Style "R" Ornamental Lawn Fence**

Beautiful—Lasting—Inexpensive



## Galvanized Wire Trellis at Low Cost

For Climbing Vines, Rose Bushes, Etc.

An attractive, permanent support for climbing vines, rose bushes, etc. Strong and durable. More economical than wood. Easily erected. Made entirely of Copper-Blend Steel wire, galvanized with 99 92/100% pure zinc. Heavy, crimped wire pickets. Pickets spaced 3 inches apart are locked together by 4 double cable line wires made of No. 13 gauge wire. A wonderful value for little money. Furnished in three widths.

### Price Per Running Foot

18 in. wide  
**6 cents**

24 in. wide  
**7 cents**

30 in. wide  
**8 cents**

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**



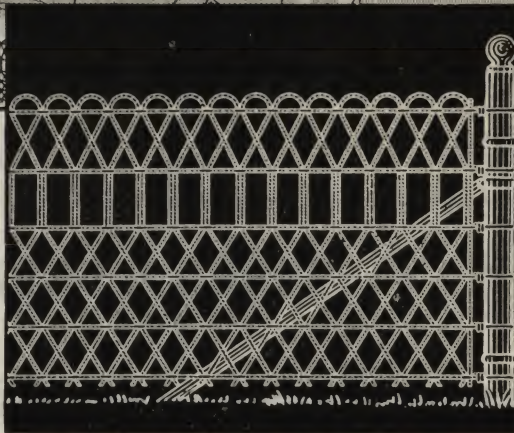
# KITSELMAN ORNAMENTAL LAWN FENCE

THE pickets of this attractive and durable fabric are made of two No. 12½ wires twisted together into one heavy strand. The cable line wires, spaced 6 inches apart, are No. 12½ gauge. All wires are Copper-Blend Steel, galvanized with 99 92/100% pure zinc. Closely woven to turn poultry. At the prices quoted it is a rare bargain. Stretches perfectly on wood or steel posts.

Height	No of Line Wires	Price Per Running Foot
24 inches	4	9½ cents
30 inches	5	11 cents
36 inches	6	13 cents
42 inches	7	15½ cents
48 inches	8	18 cents

We pay Freight on all orders of \$5.00 or more.

Prices do not include Gates or Posts. See page 56 for price of Gates. See page 55 for price of Posts.



**50<sup>TH</sup>  
YEAR**

**Style "S" Ornamental Lawn Fence**  
Made With Double Wire Pickets



STYLE "N" is an artistic fabric, as durable as it is attractive. It is woven close enough to turn poultry and all small animals. The upright pickets are made of two No. 12½ wires twisted together, and the cable line wires, spaced 6 inches apart, are No. 12½ gauge. All wires are Copper-Blend Steel, galvanized with 99 92/100% pure zinc. Easily stretched on wood or steel posts.

Height	No of Line Wires	Price Per Running Foot
24 inches	4	12 cents
30 inches	5	16 cents
36 inches	6	18½ cents
42 inches	7	21½ cents
48 inches	8	23½ cents

**Style "N" Ornamental Lawn Fence**  
Made With Double Wire Pickets

We pay Freight on all orders of \$5.00 or more.

Prices do not include Gates or Posts. See page 56 for price of Gates. See page 55 for price of Posts.

## Galvanized Ornamental Border

For Flower Beds, Lawns, Etc.

Protect flowers, shrubs, lawns and trees with this artistic, durable Ornamental Border! Adds to appearance of lawns and gardens. Easily installed. Can be removed and used again from year to year. Upright pickets are No. 9½ gauge crimped wire, spaced 3 inches apart. Double cable line wires, No. 13 gauge. Two top line wires, 2½ inches apart; lower line wires, 6 inches apart. All wires Copper-Blend steel, galvanized with 99 92/100% pure zinc. Made in three heights.

### Price Per Running Foot

16 in. high	22 in. high	28 in. high
5½ cents	6 cents	7 cents



**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**

KITSELMAN BROS., MUNCIE, IND.

PAGE 51

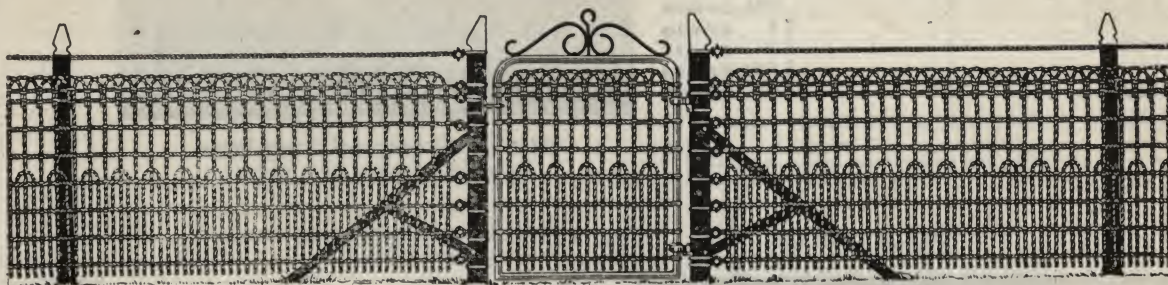


# KITSELMAN COMPLETE LAWN FENCE MADE TO YOUR ORDER





**K**ITSELMAN Complete Ornamental Lawn and Garden Fences come to you complete, with all parts cut and fitted, ready to put up. Every Kitzelman Complete Fence is made special to fit the plot of ground for which it is intended. That is why we ask you to send us a diagram of the plot with your order. Kitzelman Complete Ornamental Fences, with ordinary care, will give years of satisfactory service. Our files contain letter after letter attesting to the fact that our complete fences are still good after 20, 25 and even 30 years.

## 50TH ANNIVERSARY SPECIAL



### Triangle Complete Lawn and Garden Fence

**N**OW you can enclose your yard or garden with attractive, all-steel ornamental lawn fence for just about half the usual cost. *Triangle Complete Lawn Fence*, shown here for the first time, combines protection, beauty of design, and long-life with the lowest prices in our 50 years' experience. Made with sturdy steel posts and strong, durable fabric. Lasts for years, for there is nothing about it to wear out. Corner, End and Gate Posts are heavy Angle Steel, with uprights made of 2x2-inch angle,  $\frac{3}{8}$ -inch thick; diagonal braces,  $1\frac{1}{4} \times 1\frac{1}{4}$  inches,  $\frac{3}{8}$ -inch thick; short braces,  $1\frac{1}{4} \times 1\frac{1}{4}$  inches,  $\frac{3}{8}$ -inch thick. Steel line posts are re-inforced "T" construction,  $1\frac{1}{2} \times 1\frac{1}{4}$  inches,  $\frac{1}{2}$ -inch thick. Spear-shaped ornaments are a part of the post. (See top of Page 55 for complete description of Posts!) Fabric is our popular Style "R" illustrated and described in center of Page 50. Ratchets for tightening wires braided together. Posts are painted deep black with ornaments in aluminum, giving a highly attractive black and silver effect. Can be had in following heights:

		Total Height of Fence	Height of Fabric	Price Per Running Foot	Add for Each End and Gate Post	Add for Each Corner Post	
 Angle Corner, End and Gate Posts	Style No.						 "T" Type Line Posts
	No. 310-RT	34 inches	30 inches	<b>14 cents</b>	<b>\$2.00</b>	<b>\$2.97</b>	
	No. 311-RT	40 inches	36 inches	<b>15 cents</b>	<b>2.13</b>	<b>3.13</b>	
	No. 312-RT	46 inches	42 inches	<b>16 cents</b>	<b>2.28</b>	<b>3.28</b>	
	No. 313-RT	52 inches	48 inches	<b>18 cents</b>	<b>2.41</b>	<b>3.45</b>	

Prices above include everything to make fence complete except Gates. See Page 56 for prices of Gates.

## Send Diagram with Orders for Lawn Fence

40 Feet

3 Feet

40 Feet

○ GATE ○

All orders for Ornamental Lawn Fabric and for Complete Lawn Fence should be accompanied by a diagram of the fence as you have planned it. This diagram should show location of Corner, End and Gate Posts, the distances between such posts, and the size of all gates. Any additional information you can give will help us to fill your order promptly and to your complete satisfaction.

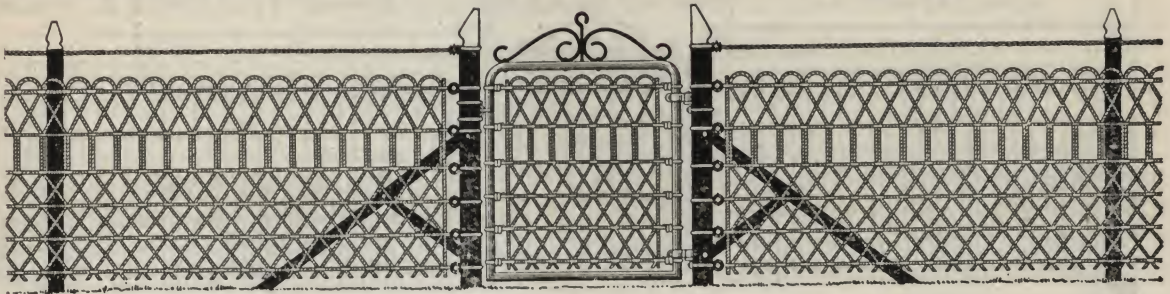
The price per foot quoted for Kitzelman Complete Lawn Fence includes fabric, line posts, railing (where used), trimming and all necessary fittings. It does not include gates or end, corner and gate posts. In figuring the cost of Complete Lawn Fence you first figure the cost of the fence by the running foot, omitting width of gates, and then add the price of the gates and end, corner and gate posts.

For example, in finding cost of job shown in the accompanying diagram, you would figure the cost of 120 feet of fence at the correct price and then add the cost of one 3-foot gate, two corner posts, two end posts and two gate posts. If you are in doubt about the cost, just send us a diagram of your proposed fence and we will tell you exactly what it will cost you delivered at your freight station.

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**



# KITSELMAN COMPLETE LAWN FENCE MADE TO YOUR ORDER



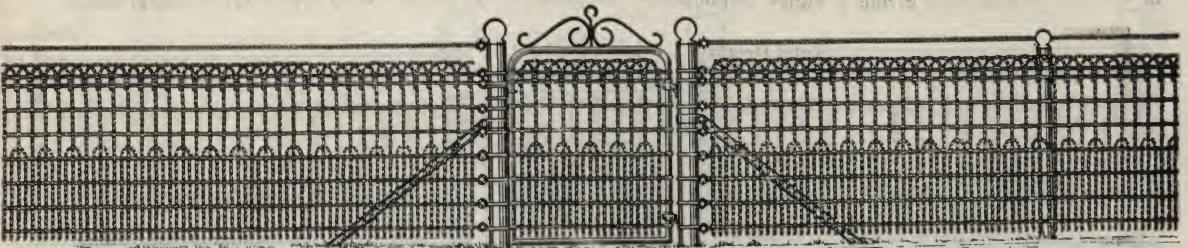
## New Leader Complete Lawn and Garden Fence

The new *Leader* Complete Lawn and Garden Fence is made with the same sturdy posts and in the same manner as *Triangle* Complete Fence described on Page 52. The filler used is our Style "S" Twisted Picket Fabric described on Page 51. This fabric is one of the most popular in our entire line. It costs no more than fence erected on wood posts and should last two to three times as long.

Style No.	Total Height of Fence	Height of Fabric	Price Per Running Foot	Add for Each End and Gate Post	Add for Each Corner Post
No. 301-ST	34 inches	30 inches	<b>19 cents</b>	<b>\$1.93</b>	<b>\$2.85</b>
No. 302-ST	40 inches	36 inches	<b>22 cents</b>	<b>2.06</b>	<b>3.01</b>
No. 303-ST	46 inches	42 inches	<b>25 cents</b>	<b>2.19</b>	<b>3.17</b>
No. 304-ST	52 inches	48 inches	<b>29 cents</b>	<b>2.32</b>	<b>3.33</b>

Prices above include everything to make fence complete except Gates. See Page 56 for prices of Gates.

## THE POPULAR STYLE "R" WITH TUBULAR POSTS



## Ace Complete Lawn and Garden Fence

*Ace* Complete Lawn Fence is a remarkable value. Its first cost is exceptionally low. In fact, with its sturdy tubular, steel posts, it costs no more than fence erected on good wood posts. It will last for years for there is nothing about it to wear out. And, it is as attractive as it is durable and economical. Our Style "R" Fabric described on Page 50 is used in this fence. End, corner and gate posts are 2-inch steel tubing. Braces are 1½-inch steel tubing and are fitted with adjustable clamps. Line posts are 1½-inch steel tubing. All posts coated with attractive green metallic paint. Posts are fitted with attractive iron ornaments and with ratchets for tightening both the fabric and cable. The cable wire above fabric is made of four No. 14½ *Galvanized* wires braided together. Furnished in following heights:

Style No.	Total Height of Fence	Height of Fabric	Price Per Running Foot	Add for Each End and Gate Post	Add for Each Corner Post
No. 305	34 inches	30 inches	<b>18 cents</b>	<b>\$2.17</b>	<b>\$2.93</b>
No. 306	40 inches	36 inches	<b>19 cents</b>	<b>2.28</b>	<b>3.07</b>
No. 307	46 inches	42 inches	<b>20 cents</b>	<b>2.45</b>	<b>3.25</b>
No. 308	52 inches	48 inches	<b>21 cents</b>	<b>2.53</b>	<b>3.37</b>

Prices above include everything to make fence complete except Gates. See Page 56 for prices of Gates.

**SPECIAL NOTICE:** All orders for Complete Lawn Fence must be accompanied by a diagram showing the position and measurements of fence, as well as size and location of gates. (See opposite page for sample diagram.)

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**

KITSELMAN BROS., MUNCIE, IND.

PAGE 53



# KITSELMAN COMPLETE LAWN FENCE MADE TO YOUR ORDER



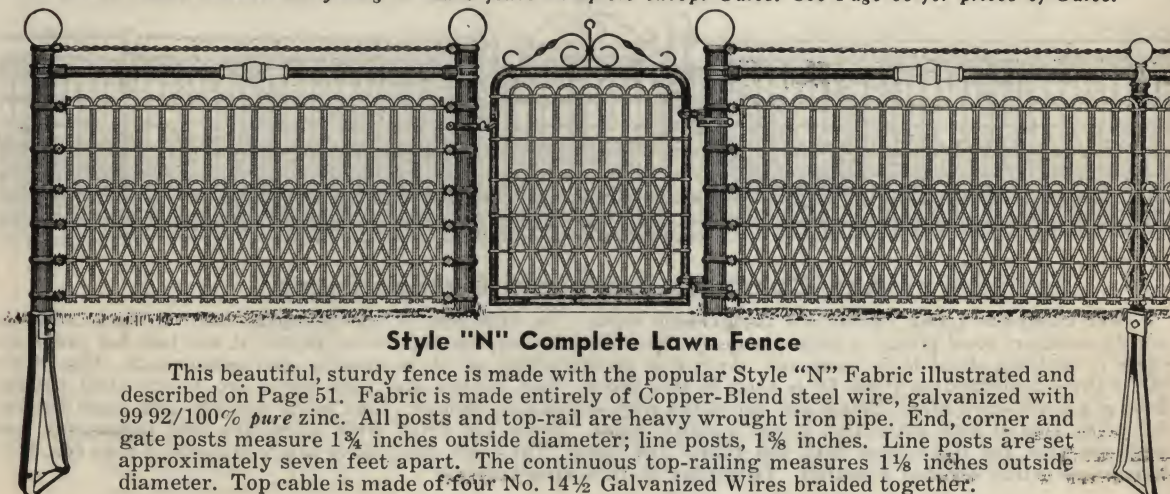
## Style "R" Complete Lawn Fence

**50<sup>TH</sup>  
YEAR**

Style "R" Complete Lawn Fence is ornamental, substantial and durable, yet the cost is exceptionally low. The fabric is our beautiful Style "R" described on page 50. It is woven out of Copper-Blend steel wire, galvanized with 99 92/100% pure zinc. The tubular end, corner and gate posts are made of heavy wrought iron pipe and are fitted with large steel bases which hold them solidly in the ground. The end, corner and gate posts measure 1 1/4 inches outside diameter. The line posts are wrought iron pipe, 1 1/4 inches outside diameter, and are set as nearly seven feet apart as the spaces will divide. All posts are surmounted by an attractive ball ornament. The top railing also is made of wrought iron pipe, 1 1/4 inches outside diameter. This railing is continuous, instead of being cut at each post, thus keeping all posts in line and effectually bracing the entire structure. The cable wire above railing is made of four No. 14 1/2 Galvanized wires braided together. Heights of complete fence given below represent distance between the bottom of fabric and braided cable wire above railing.

Style No.	Total Height	Height of Fabric	Price Per Running Foot	Add for Each Corner, End and Gate Post
No. 320	36 inches	30 inches	<b>36 cents</b>	<b>\$2.04</b>
No. 321	42 inches	36 inches	<b>38 cents</b>	<b>2.18</b>
No. 322	48 inches	42 inches	<b>39 cents</b>	<b>2.33</b>
No. 323	54 inches	48 inches	<b>40 cents</b>	<b>2.48</b>

Prices above include everything to make fence complete except Gates. See Page 56 for prices of Gates.



## Style "N" Complete Lawn Fence

This beautiful, sturdy fence is made with the popular Style "N" Fabric illustrated and described on Page 51. Fabric is made entirely of Copper-Blend steel wire, galvanized with 99 92/100% pure zinc. All posts and top-rail are heavy wrought iron pipe. End, corner and gate posts measure 1 1/4 inches outside diameter; line posts, 1 1/4 inches. Line posts are set approximately seven feet apart. The continuous top-railing measures 1 1/4 inches outside diameter. Top cable is made of four No. 14 1/2 Galvanized Wires braided together.

Style No.	Total Height	Height of Fabric	Price Per Running Foot	Add for Each Corner, End and Gate Post
No. 355	30 inches	24 inches	<b>43 cents</b>	<b>\$1.69</b>
No. 356	36 inches	30 inches	<b>48 cents</b>	<b>1.85</b>
No. 357	42 inches	36 inches	<b>52 cents</b>	<b>2.00</b>
No. 358	48 inches	42 inches	<b>56 cents</b>	<b>2.15</b>
No. 359	54 inches	48 inches	<b>59 cents</b>	<b>2.30</b>

Prices above include everything to make fence complete except Gates. See Page 56 for prices of Gates.

**SPECIAL NOTICE:** All orders for Complete Lawn Fence must be accompanied by a diagram showing the position and measurements of fence, as well as size and location of gates. (See Page 52 for sample diagram.)

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**





# KITSELMAN ORNAMENTAL FENCE POSTS



More **ATTRACTIVE**—More **DURABLE**—More **ECONOMICAL**

## "T" Line Posts—Angle Steel Corner, End and Gate Posts

THESE attractive ornamental steel posts are the very latest in design. Painted a deep black with ornamental tops finished aluminum bronze, giving an attractive black and silver effect. Outlast two or three sets of wood posts; yet cost you less. Save time, labor and expense in building; save time and labor necessary to replace broken or rotted wood posts. Corner, End and Gate Posts are made with uprights of angle steel, 2x2 inches,  $\frac{3}{8}$ -inch thick. Diagonal braces are  $1\frac{1}{4} \times 1\frac{1}{4}$ -inch angle steel,  $\frac{3}{8}$ -inch thick. Short braces are angle steel,  $1\frac{1}{4} \times 1\frac{1}{4}$  inches,  $\frac{1}{8}$ -inch thick. Corner Posts have two sets of braces; End and Gate Posts, one set. Line Posts are reinforced "T" construction,  $1\frac{1}{2} \times 1\frac{1}{4}$ -inch sides,  $\frac{1}{8}$ -inch thick. All Posts have ornamental tops—a part of the post itself.

### "T" Type Line Posts

Note: Line Posts should be set about 10 feet apart.

Length of Post	For Use with This Height Fabric	Price Each
5 ft.	30-in. or less	<b>28½¢</b>
6 ft.	36 or 42-in.	<b>33 ¢</b>
6½ ft.	48-in.	<b>35½¢</b>

### Angle Corner, End and Gate Posts

Length of Post	For Use with This Hgt. Fabric	Price Each End and Gate Post	Complete Corner Post
6 ft.	30" or less	<b>\$1.44</b>	<b>\$2.17</b>
6½ ft.	36-in.	<b>1.48</b>	<b>2.21</b>
7 ft.	42-in.	<b>1.52</b>	<b>2.27</b>
7½ ft.	48-in.	<b>1.58</b>	<b>2.31</b>

### Ratchets for Angle Posts

For stretching each line wire of fabric quickly and easily. Fasten to corner, end and gate posts. A few turns on ratchet drum draws fabric to required tension. Locks automatically.

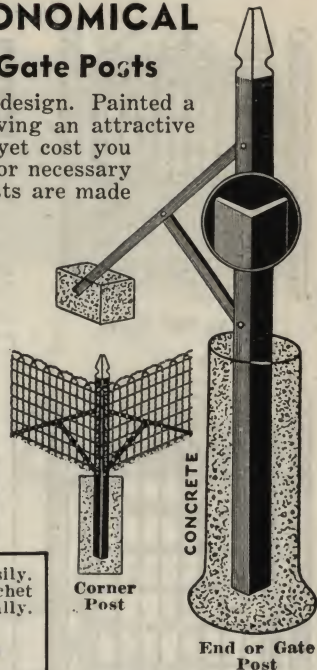
Price Each

End Post..... **8½¢**

Corner Post ..... **11½¢**



"T" Type Line Post



## TUBULAR ORNAMENTAL STEEL POSTS

KITSELMAN Tubular Ornamental Posts are as durable as they are ornamental. They are designed specially for lawn fence and harmonize perfectly with all fabrics. They are strong and sturdy, neat and attractive, and give any fence a trim, stylish appearance impossible to obtain with wood posts.

Corner, End and Gate Posts are made of 2-inch steel tubing, braced with 1½-inch steel tubing. Brace is attached to the post by adjustable clamp which can be adjusted to any angle or any position. This feature makes it easy to set and align posts. Corner Posts have two sets of braces; End and Gate Posts, one set.

Line Posts are made of 1½-inch tubing. An attractive ball ornament gives all posts a neat finish, also keeps out moisture and prevents rust. Furnished either galvanized or painted an attractive green.

### Corner, End and Gate Posts—Price Each

Length of Post	For Fences up to	End or Gate Post		Corner Post	
		Painted	Galvanized	Painted	Galvanized
5 feet	36 inches	<b>\$1.18</b>	<b>\$1.66</b>	<b>\$1.86</b>	<b>\$2.55</b>
6 feet	48 inches	<b>1.37</b>	<b>1.87</b>	<b>2.03</b>	<b>2.78</b>
7 feet	60 inches	<b>1.54</b>	<b>2.09</b>	<b>2.24</b>	<b>2.99</b>
8 feet	72 inches	<b>1.76</b>	<b>2.30</b>	<b>2.41</b>	<b>3.20</b>

### Line Posts—Price Each

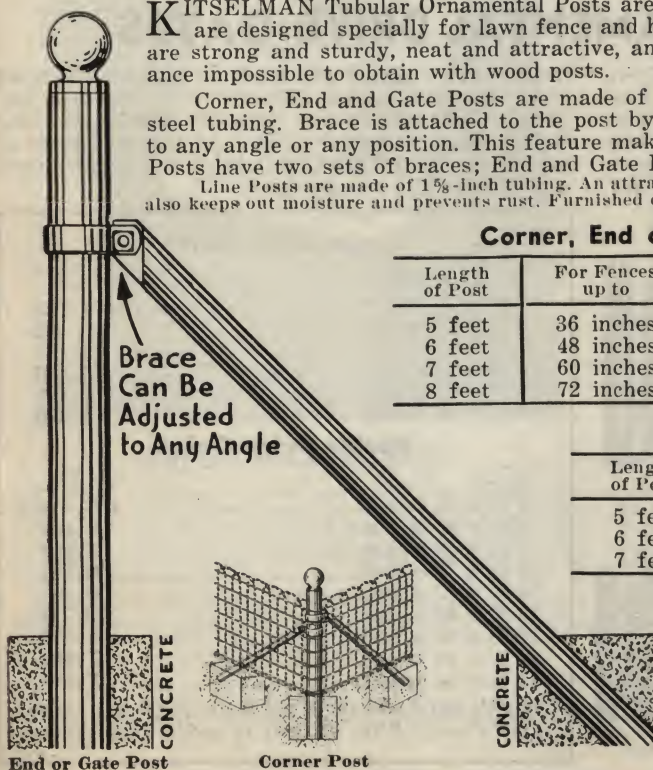
Length of Post	For Fences up to	Painted	Galvanized
5 feet	36 inches	<b>56¢</b>	<b>74¢</b>
6 feet	48 inches	<b>66¢</b>	<b>88¢</b>
7 feet	60 inches	<b>76¢</b>	<b>\$1.01</b>

### Ratchets for Tubular Posts

For stretching each line wire of the fabric quickly and easily. Fasten to corner, end and gate posts. Ends of line wires are inserted in ratchet drum. A few turns with wrench draws fabric to required tension. A lock holds fabric securely. Price each:

Painted Galvanized

For Corner Post..... **15½¢** **17½¢**  
For End or Gate Post... **13½¢** **14½¢**



Line Post

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**

KITSELMAN BROS., MUNCIE, IND.

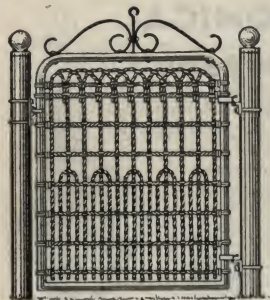




# KITSELMAN ORNAMENTAL LAWN GATES



## Galvanized Pipe Frames



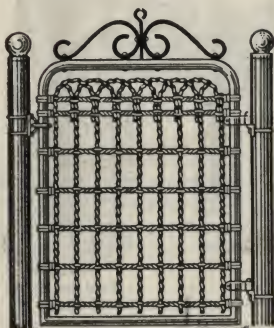
Style "R" Gate

**50<sup>TH</sup>  
YEAR**

Kitselman Lawn Gates are built to withstand the constant wear and tear that only a gate can get. Frames are *Super-Galvanized Pipe* 1½ inches outside diameter. The attractive, ornamental fabrics are made of *COPPER-BLEND Steel Wire*, 99 92/100% *Pure Zinc Galvanized*. Fabric is tied neatly and securely into the frame. Hinges and latch are strong and durable. All fittings are heavily galvanized. Gates come complete with fittings and scroll ornament, ready to hang. Compare the beauty and quality of these gates with any on the market! Then note the low prices quoted below!



Style "S" Gate

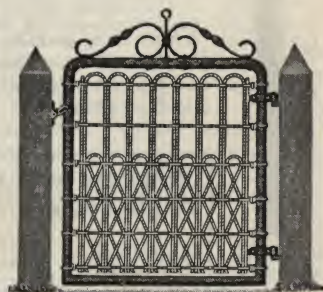


Style "K" Gate

## Styles "R," "K," "S" and "N" Gates

Between Posts	Height	Price Each
3 ft.	x 36 inches.....	<b>\$2.19</b>
3 ft.	x 42 inches.....	<b>2.44</b>
3 ft.	x 48 inches.....	<b>2.61</b>
3½ ft.	x 36 inches.....	<b>2.52</b>
3½ ft.	x 42 inches.....	<b>2.62</b>
3½ ft.	x 48 inches.....	<b>2.71</b>
4 ft.	x 36 inches.....	<b>2.66</b>
4 ft.	x 42 inches.....	<b>2.81</b>
4 ft.	x 48 inches.....	<b>3.16</b>

*Hinges and Latch for Wood Posts or for Kitselman Steel Posts, FREE. Be sure to specify kind wanted!*



Style "N" Gate

# KITSELMAN ORNAMENTAL DRIVE GATES

**F**RAMES of our attractive Ornamental Single Drive Gates are made of highest quality, *Super-Galvanized Pipe*, 1½ inches outside diameter. Eight-foot gates have one upright brace of ⅝-inch *Super-Galvanized Pipe*, and 10-foot gates have two upright braces. All gates braced diagonally with No. 9 Gauge Wire.

Double Drive Gates are made of *Super-Galvanized Pipe*, 1½ inches outside diameter. Each half of 10 and 12-foot double gates are vertically braced with one ⅝-inch *Super-Galvanized Pipe*. All fabric is made of *Kitselman COPPER-BLEND Steel Wire*, galvanized with 99 92/100% *pure zinc*.

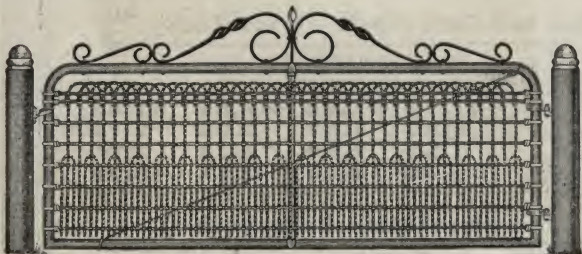
## Single Drive Gates

Between Posts	Height	Price Each
8 ft.	x 36 inches.....	<b>\$5.25</b>
8 ft.	x 42 inches.....	<b>5.46</b>
8 ft.	x 48 inches.....	<b>5.67</b>
10 ft.	x 36 inches.....	<b>5.86</b>
10 ft.	x 42 inches.....	<b>6.07</b>
10 ft.	x 48 inches.....	<b>6.28</b>

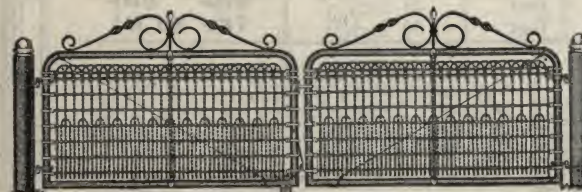
## Double Drive Gates

Between Posts	Height	Price Complete
8 ft.	x 36 inches.....	<b>\$5.46</b>
8 ft.	x 42 inches.....	<b>5.63</b>
8 ft.	x 48 inches.....	<b>5.84</b>
10 ft.	x 36 inches.....	<b>6.25</b>
10 ft.	x 42 inches.....	<b>6.48</b>
10 ft.	x 48 inches.....	<b>6.70</b>
12 ft.	x 36 inches.....	<b>7.40</b>
12 ft.	x 42 inches.....	<b>7.68</b>
12 ft.	x 48 inches.....	<b>7.99</b>

*Hinges and Latch for Wood Posts or for Kitselman Steel Posts, FREE. Be sure to specify kind wanted.*



Single Drive Gate



Double Drive Gate

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**



# EXTRA VALUES in QUALITY ROOFING

## COMPO ASPHALT ROLL ROOFING

**M**ADE of tough, durable felt saturated with asphalt and pressed into a compact weather-resisting roof covering. Designed for poultry houses, implement sheds, temporary buildings and other structures where economy is a factor. The lighter weights are widely used for celery bleaching and mulching, for protecting cement bags, newly laid concrete, or machinery in the open, for temporary floor coverings, etc. It is a good idea to keep a roll or two about the farm for emergency use.

*Compo* is alligator finished both sides. Made in three weights. Use heaviest weight for permanent roofs. Rolls contain 108 square feet. Each roll covers 100 square feet. Galvanized nails,  $\frac{3}{8}$ -inch long, and lap cement are furnished FREE with each roll. To lay roofing over shingles, order  $1\frac{1}{4}$ -inch nails and add 10 cents to price of each roll.

### COMPO

Price Per Roll

35-40 lb..... \$ .98

45-50 lb..... 1.24

55-60 lb..... 1.51

We pay Freight on orders of \$5 or more.

### DUPLEX

Price Per Roll

35-40 lb..... \$1.31

45-50 lb..... 1.54

55-60 lb..... 1.81

65-70 lb..... 2.17

We pay Freight on orders of \$5 or more.

### Slate-Surfaced 85-90 Pound

Price Per Roll

Red, Green, } \$2.15

Blue Black } 2.35

Color Blend

We pay Freight on orders of \$5 or more.

## DUPLEX MICA-COATED

**M**ADE of highest grade wool roofing felt, thoroughly saturated with special asphalt to insure long-time service. Coated BOTH SIDES with flake mica. Waterproof and sun-proof. Baffles ice and snow with the same sureness that it resists heat, smoke and acid. Every roll guaranteed to be standard, first quality.

For permanent roofs on all types of buildings, use heavier weight *Duplex* Roofing. For less permanent roofs, such as on sheds, poultry houses, etc., 35-40-pound *Duplex* makes a durable, yet inexpensive roof.

All rolls contain 108 square feet. Each roll covers 100 square feet. Galvanized nails,  $\frac{3}{8}$ -inch long, and lap cement, are furnished FREE with each roll. To lay roofing over shingles, order  $1\frac{1}{4}$ -inch nails and add 10 cents to price of each roll.

## KITSELMAN SLATE-SURFACED

**K**ITSELMAN Slate Surfaced Roll Roofing is GUARANTEED to be as fine a roll roofing as modern skill can produce. Its heavy felt base is made of selected, tough, rag fiber. Every fiber is thoroughly saturated with high-grade asphalt. Genuine crushed slate in natural colors is securely embedded in the asphalt to give it lasting beauty. It is sun-proof, weather-proof, fire-resisting. *Approved by Fire Underwriters*. Two-inch water-tight lap joint assures water-tight laps and makes the laying easier.

KITSELMAN Slate Surface Roll Roofing weighs from 85 to 90 pounds. Each roll contains 108 square feet, and covers 100 square feet. Large head galvanized nails, 1 inch long, and lap cement are furnished FREE with each roll. To lay roofing over old shingles, order  $1\frac{1}{2}$ -inch nails and add 10 cents to price of each roll. Choose from four colors: Red, Green, Blue-Black or Color Blend.

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**

KITSELMAN BROS., MUNCIE, IND.

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**Approved by  
Fire  
Underwriters**

• • •

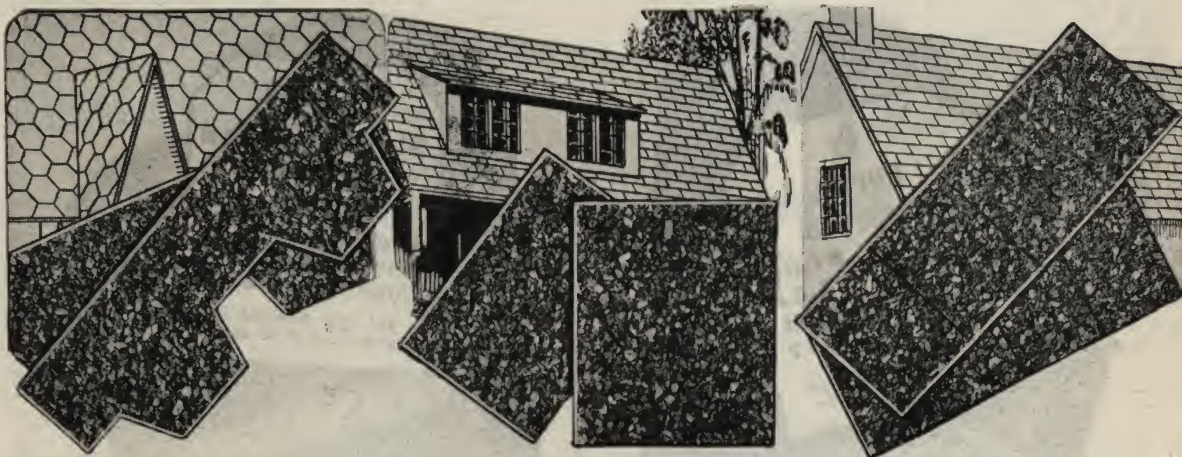
**We Pay Freight**

## Beautiful Roofs at Low Cost

**L**ASTING BEAUTY and PROTECTION are built into every fiber of *Kitselman* Slate-Surfaced Shingles. The beautiful colorings of the natural, crushed-slate make roofs covered with these high quality shingles a source of constant pride. The heavy, tough, felt base, saturated with weather-resisting asphalt, insures that type of service which does away with all worry.

They lay flat to the roof without curling, buckling or warping; are storm-proof and sun-proof; and, do not dry out or crack. They practically eliminate danger of fire from sparks, and are *approved by the Fire Underwriters*.

*Kitselman* Shingles are made in three styles: Hexagonal, Single and Four-wide. The popular Hexagonal Slabs come in Red, Green and Blended colors. Single Shingles come in Red, Green or Blue-Black; Four-wide in Red, Green, Blue-Black or Blended. All colors are non-fading. Our Freight Prepaid prices are extremely low for such high quality roofing.



### Hexagonal

Made with a heavy, tough felt-base, saturated with weather-resisting asphalt and surfaced with natural crushed slate. Beautiful, non-fading colors.

Slabs easily and quickly laid, either over old shingles or on new roof decks, at small cost. Lay flat to roof without curling, buckling or warping. Storm-proof and sun-proof. Do not dry out or crack. Practically eliminate danger of fire from sparks.

Each slab measures 36 inches long by 11½ inches wide. Approximate weight per square, 160 pounds. Put up two bundles to the square, each bundle covering 50 square feet.

*Approved by Fire Underwriters.*

Prices per bundle, covering 50 square feet.

**Red or Green**

**\$2.63**

**Blended**

**\$2.83**

### Single

Made of heavy roofing felt, saturated with weather-resisting asphalt, and surfaced with natural crushed slate. Give long years of service at low cost. Harmonize perfectly with every style of architecture and make beautiful, weather-tight roofs. When laid four inches to the weather, they form a roof of triple thickness.

Each shingle measures 9 inches by 12½ inches. Approximate weight, 245 pounds to the square. Put up four bundles to the square. Each bundle covers 25 square feet. Made in Red, Green and Blue-Black. All non-fading natural slate colors.

*Approved by Fire Underwriters.*

Prices per bundle, covering 25 square feet.

**Red, Green or Blue-Black**

**\$1.54**

### Four-Wide

*Kitselman* Four-Wide Slabs are made in one solid piece, four shingles wide. When laid, they are double-thick all over the roof and triple-thick where over-lapped. No cut-out notches to curl or warp. Rain cannot beat in under the butts of the shingles. Quickly and easily laid.

Each slab is 36 inches long by 10 inches wide. Approximate weight per square, 200 pounds. Put up two bundles to the square, each bundle covering 50 square feet. Made in Red, Green, Blue-Black and the popular Blended, all non-fading natural slate colors.

*Approved by Fire Underwriters.*

Prices per bundle, covering 50 square feet.

**Red, Green or  
Blue-Black**

**\$3.25**

**Blended**

**\$3.45**

NOTE: Please state color of Shingle wanted. If no color is specified, we ship Green.

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**



# RENEW ROOFS WITH SUPER-SEAL!

## PROTECTS AND PRESERVES FELT, METAL and COMPOSITION ROOFS

**K**ITSELMAN *Super-Seal* Liquid Roof Preserver prolongs the life of roofs, old and new, and stops small leaks, closes cracks and seams and saves the cost of a new roof or extensive repairs.

*Super-Seal* Liquid Roof Preserver is made with a high-grade asphalt base, thoroughly mixed with long ASBESTOS fibers. It sticks tightly to any surface, does not crack or dry out, defies sun, rain and snow, protects and preserves roofs for years. Excellent for damp-proofing. It comes ready for use. Anyone can apply it. Furnished in Black only.

One gallon of *Super-Seal* Liquid Roof Preserver covers approximately 100 square feet of roof in fairly good condition. If roofing is old, approximately 1½ gallons are required to cover 100 square feet. Gravel roofs take 3½ gallons to 100 square feet of surface; metal roofs, one gallon for 150 to 200 square feet.

**PLASTIC CEMENT**—*Super-Seal* Plastic Roof Cement is made with the same high grade asphalt and asbestos as *Super-Seal* Liquid Roof Preserver. It is of just the right consistency for making patches and stopping bigger leaks in old roofs, repairing leaking gutters and pipes, pointing up flashings around chimneys, and cementing roll roofing. Positively waterproof. Does not crack or dry out. Easily applied with trowel. Furnished in Black only.

### Super-Seal Liquid Roof

Size of Containers	Preserver
50 gal. bbl., per gal.	49 cents
30 gal. bbl., per gal.	53 cents
5 gal. can, per gal.	63 cents
1 gal. can, per gal.	73 cents

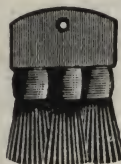
### Super-Seal Plastic Cement

Size of Containers	Cement
50 lb. pail, per pound.	7 cents
25 lb. pail, per pound.	8 cents
10 lb. can, per pound.	9 cents
5 lb. can, per pound.	11 cents

We pay Freight on all orders of \$5.00 or more.

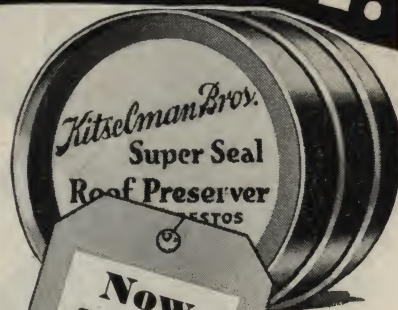
### 3-KNOT ROOF BRUSH

Three-knot construction. Bristles wire bound and cemented in hard wood head. A good, stiff brush, built for service, yet priced low to users of *Super-Seal* Roof Preserver.



Price each **\$1.00**

Parcel Post Prepaid



Now as Low as  
**49c**  
Per Gallon  
In 50 Gal. Bbl.

**STOPS THE LEAKS!**



# FREE!

We give you **FREE**, with every order for 30 gallons of *Super-Seal* Roof Preserver, one Roofing Brush of good quality.

With all orders for 50 gallons or more, we give you **FREE** a Roofing Brush and 25 pounds of *Super-Seal* Plastic Cement.

With orders under 30 gallons, Roofing Brush will be furnished at 50 cents.



**ROOFING BRUSH**



**Protects Roofs for Years at Small Cost!**

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**

KITSELMAN BROS., MUNCIE, IND.

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# KITSELMAN BROS. HOUSE

1. GOES FARTHER
2. WEARS BETTER
3. LASTS LONGER

**K**ITSELMAN Pure Linseed Oil House Paint is guaranteed to be the equal of any, and superior to most, of the advertised house paints on the market, regardless of price. We say this without reservation after scores of actual laboratory and weather tests along side of other leading paints. Time and again Kitseleman Pure Linseed Oil House Paint has proved its superiority over paints costing from 20 to 35% more. Experienced painters tell us it is the finest paint they ever used.



**GOES FARTHER**—One gallon of Kitseleman Pure Linseed Oil House Paint covers 400 square feet of surface—two full coats. Most paints cover only 250 to 300 square feet—two coats.

**WEARS BETTER**—Convincing out-door tests prove it weathers better, retains its color and lustre longer, in all climates and under the most adverse atmospheric conditions.

**LASTS LONGER**—Outlasts lead and oil. Does not crack, blister or peel like many paints. Leaves excellent surface for repainting.

**WORKS EASIER**—Requires less stirring. Flows on easily; spreads evenly. No experience is necessary to do perfect work with this thoroughly mixed paint.

**HIDES BETTER**—Because of its splendid hiding power, one coat often does the work of two, and two coats the work of three. Two coats of the brilliant White completely hides dark colors.

**COSTS YOU LESS.**—(1) You save 20 to 35 per cent. on the purchase price. (2) You buy fewer gallons because our paint goes so much farther. (3) You can save \$25 to \$100 by doing the work yourself because it is so easy to apply. (4) You need not paint so often because Kitseleman Pure Linseed Oil Paint lasts so much longer.

## PAINTERS PRAISE IT

"Best paint I ever used . . ."—H. W. WOOLEY, Painter, Columbus, Ind.

"In 20 years as a painter I have never used a paint that was as nice to work."—C. B. ARMSTRONG, Auburn, Ind.

"Paint bought here cost me near double the price of yours . . . The painter said your paint was much the better!"—J. H. BELL, San Antonio, Texas.

"Your paint is a good investment for me and a fine advertisement for you."—A. D. McHARGUE, Carbon, Ind.

## WHITE PAINT THAT IS WHITE

Kitseleman White, the brightest of whites to start with, retains its brilliance longer under all conditions. Whether you live in the city or in the country, you will find it stays white long after other white paints have become discolored.

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**

KITSELMAN BROS., MUNCIE, IND.



# PURE LINSEED OIL PAINT

4. WORKS EASIER
5. HIDES BETTER
6. COSTS YOU LESS

**D**OLLAR for dollar, Kitselman Pure Linseed Oil House Paint is the greatest paint value ever offered. Its rich, creamy body is made up of highest grade materials, scientifically ground and mixed in accordance with a tried and proven formula—a formula which has set new standards for paint quality.

The first brush-full will convince you it is far superior to the average paint you buy. And, when you spread it on your buildings and find how easily and smoothly it flows, you will pronounce it the finest paint you ever used.

## TRY IT AT OUR EXPENSE!

You need not take our word for the high quality of Kitselman Pure Linseed Oil House Paint. Send us an order for your paint needs! When the paint arrives, put it to any test you wish! *If you don't pronounce it the greatest paint value you ever found, send the unused portion right back at our expense and we will refund all the money you have paid! It won't cost you a cent.*

## ARRAY OF COLORS

(See inside back cover for colors)

No.	Color	No.	Color	No.	Color
10	Outside White	26	Silver Gray	40	Silk Green
12	Inside White	28	Blue Gray	42	Emerald Green
14	Ivory	30	Lead Color	44	Durable Green
16	Cream	32	Light Blue	45	Brick Red
18	Canary Yellow	36	Medium Brown	46	Maroon
20	Buff	38	Bungalow Brown	50	Black
24	Tan				

Note: Order paint by number and color.

## OUR LOW PRICES

50 gallon barrel, per gallon.....	<b>\$2.31</b>
25 gallon half-barrel, per gallon.....	<b>2.36</b>
5 gallon steel pail, per gallon.....	<b>2.45</b>
1 gallon can.....	<b>2.55</b>
1 quart can.....	<b>.72</b>

We pay Freight on all orders of \$5.00 or more.

## HOW TO FIGURE AMOUNT OF PAINT NEEDED

One gallon of Kitselman Pure Linseed Oil House Paint covers 400 square feet, two coats, under normal conditions. If surface is old and unpainted or in bad condition, a little extra paint may be required. Example: Building is 40 feet long x 30 feet wide x 20 feet high. Add length and width of building and multiply by two. (40' + 30' = 70' x 2 = 140 feet.) Multiply by height. (140' x 20' = 2800 feet.) Divide by 400 square feet, equals 7 gallons, approximate amount of paint required.

NOTE: Average trim requires one-tenth as much paint as needed for rest of building.

## CERTIFIED BRUSHES

As a convenience to our customers who do their own painting, we offer these high grade brushes at lowest cost. *Certified* Brushes are made with high quality black Chinese Bristles, nickel-plated ferrules and polished handles. Warranted not to shed. Made in following sizes:

4 -inch Wall Brush, each.....	<b>\$1.40</b>
3½-inch Wall Brush, each.....	<b>1.05</b>
3 -inch Wall Brush, each.....	<b>.90</b>
3 -inch Varnish Brush, each.....	<b>1.00</b>
2½-inch Varnish Brush, each.....	<b>.80</b>
1½-inch Varnish Brush, each.....	<b>.50</b>
1 -inch Sash Brush, each.....	<b>.40</b>

Parcel Post Prepaid



Paint Brush



Varnish Brush



## Certificate of Guarantee

This is to Certify that we, the undersigned, recommend Kitselman Pure Linseed Oil House Paint to our customers as the greatest dollar-for-dollar paint value ever offered.

It is guaranteed to be equal or superior in covering capacity and wearing quality to any paint on the market. It is made with strictly Pure Linseed Oil and in accordance with the most scientifically tested formula known to the paint industry.

It is sold with the understanding that you may open any can in the shipment and subject it to any test you choose. If it does not prove entirely satisfactory, you may send the unused paint back at our expense and every cent you have paid will be refunded immediately.

(Signed)

KITSELMAN BROS.  
Since 1883



**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**

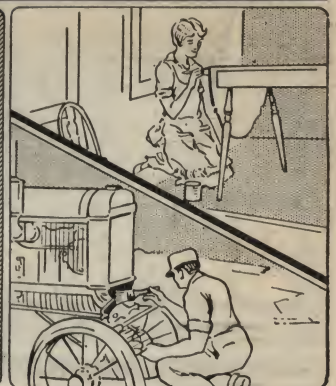
KITSELMAN BROS., MUNCIE, IND.

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# QUALITY PAINTS for LESS



## 4-Hour Drying Enamel

Brilliant, high-gloss, quick-drying enamel, rich in high-grade materials. Easily and speedily applied. Flows smoothly, spreads evenly. Dries free from dust in about one hour; ready to use in four hours. Splendid hiding power. Can be used right over all finishes. Excellent for wood or metal furniture, walls, woodwork, shelves, etc. One gallon finishes 450 to 500 square feet, one coat.

### Your Choice of 10 Brilliant Colors

Turquoise Blue, Blue Bird, Apple Green, Jade Green, Orchid, Chinese Red, Orange, French Gray, Dove Gray, Black, White, Ivory. (See opposite page.)

1 quart can	..92 cts.
1 pint can	...50 cts.
½ pint can	...29 cts.

## Flat Wall Finish

High quality, velvet-finish, flat oil paint you can wash time and again. Easy to apply. Gives beautiful soft effect. One gallon covers 200 square feet, two coats. Choose from the following popular colors: *White, Ivory, Cream, Light Buff, Warm Gray, Rich Brown, Silk Green, Light Blue.*

(See color chart on opposite page.)

Price per gallon can	<b>\$1.94</b>	Price per quart can	<b>\$.57</b>
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Wall Size: per gal. can	..... <b>\$1.53</b>
per qt. can	..... <b>.47</b>

Note: Wall Size should first be applied to unpainted walls

## Floor Paint

For Wood, Cement or Metal  
Inside or Out

Highest quality floor paint it is possible to make. Dries overnight with hard, granite-like, gloss finish. Fine for inside or outside wood or concrete floors, canoes, boats or other work demanding extra strength and toughness. One gallon normally covers 400 square feet, two coats. Choose from the following practical colors: *Silver Gray, Pure Gray, Tan, Oak, Medium Brown.*

(See colors on opposite page)

1 gallon can	..... <b>\$2.80</b>
1 quart can	..... <b>.77</b>

## Varnish Stain

4-Hour Drying

Renew woodwork, furniture and worn floors with *Certified Varnish Stain*. First apply one or two coats of Ground Color, then finish with a coat of Varnish Stain. Many beautiful, natural wood effects in *Brown Mahogany, Dark Mahogany, Golden Oak, Dark Oak and Walnut.*

(See colors on opposite page)

1 gallon can	..... <b>\$1.94</b>
1 quart can	..... <b>.57</b>

### Ground Color

1 gallon can	..... <b>\$1.94</b>
1 quart can	..... <b>.57</b>

## General Purpose Varnish

Quick-Drying  
(Interior and Exterior)

Clear, natural varnish for floors and woodwork, inside and out. High gloss, hard-finish, long-wearing. Works freely, dries quickly. A high grade finishing varnish for all purposes. One gallon is sufficient to finish 600 square feet of hard wood, 400 square feet of pine—one coat.

1 gallon can	..... <b>\$2.32</b>
1 quart can	..... <b>.67</b>

## White Enamel

Beautiful, high-gloss, pure white enamel with a hard, porcelain-like finish. No better enamel made. Slow-drying, hard-setting. Just the thing for woodwork all over the house, and ideal for kitchens, bathrooms and bedrooms. Washes easily; stays white and lasts for years. Gallon covers 200 to 250 square feet, two coats.

1 gallon can	..... <b>\$3.64</b>
1 quart can	..... <b>1.00</b>

Two or three coats of *Certified Enamel Undercoat* should be applied to surface before using White Enamel. Prices, *White Enamel Undercoat*:

1 gallon can	..... <b>\$2.34</b>
1 quart can	..... <b>.67</b>

## Implement Enamel

Protect your Farm Implements with this high-grade, durable enamel. It defies the weather, resists rust and adds to the life of your machinery. Made in *Red and Green.*

(See color chart on opposite page)

1 gallon can	..... <b>\$2.14</b>
1 quart can	..... <b>.61</b>

## Shingle Stain

Preserve your shingle roofs and add to their appearance by applying *Kitselman Shingle Stain*. Penetrating, quick-drying. Easy to apply. One gallon, applied with brush, covers 75 square feet, two coats. Dipping requires 3 gallons for each 1,000 shingles. Colors: *Bright Green, Moss Green, Maroon, Brown.*

(See color chart on opposite page)

5 gal. pail, per gal.	..... <b>\$1.17</b>
1 gal. can	..... <b>1.29</b>

Note: In ordering paints shipped parcel post, include enough to cover postage. Any excess amount will be refunded.

**WE PAY FREIGHT ON ORDERS OF \$5.00 OR MORE**





# HOUSE PAINT

OUTSIDE WHITE  
INSIDE WHITE  
BLACK



## BARN PAINT



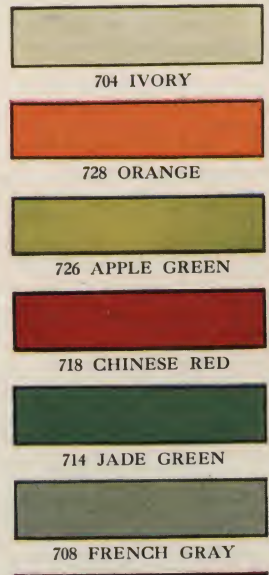
## FLAT WALL FINISH

MADE IN 202 WHITE



## 4 HOUR DRYING ENAMEL

700 WHITE AND 702 BLACK



## VARNISH STAIN



## FLOOR PAINT



## IMPLEMENT ENAMEL



## SHINGLE STAIN





INDIANA.

MUNCIE,

KITSELMAN BROTHERS

BUSINESS REPLY ENVELOPE  
FIRST CLASS PERMIT No. 71, (Sec. 510 P. L. & R.) MUNCIE, IND.

No Postage  
Stamp Necessary  
if Mailed in the  
United States

Postage  
Will be Paid  
by  
Addressee

ORDER

193

WRITE YOUR POST OFFICE

ING INSTRUCTIONS HERE

My Name is

Post Office

Shipping Point

R. F. D. Street and No.

County

State

County

State

Name of Railroad

Page No	No. Rolls	Rods in Each Roll	Total No. of Rods	Catalog No. of Fence	Height	Price	Total Amount

BARBED WIRE—POSTS—GATES—LAWN FENCE

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KITSELMAN ASPHALT ROLL ROOFING AND SHINGLES

		Rolls Compo Asphalt Roofing—Weight		pounds				
		Rolls Duplex Asphalt Roofing—Weight		pounds				
		Rolls Kitseلمان Slate-Surfaced Roll Roofing—Color						
		Bundles of _____ Shingles—Color						

KITSELMAN PAINTS—VARNISH—ROOF PRESERVER AND CEMENT

		gallons Kitseلمان House Paint—No.		Color				
		gallons Kitseلمان House Paint—No.		Color				
		gallons Kitseلمان Barn Paint—No.		Color				
		gallons Kitseلمان Barn Paint—No.		Color				
		Brushes—Kind		Size		Inch		
		Gallons LIQUID ROOF PRESERVER		Color				
		Pounds PLASTIC CEMENT		Color				

Enclosed you will find \$

If any part of this bill is to be sent C. O. D., send Draft to  
TOTAL \$

(Above give name of Bank or Express Office we are to send Draft for balance due)

(On above line give name of Town where Bank or Express Office is located)

Goods can't be shipped  
C. O. D. to a Boat Landing, or  
to a point where there is no  
Railroad Agent.

1933

DO NOT WRITE IN THIS SPACE

Check your order carefully to see that you have made no mistake.



Digitized by:



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PRESERVATION  
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From the collection of:

Gerron S. Hite

West Texas Collection, Angelo State University, San Angelo, TX



10 BARS - 47 INCHES HIGH

STAYS 8 INCHES APART

8'  
7'  
6'  
5½'  
5"  
4½"  
4"  
3½"  
3"



**WE  
PAY THE  
FREIGHT**

## Adjustable Farm Gate

**All-Steel Frame,  
Super-Galvanized**

**ABSOLUTELY** the safest adjustable gate on the market. Can be securely locked at any height up to 2 feet above ground. Stock cannot raise or tamper with it in any way. Ends of frame are 2-inch *Super-Galvanized*

U-Bar Iron. Top and bottom members of frame are heavy, *Super-Galvanized* Steel Pipe 1½ inches outside diameter. Upright braces are ¾-inch Channel Iron. The 10-foot gate has one upright brace; the 12, 14 and 16-foot gates have two. Frame is filled with all No. 9 gauge fabric with stays 6 inches apart. All wires **COPPER-BLEND** Steel, galvanized with 99 92/100 per cent pure zinc. The barb wire across the top prevents stock from "riding" the gate. All gates 54 inches high. Made to fit the following openings: 10, 12, 14 and 16 feet. Hinges and Latch for Wood Posts or Kitzelman Steel Posts, **FREE**.

**See Page 45 for Freight Prepaid Prices!**



**SAVE  
10 to 20  
Cents  
on Every Rod**

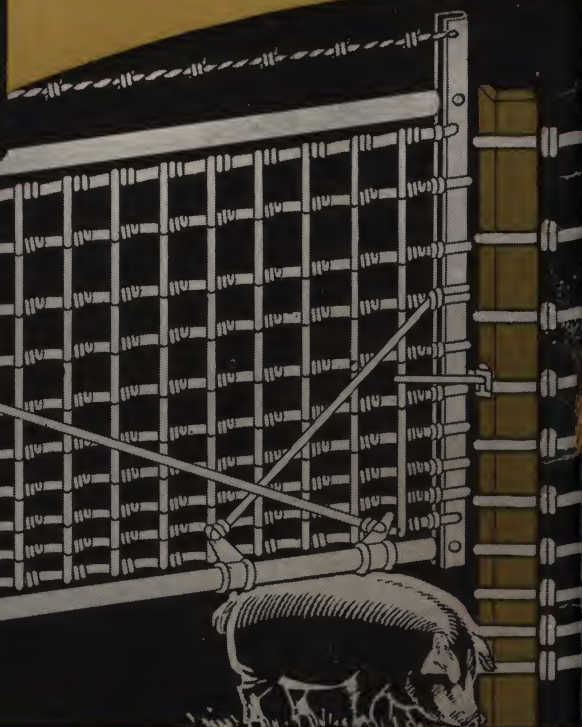
**Stays Only 8 Inches Apart**

**HERE** is a "horse-high, bull-strong, pig-tight" fence that farmers everywhere have been seeking—a fence that fills every farm need, yet costs less per rod.

Made with stiff, one-piece, upright stays only 8 inches apart. Meets all requirements of higher-priced, 6-inch stay fences.

Furnished in two weights: *Supreme Farm Fence* made of No. 9 and No. 11 gauge wires; *Supreme Heavy Farm Fence* made entirely of No. 10 gauge wire. The All No. 10 gauge serves practically the same purpose as the All No. 9 gauge, 6-inch stay fence, yet costs you 10 to 20 cents a rod less.

**Turn to Pages 24 and 25 for complete description and Freight Prepaid Prices!**



# KITSELMAN BROTHERS

SINCE 1883

**MUNCIE, INDIANA. U.S.A.**